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No. 30,939

6 Die in Attack In Paris Jewish Neighborhood

tional Herald Tribune

PARIS - Two terrorists killed six persons and wounded 21 Monday when they machine-gunned the city's best-known Jewish restaurant and passers-by in a tradi-tional Jewish neighborhood in the bloodiest anti-Semitic attack in France since World War IL

in the French media, encouraging extremist elements to harm Israelis and Jews." French officials and the Palestine Liberation Organization deplored the attack.

said they had no firm lead linking the attack to any political group. Direct Action was tied to small bomb explosions at two Jewish-

attended a memorial service Monday night at a synagogue in the neighborhood Earlier, Prime Minister Pierre Mauroy visited the scene of the carnage.

The two gunmen entered Jo Goldenberg's restaurant posing as customers at lunchtime and sprayed the staff and customers with automatic fire, then backed out the door still firing into the restaurant and at persons in front of a nearby synagogue, witnesses

They escaped along the Rue des Rosiers, a narrow street on which the restaurant is situated, slowly walking behind a white car driven by an accomplice, methodically scanning windows and doorways and firing at anyone who moved. according to neighbors who heard the shooting and rushed to their windows. They described the gun-men as slightly built, dark-haired

In the confusion, Marko Goldanberg, son of the restaurant owner, seriously wounded a plainclothes policeman when he fired a snotgun at him, mistaking him for was assassinated in Paris in April, a terrorist because of the gun in his and an aide in the PLO office in hand. French radio said. The po- Paris was killed in July.

liceman had been assigned to guard duty near the restaurant be-cause of threats against the estab-

Police reinforcements reached the scene within minutes but found no immediate trace of the car or gunmen. They cordoned off the area to search for bombs.

Some residents reported hearing the shooting to "the anti-Israel atmosphere in France" during the fighting in Lebanon, "particularly in the French media executions."

and French media expression before the shooting, and French radio reported some victims had undergone amputations Monday night, suggesting that a grenade may have been

Residents said rescue workers erected makeshift tents on the sidewalks to tend to those too badly wounded to be moved immedi-A French group called Direct ately. The street was littered with Action claimed responsibility for blood-stained debris in front of the the attack in a telephone call to the restaurant, its facade decorated newspaper France-Soir, but police with the Star of David. Cars were punctured with bullet holes along the Rue des Rosiers, the Jewish artery of the Marais quarter.

bomb explosions at two Jewish-linked businesses in Paris during the weekend.

President François Mitterrand Attended a mension service Mones. In contrast, many younger people shouted protests against the Mitterrand government and against the French media for alleged pro-Arab bias.

Several hundred demonstrators chanted "Mitterrand is a traitor" outside the synagogue where the president appeared Monday night. Although Mr. Mitterrand is at odds with the Israeli government over the Palestinian issue, his personal sympathy for Israel is well known, and he benefited from French Jewish support in his presidential campaign last year.

However, his government has faced domestic criticism over the

mounting number of terrorist incidenis in France, many of them linked to the Arab-Israeli conflict. The worst previous recent anti-Semitic terrorist act occurred in October, 1980, when a bomb outside a synagogue in the Rue Copernic, near the Arc de Triomphe, killed four persons and wounded

nine others, all passers-by. No arrests have been made in that case. An Israeli Embassy employee



Firemen carried a victim from the restaurant after the attack by gunmen on Monday in Paris.



Residents shared their grief Monday after the attack in the Marais neighborhood of Paris.

Israeli Planes Bomb PLO Sites in Beirut; Pullout Talks Go On

Compiled by Our Staff From Dispotches

JERUSALEM — Israeli planes
bombed Palestimian camps in South Beirut on Monday while the government waited for Philip C. Habib, the U.S. special envoy, to find sanctuary for guerrillas trapped in the Lebanese capital.

To underline Israel's determination to keep up military pressure on the Palestinians, planes at-tacked the Sabra and Borge Barajni camps, the army said. The air strikes were the first in three

A spokesman said that the raids were in retaliation for incessant PLO artillery, bazooka and mortar fire at Israeli forces.

The camp at Chatila and some beachside positions also were bombed after a daylong bombard-

ment by Israeli gunboats, tanks and artillery. There was no immediate word on casualties. The Israeli air attack followed

raids on PLO artillery positions in Syrian-controlled territory about 18 miles (30 kilometers) east of

An army spokesman said that Palestinian refugees had left Borge Barajni, which was repeatedly hit by Israeli forces, and that only PLO and Syrian fighters remained

there.

Apart from the air raids, the army reported sporadic artillery exchanges in Beirut from early morning to mid-afternoon.

Prime Minister Menachem Begin, meanwhile, said that Israel was giving Mr. Habib more time to find Arab countries prepared to receive the 6,000 to 9,000 Palestine Liberation Organization fighters in West Beirut.

On Sunday night, Mr. Begin an-nounced a significant softening in Israel's negotiating stand by agreeing to allow an international force to arrive in Beirut before a complete PLO withdrawal. But the latest raids made it clear that Israeli concessions did not extend to the battlefield.

Negotiations for a PLO withdrawal from Beirut appeared to be gathering momentum. After meet-ing Mr. Habib at the presidential palace, Premier Shafiq al-Wazzan of Lebanon was quoted by Lebanese radio as saying: "Mr. Habib

is today preparing a comprehen-sive plan.* The troops are expected to come from France, the United States Some Lebanese officials and

Western diplomats expressed doubts over Syrian and Egyptian readiness to take in the evacuated fighters despite an assurance by Mr. Wazzan over the weekend that this was not a serious obstacle.

The Israeli defense minister, Ariel Sharon, said after meeting Mr. Habib on Sunday that there was no agreement because no Arab country would take the PLO. Jordan has said it would accept

some guerrillas.
Saeb Salam, the former Lebanese premier and the chief link between Mr. Habib and the PLO, said that the government would make a formal request for the assembly and introduction of the peacekeeping force by Tuesday.

and Italy.

Mr. Salam predicted that "everything will be arranged" shortly.

"Having had the determination of the Palestinians to leave and have ing had the acceptance [by Israel] of the international forces to come over, everything will be ironed

But he did not explain the si-lence from Damascus. Syria has not formally agreed to take in the PLO guerrillas, even though the plan being discussed by Lebanese and PLO sources calls for Syria to serve as a staging point for dispersing the guerrillas to various places of refuge in the Arab world.

Diplomatic sources in Damascus, who asked not to be

Sharon Seen at Center Of Opposition to Habib

By William Claiborne JERUSALEM — Amid continu-ing signs of optimism for a peace-ful resolution of the Beirut siege, Defense Minister Ariel Sharon has been waging an increasingly open

campaign against proposals put to-gether by the U.S. special envoy, Philip C. Habib, for the withdrawal of Palestinian guerrillas from the Lebanese capital. The campaign has resulted in strains between the Israeli military

establishment, which is growing impatient with diplomatic efforts to end the crisis, and the Foreign Ministry, which is expressing cau-

NEWS ANALYSIS

tious optimism about Mr. Habib's mission and is reluctant to set a deadline after which Israel will impose a strictly military solution Differences over the issue have

been simmering for some time be-neath the surface in the Cabinet of Prime Minister Menachem Begin, but the strains are now most clearly defined by advocates representing the military and diplomatic es-tablishments outside the Cabinet. While Mr. Sharon publicly has

been circumspect on the issue, Israeli sources say he has supervised a campaign of leaks in the Israeli press designed to discredit Mr. Habib's proposals before they were

formally presented to Jerusalem.

Mr. Sharon's campaign is believed to reflect his own views and those of a significant portion of Israel's military establishment, but not necessarily those of the prime minister. An adviser to Mr. Begin said Sunday, "Obviously there are differences between the Defense and Foreign ministries. I wouldn't call it a clash, but it reflects their different viewpoint of the situation

The campaign reached a peak Saturday night when two close ad-visers to the defense minister telephoned several Israeli jotinalists and accused Mr. Habib and other U.S. diplomats in Beirut of collaborating with the French government to draft an evacuation pro-posal that would allow guerrillas of the Palestine Liberation Organization to remain in West Beirut af-

ter an Israeli withdrawal.

Mr. Sharon's aides called Mr. Habib's plan a "frand" and a "piece of trickery," and they accused the envoy of misleading officials in the U.S. State Depart-

Identified only as "authoritative sources close to the defense minister," the aides offered identical versions of an alleged connivance in which only a few hundred guer-



Ariel Sharon

rillas would be evacuated from West Beirut, leaving the majority of the 6,000 to 9,000 fighters there to remain sheltered behind a French and American multination-

The aides also charged that Mr. Habib and the U.S. ambassador to Lebanon, Robert S. Dillon, had reneged on a promise Mr. Habib had made to Mr. Begin early in the ne-gotiations to the effect that the bulk of the guerrillas would be evacuated from Lebanon before the planned multinational force is

Now, Mr. Sharon's advisers al-leged, Mr. Habib favored deploy-ing the French forces simultaneously with the evacuation of only a small number of PLO fighters, specifically those who have been wounded or who hold passports of their destination

country.

According to the scenario described by Mr. Sharon's advisers, Mr. Habib's plan would result in the deployment of U.S. Marines soon after the positioning of French troops, creating a protec-tive screen for the thousands of armed guerrillas who would re-main in West Beirut.

Asked whether the Foreign Ministry shares Mr. Sharon's view, a ministry official replied Sunday, "I don't believe there is a conspiracy of the Americans, the French and the PLO. I don't believe a thing like that could be possible. We ha-ven't seen any signs of a conspira-

The official said the "general" policy of Israel is still to allow a multinational force to be deployed after the PLO guerrillas have left, but that the "modalities" of the arrangement still have to be worked out. Those details, the official said, include the timing of the withdrawal and deployment and the numbers of guerrillas withdrawn

in each phase of the operation. When pressed about Mr. Sharon's campaign to discredit Mr. Habib's evacuation proposal, the official said, "I'm not responsi-ble for the defense minister. From our point of view, there is no discordance whatsoever. We have cautious optimism.'

The allegations by Mr. Sharon's aides were similar in tone to those contained in a dressing-down that the defense minister gave last Wednesday to William Brown, the U.S. deputy chief of mission in Tel Aviv. Mr. Sharon was reported to have accused Mr. Habib and Mr. Dillon of sending mendacious re-ports to the State Department on Israeli bombing and ground advances into West Beirut. Those accusations were also leaked by Mr. Sharon's advisers, sources said.

Sharon's advisers, sources said.

In what was described as a "harsh monologue," Mr. Sharon, according to his aides, accused Mr. Habib and Mr. Dillon of exaggerating the intensity of Israei bombing and giving false information to the effect that Israeii troops had already begin to divide the had already begun to divide the city and isolate PLO pockets in the

AEG Files Bankruptcy After Rescue Bid Fails

By Bradley Graham

Washington Post Service BONN - Marking the largest corporate failure in postwar Germany, AEG-Telefunken, the country's second largest electrical and electronics company, declared it-self unable to pay its bills and filed for receivership Monday in a Frankfurt court.

The move capped months of financial brinkmanship by the company's senior managers who acknowledged their latest rescue scheme had failed to gain the confidence of potential new corporate partners or bankers.

It occurred despite a pledge by the Bonn government last month to extend 600 million Deutsche marks (about \$240 million) in emergency export loan guarantees to the company. West Germany's 10th largest employer.

West German industry and government was shaken by the company's admission of defeat, which added pressure to the Deutsche mark's further slide Monday against the U.S. dollar.

AEG's action put into question the security of the company's 100,000 employees in West Ger-many and 20,000 abroad.

Threatened by Sanctions The West German electrical grant has been threatened by President Reagan's extension of sanc-tions against the planned Soviet natural gas pipeline to Western

It has a contract for 650 million DM to supply the Soviet Union with 47 gas-compressing turbines, using key rotor blade componeaus that were to come from General Electric in the United States. These rotor blades are now blocked by Mr. Reagan's ban. But AEG's chairman, Heinz Dirr, said Monday for the first time that his company still intend-ed to deliver in September the first two turbines for the pipeline project, presumably using rotors delivered before the embargo.

Reprisals Risked

AEG's defiance of the U.S. embargo risks reprisals from the United States. Mr. Dürr seid the AEG-Kanis

subsidiary in Essen that makes the turbines would not be included in the businesses put under receivership in the company's plan put for-

ward Monday.

[The move was welcomed by an Economics Ministry spokesman, who said Chancellor Helmut Economics Ministry spokesman, ger striker were allowed to leave who said Chancellor Heimut the Soviet Union, but the Soviet Schmidt and senior ministers had authorities then abruptly decided

always insisted the pipeline would be built despite U.S. sanctions,

In a letter to the work force, the firm explained it had gone to court to seek a settlement with creditors in a way that would avoid the forced closure of all factories that

sets to pay creditors back a portion

negotiations on an ambitious plan to divide up and salvage major chunks of the many-faceted firm. Both United Technologies of the United States and General Electric Co. of Britain backed out of recent talks about taking a major share in AEG's capital goods divisions. Plans to shed the company's hi-fi and television units to Grundig the leading West German electron-

Reuters reported.

nancial activities to allow it to continue a restructuring program.

AEG said it has been forced into

Against the French franc, it climbed to above the 7-franc

a bankruptcy would involve.

AEG is asking for a receiver to sell enough of the company's as-

The company said the aim was to gain enough freedom in its fi-

a court settlement because of higher than expected operating losses this year and by the withdrawal of potential industrial partners from

ics group, face a stiff review by West Germany's antitrust office.

Page 9. ■ Gulf Oil's spurning of Cities Service tilted the New York Stock Exchange Monday: the Dow Jones average dropped by 3.99. Cities Service said it would buy back as many as 20 million of its shares and sued

■ The U.S. dollar surged to a 12-month high against the Deutsche mark, 2.527 DM.

Gulf for \$3 billion. Page 9. ■ President Reagan's decision to propose a one-year exten-sion of the Soviet-American grain agreement has set off a guessing game in Moscow about whether the Kremlin will negotiate on Mr. Reagan's terms or let the six-year-old

Stiff prison terms and fines were imposed by a Seoul district court on a group of South Korean bankers and business-men for their roles in a multimillion-dollar loan scandal that has rocked the govern-ment of President Chun Doo Page 5.

■ U.S. governors decided to develop their own plan for revising federal and state responsibilities, with or without the agreement of the Reagan

France Returns to a Mideast Role With Offer in Beirut Settlement

By Joseph Fitchett International Herald Tribune

PARIS -- Israel's siege of Beirut has given France a major opportunity to re-enter Middle East diplomacy, enabling the French government to demonstrate that Presi-dent François Mitterrand's controversial rhetoric of evenhandedness is backed by political and military

determination.

While acknowledging close cooperation with the United States on arrangements for a PLO withdrawal from Beirut, French offi-cials said Monday that Paris and Washington still have different strategies. "We believe that it is important

to preserve the PLO politically, but for the Reagan administration a PLO withdrawal will only be the starting point for a possible U.S. reappraisal of its Palestinian policy," a senior aige in the in of External Relations said. a senior aide in the Ministry The French commitment is

fraught with risks, officials and diplomats in Paris said Monday.

France has offered to send the lead

contingent of troops for a multina-tional peacekeeping force in Beirut. And France, with Egypt, is canvassing a United Nations reso-

lution to buttress the PLO's politi-cal position after the withdrawal of French policy-maker said. the guerrillas from Lebanon.

Both initiatives could leave France caught in a cross-fire, the diplomats said. Already the Israeli government, after a brief, wary honeymoon with Mr. Mitterrand, has publicly reverted to its traditional suspicion of French motives. The stance of the Mitterrand government fits France's tradition-

posture of close ties with the Arab countries that provide France with oil and markets. Of at least equal weight, however, is the French view that Israel has embarked on a politically unwinnable war against Palestinian national-

While traditionally close to Isra-el, Mr. Mitterrand and other French Socialist leaders are marked by their experience with Algeria, a war France waged with military success and political fail-ure and which ended with negotiations that today are viewed as a

"In the United States, too many Reagan administration officials, scarred by Vietnam, still support Israeli hard-liners in refusing to see that negotiations with the ene-

France has sought from the outset of Israel's invasion of Lebanon to preserve the PLO as the best negotiating partner for an eventual Middle East settlement. France, estranged from most Arab governments since Mr. Mitterrand's election, is already receiving expressions of gratitude for this policy from the Arabs.

In addition, French officials say that the United States has come around to recognizing the utility of the French role in Lebanon. The Reagan administration was initially irritated with France for criticizing Israel in the early stages of the Lebanon fighting, U.S. diplomats said. "But once Washington real-

became indispensable," a French official said He said that the PLO is insisting on French troops playing the lead role in assuring the Palestinian withdrawal because France is seen

ized that the PLO really wanted to leave Beirnt, then the French role

as a friendly country. Asked about Israeli allegations that the presence of French troops might reduce military pressure on (Continued on Page 2, Col. 3)

Soviet Protester Ends His Fast After Wife Lies Her False Promise of Exit Visa Sways Him in Apparent Victory for Kremlin had lied to her husband to save his life. She told him that the Soviet to take a tougher course. At the be-By Michael Dobbs

In a telephone interview, Mr. zens who wish to leave their coun-Balovlenkov's wife, Elena, said she try. Over the past two years, emi-

Washington Post Service

MOSCOW — The American
wife of the Soviet hunger striker
Yuri Balovlenkov said Monday
that she had tricked her husband. into giving up his fast by telling him that he would be allowed to

emigrate to the United States.

The end of Mr. Balovlenkov's 36-day fast, his second in three months, appeared to mark a victory for the Soviet authorities, who have insisted that they will not give in to pressure to allow the emigra-tion of Russians whose spouses live in the West. There was a sudden upsurge of hunger strikes here following the successful protest earlier this year by the dissident Soviet academician Andrei D. Sa-kharov on behalf of his young

Mr. Sakharov's ward, Liza Alexeyeva, and at least one other hun-

ginning of July, foreign correspondents were called to a press conference at the passport office and told that no other protesters would be given exit visas.

A Test of Wills

The Balovienkov case developed into a test of wills between the Kremlin and him over the right of divided families to be reunited. He accused the Soviet authorities of reneging on a promise to allow him to leave following his earlier. 43-day hunger strike, which ended

Soviet officials have accused the United States of interference in internal Soviet affairs by giving moral support to the hunger strikers. They maintain that some marriages between Soviet and U.S. citizens

The tough line taken by Moscow over Mr. Balovienkov illustrates are merely marriages of conven-ience to evade the strict emigration the obstacles faced by Soviet citi-

emigration authorities had agreed to let him leave the country pro-vided he ended his hunger strike.

Mrs. Balovlenkov, 29, a nurse from Baltimore, arrived in Moscow Friday from the United States. She met with Soviet officials Monday to plead her hus-band's case but was told that state considerations" prevented

them from granting him a visa. Mrs. Balovlenkov said, however, that she was still hopeful that the anthorities might relent.
"Now that he has stopped his protest. I hope that they might be more compassionate and give him permission to leave. They can say that they are doing this for human-itarian reasons and are not giving way to pressure," she said.

zens who wish to leave their coun-

gration has been reduced to a tric-kle — a result in part of the poor state of U.S.-Soviet relations after the Soviet intervention in Afghani-

2 Romanian Couples Fasting BUCHAREST (AP) - A Romanian couple was reported to be "healthy and quite relaxed" Monday despite a weeklong hun-ger strike at the Canadian Embas-

ger strike at the Canadian Embassy here, aimed at obtaining a
Canadian immigration visa. Mircea Munteanu, 32, and his wife.
Elena, 36, have been at the embassy since Ang, 2 with their 2-yearold son and 5-year-old daughter.
At the same time, another counote Russadar and Security Research. ple, Ruxandra and Sergiu Ratescu, said in a telephone interview that they were continuing a 29-day hunger strike in their Bucharest apartment while waiting for Romanian officials to issue them emigration documents to Israel. They said their health was failing.



Elena Balovlenkov, a Baltimore muse, sat with her husband. Yuri, in Moscow Saturday while he continued his hunger strike.

Turkey Seeks Links To Armenians' Attack

have been taken into custody and interrogated about possible links to the two Armenian terrorists who attacked Ankara's airport Saturday, killing nine persons and bomb into an airport lounge at

wounding 74.

Three Palestinians were being interrogated in Istanbul for possible links with the Armenian Secret Army for the Liberation of Ar-

To Call Pacifists For Army Service

BERLIN - East Germany appears to be cracking down on an amofficial peace movement by calling up men who reject military service into the army reserve under threat of jail, informed sources said Monday.

The sources, who sympathize with a growing tendency among East German youths to question compulsory military service and to see the arms policies of East and West as equally dangerous, said several friends had been called up.

Some young men who refused to serve have been arrested and face trial by a military court, the sourc-es said. At least two of those arrested had previously declared they would not serve under arms,

they added.
Diplomats said the authorities may be worried that publicity given to an independent disarmament campaign here may have influenced the formation of an independent peace group in Moscow.

United Press International memba, the group that claimed re-ANKARA—At least 10 persons sponsibility for the attack, police sources said. Ankara and Istanbul authorities were searching for

other possible accomplices. The two terronists tossed a Ankara's Esenboga airport, then opened fire with machine guns. Three policemen were among those killed.

Security forces shot and killed one of the gummen, who had tra-veled to Turkey on a forged Turk-East Germans Said ish passport, and wounded the other, a French national identified

The guerrillas entered the country on separate commercial flights from Syria to Istanbul, where they met and planned the attack, police

Doctors at an Ankara hospital said 45 of the 74 persons who were wounded in the attack remained hospitalized Sunday. Two of them were in comas

A caller to a French news agen-cy said the attack was intended to pressure West European govern-ments for release of Armenian gunmen arrested after attacks in other countries

quent in recent years. The groups ans living in eastern Turkey. Turkey has denied the Armenian

France Is to Encourage Reunification of Korea

PARIS - France hopes to promote the reunification of Korea by encouraging the Western nations to recognize North Korea and the Socialist nations to recognize South Korea, Claude Cheysson, the French minister of external relations, said Monday.

appeared reassured when he told them the French government would do everything it could to

would do everything it could to make reunification possible.
"It is not possible," declared Mr. Cheysson, "that 60 million Koreans as one people, speaking the same language and sharing the same cultural heritage — and who were united for 13 centuries — should be divided for so long. It should be divided for so long. It would be suitable to reunify Ko-

Speaking of future French recognition of North Korea by to a Moroccan call for a meeting may be a chance, amid the carnage france, Mr. Cheysson said: "I was of foreign ministers simed at renot going to ask the [South] convening a suspended Arab sum-Koreans' permission, and I said that the decision had not yet been made in precise or formal terms, and this is the truth. We will see how this line of conduct fits into a line of reasoning that, I repeat, re-lates to the remnification of 60 million Koreans.

Last month, Mr. Cheysson told the French National Assembly the government was considering recognition of North Korea.

The minister also indicated that he had discussed the recognition of

Zia to Visit U.S. This Year United Press International

ISLAMABAD, Pakistan --- President Mohammed Zia ul-Haq an-nounced Sunday that he would visit the United States in December.

as Levon Ekmekciyan, 25.

Attacks on Turkish officials by Armenian groups have been fre-

say the attacks are in revenge for the massacre during World War I of an estimated 600,000 Armeni-

be Armenian nationalists rigged a telephone exchange with dynamite and fire bombs Sunday but tipped off police, who dismantled it be-

South Korea by Socialist countries with certain East European colleagues several times. "Now I feel better qualified to confer with them again," he said. "I want to present the problem as I just have, that is: Do you believe

in Korean unity, yes or no? If you do, how can you ignore two-thirds of the Koreans [in the South]? Sim-ilarly, the fact that we believed in a Questioned after returning from a 10-day trip to China, South Ko-rea, Hong Kong and India, Mr. Cheysson said the South Koreans reunited Korea led us to tell South Korea that we could not ignore a third of Koreans from the North.'

12 Arab Nations Agree to Meet on **Reviving Summit**

RABAT, Morocco — Twelve, members of the Arab League, enough for a quorum, have agreed mit, Morocco's ambassador to the the PLO firmly and publicly onto league was quoted as saying Mon-

of Fez was halted last November by disagreement over a Sandi Ara-East, which appeared to imply recognition of Israel.

The Tunisian news agency reported Monday that the Saudi Arguaranteeing Israel.

bians would not present this plan

Moroccan news agency quoted Mohamed Tazi, ambassa dor to Tunisia and the Arab League, as saying Morocco, Tuni-sia, Saudi Arabia, Kuwait, the United Arab Emirates, Bahrain, Qatar, Oman, Iraq, Jordan, Dilbuyti and Samplin have severed Diibouti and Somalia have agreed to attend the meeting.



France Returns to a Mideast Role

(Continued from Page 1) the PLO to leave Beirut, the Prench official said that if the PLO reneged on a pledge to leave, then France would consider that it had no further obligation and would withdraw its troops.

In theory, this would leave the

Lebanese government to deal with the PLO problem, but in practice Israel would be able to return unopposed. In no circumstances, French officials said, would French troops be ordered to attack Palestinian positions.

Before an evacuation accord can

be signed, Israel must still agree to the French-U.S. plan for French forces to arrive on the day the PLO starts withdrawing. The Ex-ternal Relations Ministry aide said that both France and the United States agreed with the PLO insistence that the two events occur si-

by the PLO," he said.

To facilitate this, France is ready to dispatch a 350-man con-tingent of the 2d parachute regi-ment, an all-volunteer unit belonging to France's foreign intervention force. The unit would land in Lebanon via the Christian-held port of Jourieh, and would be reinforced later to 850 men. But French officials said that the troops have not left France; one French officer is in Beirut for talks with Lebanese, U.S. and Italian of-

Invitation to Arafat

a political track

To encourage this, the French overnment has announced that it ready to receive Yasser Arafat, the PLO leader, in Paris after a

Beyond that, in the French view, the United Nations Security Council should adopt a resolution guaranteeing Israel's security but also recognizing Palestinian rights.

A draft text is being circulated by France and Egypt, which French officials said Mr. Arafat has already promised to endorse public-ly. The resolution is designed to enable the PLO to meet U.S. preconditions for a direct dialogue. France and Egypt are still reworking the text to avoid a U.S. veto.

is making amends for previous criticism of Egypt's separate peace with Israel and trying to strengthen Arab moderates, officials say.

"Objectively speaking, Egypt is the
Arab country that is the least
afraid of a Palestinian state and therefore the Arab state that is most sincere about helping the

Evidence of Resentment

Israeli resentment of French policy has been evident not only in statements in Tel Aviv, the official added, but also in Israeli Army shelling of Beirut buildings in which French diplomatic and news

announced that he intended to adjust France's traditional pro-Arab "We said we would be even-handed, we said that peace in the region depended on a Palestinian settlement and Israel's security," a French official said. "We took the criticism for Mr. Mitterrand's trip to Israel, now we'll take the criticism for helping the Palestmians, and eventually people will under-stand that we mean what we say,"

French officials, while acknowl-

edging how much France stands to gain, emphasize that French policy is a fulfillment of the pledges on the Middle East made by Mr. Mit-

terrand when he took office and

Israel Bombs Beirut Camps "This is supposed to be an honorable evacuation, not a surrender, by the Pt O'' he cold." As Pullout Talks Continue

(Continued from Page 1) identified, said Sunday that Syria

"wants to hear about an Israeli evacuation from Beirut and from

"As long as nobody gives them word on that, they will not negotiate," the sources said.
With the negotiations seemingly

moving at a faster pace after eight weeks of near stalemate, Israel called home its ambassador to Washington, Moshe Arens, for ur-

Invitation to Arafat

• In Washington, U.S. officials

The view in Paris is that there said Monday that Israeli planes, patrol boats and ground forces harassed U.S. Marine helicopters fly-Forcestal to Lebanon in three sep-

arate incidents over the weekend. The State and Defense departments have informally protested the incidents to Israel, said the officials, who requested anonymity. An Israeli Embassy official acknowledged that the incidents had taken place but said they were the

U.S. Climber Dies in China

PEKING — A 41-year-old American, Roger Kirkpatrick, plunged off a cliff and died on July 29, one day after climbing to the icy 24,757-foot (7,500-meter) summit of Mount Muzzagh Ata in the northwest Yiniiana region of Chinorthwest Xinjiang region of China, the Chinese news agency re-In working with Egypt, France ported Sunday.

standings" because of a lack of information from U.S. military au-thorities about the flights of the UH-1 Huey helicopters.

In the first incident, Saturday, two Israeli F-16s buzzed a Huey flying from the Forrestal to the chanese port of Jounich. On Sunday, a Huey flying from the ship to Jounich was tracked by a machine gun mounted on the deck of an Isracii gunboat, the officials said.
The gun remained trained on the opter but did not fire.

Again on Sunday, the crew and passengers of a Huey were detained for 45 minutes on the ground at a Jounieh airstrip by an see identification papers.

• The White House deputy

press secretary, Larry M. Speakes, said Monday that Mr. Habib's negotiations in Beirut "hold promise," but warned all factions to "exercise restraint." "Intensive efforts have been and

are under way in the search for a peaceful solution," he said. "The negotiations continue to hold promise but the situation remains

dred people held a demonstration Monday outside the U.S. and vari-ous Arab embassies to protest Israeli attacks against West Beirut. Security police tried to disperse the demonstrators, but an official of the U.S. Embassy said: "They didn't use much force."

South African **Defends Use** Of Detention

Black Found Hanged In Johannesburg Cell

JOHANNESBURG - A black student was found hanged in his jail cell here on the eve of a court appearance Monday and the minister of police and prisons, defend-ing the country's detention system, said: "You won't get much infor-

mation if you keep a detainee in a five-star hotel or with his friends." It was the 52d known death of a political detained held under the country's system of security police

detention since 1963. Ernest Moabi Dupale, 21, was found hanged Sunday in his cell at John Vorster Square police head-quarters in Johannesburg The police claim that Mr. Du-

pale had made a confession on Satmrday and that he was due to appear in court Monday to face charges under the Internal Security

Mr. Dunale had previously been detained by the security police for nearly four months, from early Oc-tober last year until late January when he was released with no charges being brought against him. He was detained again last Thurs-

day.

The lawyer for Mr. Dupale's family, Graham Dyson, said Monday that an autopsy will be held Tuesday and a pathologist representing the family will be allowed

In defending the country's po-lice methods, the minister, Louis Le Grange, said that the South African detention system was neces-sary because the country faced a

tough security situation.
He freely conceded that its purpose was to extract information, but denied that the 52 deaths since the system was introduced 19 years. ago was because the security police had used third-degree interroga-

"Only six, seven or eight of these cases died from some form of assault," Mr. Le Grange said.

His statement was viewed here as the first official admission that any of the deaths had been due to brutal police methods.

All the persons who had died in detention had died either from natural causes or suicide, he said.

The security police have been absolved of responsibility into the deaths of all the detained except one. A magistrate blamed the local police last month last month in the beating death of a political prisoner in a tribal homeland. In defense of the system, Mr. Le Grange said that "these people are being de-tained to obtain information and you won't get much information if you keep a detainee in a five-star

hotel or with his friends." Mr. Le Grange gave the total number of detainee deaths as 45, but he did not include deaths reported in tribal homelands that South Africa regards as independ-

countries the figures are much higher for ordinary criminal pris-oners," he said. "One should keep a sense of perspective and not point such a long finger at South

In a People item (IHT, Aug. 7-8) the International Herald Tribune erroneously reported that a West German photographer, Heinz Schmidt, who filed a complaint in Belgium charging that King Carl XVI Gustaf of Sweden had damaged his camera, was on assignment for the newspaper Bild Zeitung. The newspaper issued a statement saying that Mr. Schmidt had not worked for it since last

WORLD BRIEFS

Hinckley Is Committed Indefinitely

WASHINGTON — John W. Hinckley Jr., who was acquitted by reason of insanity seven weeks ago on charges of shooting President Reagan, was committed indefinitely to a U.S. mental hospital Monday. Judge Barrington D. Parker, finding Mr. Hinckley, 27, to be mentally the seventiment order from the bench in U.S. ill and dangerous, read his commitment order from the bench in U.S. District Court after Mr. Hinckley told him he waived the right to a

hearing on his release. When the judge asked him if he understood precisely the meaning of the waiver he was signing, he answered, "Yes, I do." But Mr. Hinckley added that he did not "necessarily agree" with the conclusion of doctors at St. Hizabeths Hospital who said he is suffering from a severe chronic mental disorder. He can still nation the court steam six months for him. mental disorder. He can still petition the court every six months for his

Africans Meeting in Libya Assail U.S.

TRIPOLI, Libya — A meeting of 28 mainly hard-line African states on Monday denounced the United States for its African and Middle East policies and expressed "full support" for the Libyan leader, Moamer

The one-day meeting was held as a makeshift substitute for the annual summit of the 50-nation Organization of African Unity, which was postponed indefinitely Saturday because a boycott by 22 moderate governments deprived it of the statutory two-thirds quorum.

The boycott was to protest the controversial admission to the OAU of

the Polisario guerrillas fighting in the Western Sahara. The meeting here, under the chairmanship of Col. Qadhafi, accused the United States of "interfering in the internal affairs of Angola" by demanding the withdrawal of Cuban troops as a prior condition for an independence agreement on South-West Africa (Namibia).

EEC Aide Sees Long Pipeline Dispute

BRUSSELS — The European Economic Community's external relations commissioner, Wilhelm Haferkamp, said Monday that he expects no quick end to the U.S.-European dispute over the building of the Soviet natural gas pipeline.

The EEC, in a paper to be sent to Washington this week, will explain its legal objections to the embargo placed by the Reagan administration on the export of U.S. technology by European firms in the building of

the pipeline.

"I don't see any rapid solution," Mr. Haferkamp told reporters. However, he said he sensed a new U.S. attitude toward foreign policy, replacing the "general incoherence" of a few months ago.

Italians Open Talks on New Cabinet

ROME — President Sandro Pertini opened negotiations Monday in an attempt to form Italy's 42d government since World War II.

The talks began with a 20-minute meeting between Mr. Pertini and Giovanni Leone, who resigned as president in 1978 following a bribery scandal. Mr. Pertini then met with the president of the Senate, Aminton

Fantani, a leader of the Christian Democratic Party.

The negotiations began two days after Premier Giovanni Spadolini's five-party coalition collapsed because the Socialist Party had withdrawn its backing. The talks are to continue Tuesday and possibly Wednesday.

China Demurs on Textbook Talks

PEKING — China appeared Monday to have anubbed two Japanese visitors by refusing to officially discuss with them a dispute over controversial revisions in Japanese textbooks dealing with World War II.

Peking has protested to Tokyo about the books, which it says gloss over bloody Japanese atrocities during Japan's invasion of China from 1977 to 1945.

One of the visiting Japanese officials, the Foreign Ministry's informa-tion burean chief, Hiroshi Hashimoto, was received Monday by the Chi-nese Foreign Ministry's top expert on Japan, Shao Xiangqian, but only "as a friend." A Japanese source said it was still not known whether the Chinese were prepared to hold formal talks on the controversy.

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Paper Calls Namibia Cease-Fire Near

JOHANNESBURG - All sides have agreed to a cease-fire and the United Nations is about to send a 10,000-man peace-keeping force to South-West Africa (Namibia), the Star newspaper said Monday.

The UN force will arrive in the South-African held territory "beginning possibly this month," the newspaper said. It said the last hurdle to a cease-fire in mid-August was removed in Tripoli, Libya, when the leader of the South-West Africa Peoples Organization, Sam Nujoma, said that

he will go to New York later in the week "ready to sign a cease-fire." Before this, all parties in the Namibian settlement issue had agreed He also said that the number of deaths in the South African system was not exceptional by world that the Western and African nations heading the dretters and that the Western and African nations heading the dretters and that the Western and African nations heading the dretters and that the Western and African nations heading the dretters and the second and the sec agreed that a cease-fire come before the "muts and bolts" of election

independence. If this fails, the fighting could resume, the Star said. New Allegation in Java Sea Sinking

JAKARTA - A government official testified Monday that a ship that sank last year in the Java Sea, killing at least 666 persons, was not anthorized to carry passengers.

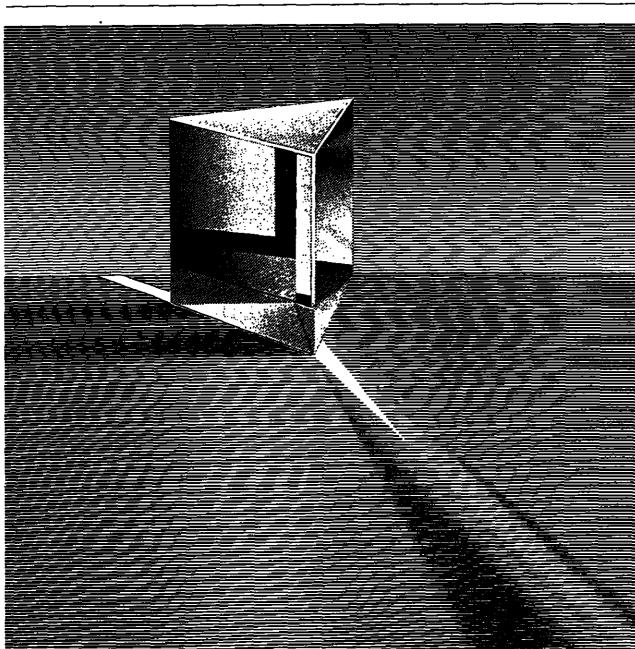
The Tamponas-2, a secondhand car ferry purchased by the Indonesian distinguished the second distinguished distinguished the second distinguished distinguishe

government as a passenger liner, "never had classification documents as a passenger ship," said Jusuf E. Habibie, secretary to the director-general for sea communications.

Mr. Habibie was testifying on the first day of the trial of Nuswani Chatab, the director of government agency Pamastate, which bought the ship in 1980. Mr. Chatab, 49, is accused of corruption in connection with

In January, 1981, 10 months after the Tampomas-2 began operating as a passenger ship in Indonesia, it caught fire and sank, killing at least 666. Some believe many others not listed on the ship's manifest also died.

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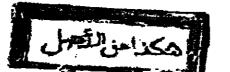
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TROUBLE IN THE WATERS—A high-speed collision in Sunday's Emerald Cup unlimited hydroplane race on Lake Washington in Seattle left the driver of Pay 'n Pak, left, in serious condition with multiple fractures, a collapsed and bruised lung, concussion and eye injury. The Pay 'n Pack rolled over after striking the Executone, center, which later sank.

Key Commissioners Favor Linking U.S. Retirement Benefits to Wages

centage to account for productivity

been in effect for 30 years, a work-er who refired in 1952 with the av-erage benefit of \$45 a month would have received increases to-

taling \$109 a month by now, ac-

cording to the commission's staff. Under the formula based on the Cousumer Price Index, the worker

would have received increases to-

taling \$120 a month. However, the

wage-based formula produces

about 7 percent more in total payments over the 30-year period, be-

cause higher payments would have

been made in the earlier years, be-

fore the Consumer Price Index

Alan Greenspan, chairman of the National Commission on So-

vored the proposed formula be-

cause it would help stabilize the

system and reduce the Social Se-

curity trust fund's dependency on

Security Reform, said he fa-

If the proposed formula had

WASHINGTON - Key members of a presidential commission studying the future of Social Security favor a proposal that would tie benefit increases to changes in nationwide wage rates rather than to the Consumer Price Index.

The proposal now being considered by the 15-member commission would make a major change in the method of computing cost-of-living adjustments in Social Se-curity payments that has been used since 1975.

Critics say the formula would erode recipients' purchasing power, but proponents say that in the long run it would produce virtually the same results as the current for-

Under the proposal, Social Security benefits would be adjusted annually to reflect the increase in wage rates, minus a certain per- fluctuations in economic activity.

Salvadoran Guerrillas Attack a Town; Reports Conflict on Who Is in Control

SAN SALVADOR -- About 500 leftist gnerrillas attacked the northeastern town of Ciudad Barnos in weekend fighting that was said to be heavy, but there were conflicting reports about who con-trolled the town, inflitary sources

On Sunday, journalists saw the bodies of 14 soldiers who military sources said had been killed in the fight for control of the town of 20,000. But there was no immedi-

Guard spokesman in the provincial capital of San Miguel acknowledged that guerrillas had seized the town, but he said that the rebels held it only briefly before flering Saturday night and

fore fleeing Saturday night and that everything had returned to normal by Sunday.

The reports could not be inde-

pendently confirmed because tele-phone lines into Ciudad Barrios apparently were cut during Satur-Four eastern provinces, meanwhile, were in their fifth day with-

out electricity Sunday after queril-An-army spokesman who re- las dynamited power lines, authorquested anonymity said that Cuiities said. Many communities redad Barrios was "completely surportedly were unable to get water rounded by guerrillas." A National from the electrically pumped wells.

posed by Lane Kirkland, president of the American Federation of Labor and Congress of Industrial Organizations, who is a member of the commission, and by the American Association of Retired Per-

Cyril F. Brickfield, the association's executive director, said the revised formula "would reduce cost-of-living adjustments most steeply when inflation rates are high, which is the very time when beneficiaries are most in need of full inflation protection."

Long-Term Problems

Under the revised formula, Social Security beneficiaries would have received a cost-of-living increase of 6.2 percent this year instead of the 7.4 percent actually paid. A worker who retired in 1974 with an average benefit now receives \$367 a month, according to the Association of Retired Persons. He would be receiving \$319 if the revised formula had been in effect since 1975, when the first au-tomatic benefit increases were

Mr. Greenspan said he saw the wage-based formula as a way to mitigate the long-term problems of the Social Security system. "It would have no effect under 'normal' economic conditions," he said. "It would give beneficiaries a larger increase than present law allows under good economic conditions and a smaller increase under bad economic conditions."

President Reagan established the commission in December to recommend a bipartisan solution problems of the Social Security system, which this year expects to pay \$156 billion in benefits to 36.2 million Americans. The commission, which includes seven members of Congress, must submit its report by the end of the year.

U.S. Governors' Panel Resolves To Write Its Own Federalism Plan

will go to Congress.

bring us together."

Several Republicans on the ex-ecutive committee said it might be

futile for the governors to draft

their own plan, but they went along with Gov. Snelling and Gov.

Matheson when assured that the

association would continue to

White House in coming months.

The resolution calls for the governors to approve a plan by February for submission to Congress.

Balanced-Budget Issue While the federalism debate held center stage, the balanced-budget issue was also a main topic

at the opening of the conference at Shangri-La, a lakeside resort in

Rep. Jones criticized both the president and senators for their

northeastern Oklahoma.

meet with Mr. Reagan and the

By David S. Broder and Dan Balz

AFTON, Okla. — The executive committee of the National Governors Association decided Sunday to start from scratch and write its own plan for shifting federal programs to the states, rather than spend more time negotiating "substantial" differences with the White House.

After President Reagan conceded, in phone calls Friday to key governors, that his plan will not be ready for submission to Congress until next year, the governors decided to frame their proposals independently.

A resolution, reflecting the governors' impatience with five months of inconclusive negotiations since Mr. Reagan introduced the federalism initiative, was ap-proved unanimously by the execu-tive committee, and it is expected to be reaffirmed by the other governors during the conference.

At the opening of the governors' annual conference, the House Budget Committee chairman warned in a speech that the weak economy could be shattered by "a time bomb of expanding budget defi-cits." Ridiculing Mr. Reagan's call for a balanced-budget amendment to the Constitution, Rep. James R. Jones, an Oklahoma Democrat, said the nation was threatened by \$1.5 trillion in deficits in the next

Support of Chairmen

The governors' decision to draft their own federalism plan was pushed by the association's departing chairman, Gov. Richard A. Snelling of Vermont, a Republican, and his successor, Gov. Scott Matheson of Utah, a Democrat. Both were members of the negotiating committee that met frequently with administration officials.

Another member of the committee, Gov. Bruce Babbitt of Arizona, a Democrat, said the impasse was caused by the fact that the White House could not resolve

They were headed six different ways at once," he said. He added that David A. Stockman, director of the Office of Management and Budget, had "tunnel vision" in trying to use the federalism initiative to shift "disproportionate" costs to the states.

Mr. Reagan said in the calls he made Friday that he hoped to meet with the governors later this month, and Gov. Matheson said that if he does "we'll make much more progress" on the plan.

'Substantial' Differences

But Gov. Snelling emphasized that the differences were "substantial," centering on the White House refusal to accept the governors' long-held view that assuring "decent" minimum standards of health and income is a federal re-

Richard S. Williamson, Mr. Reagan's assistant for intergovernmental relations, who was the top administration official on the scene, tried to play down the governors' revolt. He said the drafting of the plan "is not counterproductive," even though it may reduce

business. What they discovered was often shocking. Grief-stricken

consumers were often subjected to outlandish pricing and high-pres-

Not surprisingly, the funeral industry largely blames this "negative publicity" for its decline. The result of nearly 20 years of muckraking, industry leaders say, is a

Federal Trade Commission rule,

approved last month, that requires

funeral homes to give consumers a

greater choice in the costs and

and plans to make every effort to persuade Congress not to approve it, said Earle D. Biggerstaff, presi-dent of the National Funeral Di-

But for many Americans, the in-dustry is only getting what it

"There is no doubt in my mind," said Rep. Edward R. Roybal, Democrat of California, "that the

funeral industry has taken advan-

tage of grieving consumers. And if they can't shape up, they're dig-ging their own grave."

The industry opposes the rule

types of funerals they are offered.

sure sales tactics.

rectors Association.

the chances that a single proposal support of the balanced-budget

Rep. Jones said the constitution-"But the bottom line," Mr. Wil-liamson said, "is that no federal-ism initiative will pass Congress amendment, which has already been passed in the Senate, was no more than an "economic cover-up" unless Ronald Reagan supports it. In the end, that fact will have to for deficits that could total more than \$1.5 trillion in the next six

> ed," Rep. Jones said, "an across-the-board cut of 23 percent would be needed. This would require, for starters, cuts of about \$70 billion in defense, \$60 billion in Social Security and Medicare, and \$6 billion each in unemployment compensation and veterans' programs.
>
> Is that what the American people really want?"

The amendment is not on the governors' formal agenda, but Gov. Snelling said they would discuss it informally at a closed-door session Monday. Gov. George Nigh of Oklahoma, a Democrat who shared the opening press con-ference, said he thought a balanced budget should be mandatory for the federal government, as it is for

Democrats Exploiting Nuclear Freeze Defeat

By Margot Homblower

Washington Post Service
WASHINGTON --- If the Democrats have their way, one of the hottest issues in this fall's congressional elections will be the nuclear

Minutes after the House voted 204-202 Thursday night to support President Reagan's arms control policy, which allows for a weapons buildup during arms control nego-tiations, Peter Kostmayer's campaign manager was on the tele-phone to find out how Rep. James K. Coyne, Republican of Pennsyl-vania, had voted.

Mr. Kostmayer, a former Democratic congressman, is trying to unseat Rep. Coyne, who after days of indecision voted for the administration-sponsored resolution rather than for a measure supported by the nuclear freeze move-

Within hours, every newspaper in Rep. Coyne's district had a statement from Mr. Kostmayer that Rep. Coyne had "crumbled under political pressure." At a Capitol news conference

shortly after the vote, congressional proponents of the freeze resolution, which has been sponsored by Rep. Clement J. Zablocki, Democrat of Wisconsin, declared themselves "elated" despite their loss.
"We'll win at the polls in November," said Rep. Jonathan B.

Bingham, Democrat of New York. 'Greatest Single Issue'

Moderate Republicans were worried. "I predict the freeze will be the greatest single issue ... in the 1982 elections," said one of its supporters, Rep. Jim Leach of Iowa, one of only 27 Republicans accountability on this vote will be dramatic, and it is being underestimated by most members of Con-

Rep. Stanford E. Parris, Republican of Virginia — a co-sponsor of the administration-backed resolution, which had been introduced by Rep. William S. Broomfield, Republican of Michigan — said the freeze is "the pre-emiment for-eign policy issue" in his district. His opponents this fall — Herbert E. Harris 2d, a Democrat, and Austin W. Morrill Jr., an independent — support the freeze.

But Rep. Parris is counting on

portraying the Zablocki resolution as a move for unilateral disarmament, although it called for "a mu-tual and verifiable freeze" by the United States and the Soviet Un-

"I think the majority of people in my district do not believe that this nation can ensure peace if we do not prepare for war," Rep.

Buildup Favored

In last-minute telephone calls to House members during the debate Thursday night, Mr. Reagan, Vice President Bush and a small army of other administration officials argued that a U.S. buildup of firststrike weapons is necessary before a freeze is feasible.

The extent of the administration's concern was underscored by a flurry of calls to House members from Mr. Reagan's chief arms negotiator in Geneva, Gen. Edward L. Rowney

"I didn't call him back," con-

fessed Rep. John LeBoutillier, Re-

publican of New York, who had co-sponsored both the Zablocki and Broomfield resolutions. "It

was too expensive."

Rep. LeBoutillier had promised his vote to supporters of the freeze but switched at the last minute. "In times of need, you help the party," he explained.

If the president thought the vote

was important, so did a man who might want to be president.

Minutes after the vote Sen. Ed-ward M. Kennedy's staff produced a statement quoting the Massachusetts Democrat as saying that the freeze "will prevail at the polling places in November and beyond."

\$9-Million Awards In Jonestown Case Approved in U.S.

SAN FRANCISCO — Nearly four years after the Rev. Jim Jones led 912 followers in a mass suicide and murder in Guyana, a court has approved a plan to distribute \$9 million in Peoples Temple assets to 120 persons who filed claims against the cult.

Judge Ira Brown of San Francisco Superior Court approved a plan Friday that would distribute half the money within the next two weeks and the remainder by Nov. 15. Robert Fabian, the San Francisco attorney appointed by Judge Brown in 1979 to settle the tem-ple's complex estate, said: "We have worked out a good settlement. The people hurt the most are going to get some money."

The largest claim — \$360,000 — goes to Jackie Speier, an aide to the late Rep. Leo J. Ryan, Democrat of California. She was seriously wounded when temple gunmen opened fire on Rep. Ryan's party at an airstrip outside Jonestown.

Each of Rep. Ryan's five chil-dren will receive \$27,000; Shirley Humphreys, the wife of Don Harris, an NBC newsman who died at the airstrip, will get \$113,000; Constance Brown, the wife of a slain NBC camera Bob Brown, will receive \$195,000; and the family of Greg Robinson, a San Francisco Examiner photographer who was also killed at the airstrip, will get \$48,000.

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Traditional U.S. Funeral Homes Passing Away Some Cite Economics, Changing Mores; Others Say It's a Case of Suicide taking a closer look at the funeral

By Ben Sherwood Los Angeles Times Service WASHINGTON - The death came as a shock to the funeral director. "It's impossible to explain the loss," lamented Robert E. Winbigler, 53. "I have such foud memories, but I now know that what

Mr. Winbigler's loved one was not a relative - in fact, not a person. What expired was the Winbigler Family Mortuary of Santa Ana, Calif. (1894-1982), "the oldest continually owned family business in the state."

once was, will never be again."

Months after the passing, Mr. Winbigler, his wife, Mar, and his three children still moun. "It was like the death of an 88-year-old grandmother, he said.

For the Winbiglers, it is small consolation that in the last 20 years a similar fate has befallen thousands of funeral homes across the country. Today, there are barely 20,000 mortuaries and crematories nationwide, down from 24,000 that operated in the 1960s.

experiencing its own funeral," said best-seller "The American Way of In part, what is happening to the

\$6.4-billion-a-year funeral industry is what has happened to the nation's economy as a whole: As the population shifts away from small vns to cities and suburbs, small establishments have given way to a smaller number of larger opera-

More important, sociologists

For many people, experts say, the age of the grandiose funeral is over. Relatively inexpensive and quick ways of disposing of the dead are steadily replacing burial ceremonies with velvet-lined cask-

Across the country, observers report significant increases in the number of cremations without any memorial service - "direct disposition," in funeral industry jargon. And many morticians themselves acknowledge that a cremation service, costing between \$150 and \$500, is an attractive alternative to

Because of changes in the traditional family structure, fluctuations in population trends and weakening religious ties, "the longstanding funeral customs of our society have become irrelevant," said Vanderlyn R. Pine, a sociolo-

"The funeral industry is actually ssica Mitford, author of the 1963

say, is the impact on the funeral industry of profound changes in the way Americans deal with

ets and lavish floral displays.

the traditional service, which now costs an average of \$2,571.

gist at the State University of New York's College at New Paltz. Inflation, economic hard times. the back-to-nature movement and other factors have contributed to

the trend. These changes have taken their toil on the unsuspecting funeral in-dustry. "We took for granted for so many years that each family would want a traditional funeral," said Ronald A. Hast, owner of five Los Angeles funeral homes and the

> all changed Besides the 17-percent drop in the national total of funeral homes ce 1960, related industries are also suffering.
> "Very few casket manufacturers

editor and publisher of Mortnary

Management, one of the industry's

are happy," said George W. Lemke, executive director of the Casket Manufacturers Association of America, citing a fall from 650 companies nationwide in 1967-68 to 410 today.

Scrutiny of Industry

Similarly, sales of hearses are plummeting. In 1965, limousine manufacturers produced 4,880 hearses and related vehicles, ac-cording to T.A. McPherson, president and owner of Canada's Eureka Coach, the second-largest manutacturer of limousines in North America. Now, annual sales average 800 or less.

Although funeral home owners and casket and hearse manufacturers may mourn their businesses demise, not everyone will be sending flowers.

Almost 20 years ago, with Miss Mittord's expose of corruption within the funeral industry and Ruth Mulvey Harmer's "The High Cost of Dying," Americans started

From July 5th through August 27th, Monday through Friday, the International Herald Tribune will present the news in English at 10 a.m. on radio station RMC. Radio Monte Carlo

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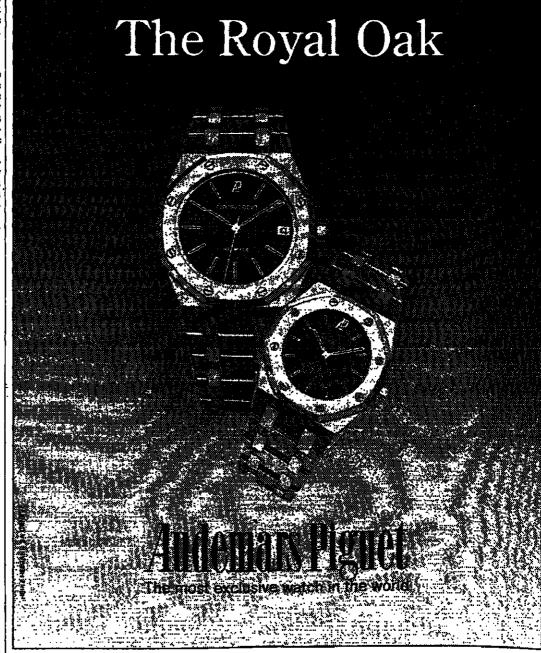
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The Tax 'Jump' That Isn't

From THE WASHINGTON POST

Hard-core supply-siders are being most petulant about the tax bill that the administration and Republican Senate leaders are trying hard to push through Congress. This is not only unhelpful to the president, who has done so much to dignify their theories, but

downright ungrateful as well.
What the supply-siders do not seem to recognize — or at least to admit publicly — is that the package of tax reforms and minor tax increases being proposed is not only a sensible measure in itself, but a life-saver for the massive third-year tax cut that the supply-siders have defended so stoutly. Those who call the three-year, \$99-billion tax pack-

age "the largest tax increase in history" are talking simple nonsense.

Even if the entire tax package now being considered by a Senate-House conference passes, the United States will still experience a massive tax cut next year. That is because the proposed excise tax increases, loophole closings and rollbacks in business tax breaks are dwarfed by the enormous reductions

made a year ago.

Next year, for example, individual and business taxes are scheduled to drop by \$90 billion on top of this year's \$38-billion cut.

The new tax bill would take back a mere \$11 billion of that reduction, in addition to cracking down on people who cheat on their legal-

ly owed taxes.

Between 1982 and 1985, last year's tax law

would reduce taxes by \$444 billion. The new tax bill would shave that a bit to a still massive \$377 billion reduction in the federal tax hill. Some tax increase

The supply-siders should also be heartened by the fact that the proposed revenue increases are totally different in structure from the tax cuts they promoted so successfully. Last year, the administration was emphasizing cuts in personal tax rates, hoping to encour-age work and saving. Those rate cuts are still in place. This year's personal tax increases are primarily aimed at consumption. If they affect anything it will not be supply, but — if you will pardon the expression — demand. In any case, whatever effect the new taxes have on economic activity is likely to be swamped by the tax increases that states and localities are being forced to impose because of cuts in

federal aid and the economic downturn. Even the proposed scaling back of business tax cuts should not concern the supply-siders. None of the retrenchments affects the original concessions sought by the administrationonly some of the more egregious excesses added in the madness that seized Congress in the final days of last year's tax markup.

Having won so much last year, the supply-siders should now have the grace and com-mon sense to help the president cope with a real problem that the nation faces - the prospect of what could truly be the most damaging deficits in history.

The Bomb Trade

From THE WASHINGTON POST

There is something truly grotesque in the protestations of high administration officials that the U.S. government is keeping the faith so far as efforts to slow the spread of nuclear weapons are concerned. The truth is nearly the opposite. And yet we have, for instance, the deputy secretary of energy, W. Kenneth Davis, saying this: "People have gotten the idea that this administration is somehow less interested in retarding proliferation than pre-vious administrations. That simply is not true. I think we are as much concerned perhaps even more concerned -- about slow-

ing down or retarding it."

If Mr. Davis and his colleagues wish to know where people have gotten this strange "idea," they need look only as far as their own statements and actions since the Reagan administration was installed. From just about day one, the president's appointees have been making plain their contempt for the old (Carter, Ford and congressional) policy of seeking to impede the flow of potential weap-ons-making materials and technology to countries that have given reason to suppose they might actually use these things for the production of explosives or which have refused to accept adequate safeguards for their proper, peaceful use. We have been told that this former policy was an unworkable and stupid effort.

And we were told it again by the director of the Arms Control and Disarmament Agen-

cy, Engene Rostow: "The old methods to which earlier administrations and many people in Congress are still committed rest on illusions, the illusion of American omnipotence and the illusion that the United States Congress has jurisdiction over the policies of many other parts of the world. We want to get rid of the nostalgia for an epoch of mo-nopoly that is gone. There is absolutely no use trying through export controls to achieve what can't be achieved."

Apart from the piquancy this statement may be expected to have for Europeans now wrestling the administration for the right to go ahead with their exports for the Soviet gas pipeline, it is of interest mainly because it takes you nowhere. And in that sense it is as good a guide as you will get to any so-called nuclear nonproliferation policy in the Reagan administration. Of course there were weaknesses and uncertainties and risks in the old policy. How could there not be in a matter so complicated — politically, economically and technically — as this? But that didn't make it any less urgent to try to inhibit the spread of nuclear explosives to ever more countries abroad. Besides loosening up restrictions on the transfer of weapons-potential material and technology overseas and claiming that all this will, somehow, give us a mysterious new clout in preventing the spread of weapons, can anyone tell us what the Reagan policy is?

Colossus of the Camera

From THE NEW YORK TIMES

The mythic hero of Western industrial society is the inventor who turns entrepreneur and creates a new industry. But even successful inventors tend to sell out after their companies pass a certain size. It would be tempting to say that no individual can excel at both invention and management were it not for the remarkable career of Edwin Land. Having said "Let there be polarized light," he

founded the Polaroid Corp. to make use of it. Mr. Land, possibly Harvard's most famous dropout, announced last week that he was severing all ties with the company he founded. Though now 73, he intends to pursue a novel theory of how the eye and brain perceive color. His departure from Polaroid marks the end of a unique episode.

It was Mr. Land's achievement not just to create a major company with mass cultural impact, but to keep reinventing it as he strove to extend and perfect its products. While an undergraduate, he developed and marketed the first commercially useful material for polarizing light. He adapted his company to war work, then to peace through having conceived, during a solitary hourlong walk around Santa Fe in 1943, the idea of the polaroid camera. The walk was prompted by his 3-year-old daughter, who, being photo-graphed by her father, posed the question "Why can't I see the picture right away?"

The first camera was marketed in 1948. Later, Mr. Land energized Polaroid to build a wholly newcamera, the SX-70. No one who watches its film's opaque screen magically dissolve to reveal the developed photograph beneath can deny its technical elegance. The Polavision instant movie camera, which appeared in 1977, was one of the company's w commercial failures.

Wall Street frowned over that error, but Mr. Land believed that a company must continually innovate or die. He was an original manager, promoting teamwork and individual responsibility long before the Japanese made a virtue of being attentive to employees. He is said never to have issued a direct order, yet remained in firm control of his

company's affairs. Working continually to renew the remarkable organization he brought into being, Mr. Land attained creativity without chaos. He may be one of a kind, but his approach de-

Other Editorial Opinion

Bloody Ankara

At first glance, the outrage at Ankara airport would appear to be work of homicidal maniacs. The real motive becomes apparent from the fact that the bands of assassins have

been trained and financed by the Palestine Liberation Organization, which has similarly assisted the IRA, the German Red Army Faction and the Japanese Red Army. Behind them, in turn, stand the Soviet secret services. — The Daily Telegraph (London).

AUG. 10: FROM OUR PAGES 75 AND 50 YEARS AGO

1907: Rolling Along

CARL GEWIRTZ

PARIS - Today's editorial in the Herald reads: "It would be difficult to imagine the position of the automobile industry today without the pneumatic tire. Most automobilists of experience know full well the strides that have been made by leading tire construc-tors in recent years. Firms such as Continen-tal, Michelin, Bourgougnan, Samson and Dunlop, to name only a few of the more celebrated, have been able to produce tires that give a measure of security and comfort to antomobilists, even when high speed is attempted, which a few years ago seemed impossible. There is not an automobilist to be found who would like to go back to the old regime of ironshod or solid rubber wheels."

1932: German Death Penalty

BERLIN — The government's determination to stamp out political agitation was reflected in two national decrees promulgated here, one by President Hindenburg providing capital punishment for specified acts against the state, and another by the Cabinet, setting up special courts to enforce the new penalties. The first decree constitutes a notable departure from German legal tradition, which has innited the death penalty to cases of premedi-tated murder. Political crimes, or those in which members of the police force are victims, are punishable by death. An offender is even liable to execution if merely found in possession of weapons in any fray in which a person has been killed

JOHN HAY WHITNEY (1904-1982), Chairman

KATHARINE GRAHAM and ARTHUR OCHS SULZBERGER, Co-Chairmen

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ternational Herald Tribune, 181 Avenue Charles de Gaulle, 92200 Nenilly-sur-Seine, France Telephone 747-1265. Telex 612718 (Herald). Cables Herald Paris.

General Manager, Asia: Alam Lecour. 24-34 Hennessy Rd. Hong Kong Tel. 5-28 56 18. Telex 61170.

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Why It's Impossible to Count Lebanon's Civilian Dead

JERUSALEM — In war, it is said, truth is the first casualty. In Israel's invasion of Lebanon, truth may not have been the first to fall, but it now seems clear that when reports were issued on the numbers of civilian victims of the

war, truth took some very heavy hits. It is now pretty well agreed that no one really knows how many civilians have been killed, injured or left homeless in the two-month-old. conflict. But in the early days of the war, estimates from seemingly authoritative sources circulated freely. All now seem suspect.

On June 13, with the war one week old and Israeli forces on the outskirts of Beirut, most news organizations carried a report attributed to the Red Cross estimating that at least 10,000 civilians had been killed or wounded and another 600,000 left homeless during Israel's rapid advance through southern Lebanon. The re-port said that at least 1,000 were killed and 3,000 wounded in Sidon alone.

Those figures may have seemed high at the time, but they were widely repeated because they were the only authoritative numbers available. Israel refused to make any casualty esti-mates of its own until June 22. In the confusion of the opening days of the conflict, reporters were mable to make an independent assessment, because Israel refused to allow reporters to reach the scene of the fighting until the ac-tion was long over. When the Jerusalem government finally did issue its first report on civilian deaths, the number seemed amazingly low, just 460 in all of southern Lebanon.

But Israel now insists that even that number was too high. The government counts 331 civilians killed in the three largest towns of southern Lebanon — Nabatiyeh, Tyre and Sidon. It

BRUSSELS — August will be a lbng, bot summer month in Po-

tory. The month began with a demon-

stration by thousands of persons -

displaying Solidarity badges and vio-

lating martial law - to commemo-

rate the Warsaw insurrection of Aug-

ust, 1944, when 80 percent of the cap-

ital was destroyed and 300,000 young

Poles were killed by the Nazis. But

the insurrection was also an event

that declared the legitimacy of the Polish nation and its right to inde-

The month will end with the cele-

bration of Aug. 31, 1980, when the

"21 Points" were signed in Gdansk. It

was then, that after six weeks of

strikes and riots, a general strike forced the Communist regime to ca-

pitulate for the fifth time since Mos-

cow imposed this type of government

on Poland. But this time, through a

legal decree that was unprecedented

in the Communist bloc, the Poles once more reaffirmed their intention

And Angust will also see the 600th

anniversary of the symbolic corona-

tion of the Virgin of Czestochowa,

the spiritual queen of Poland. Thou-sands of Polish Catholics will assem-

ble for that ceremony, which could have been strictly religious, but which now will have a political aspect. As

improbable as it would have seemed just a few months ago, the ceremony

will take place without John Paul II who is the symbol of the cult of the

Virgin Mary, and without Lech Wale-

sa, the Solidarity leader who signed the "21 Points" with a pen bearing a miniature engraving of the Virgin of

These anniversaries have two points

in common: First, they take place in August, and second, they all involve the Soviet Union directly or indirect-

ly. In 1944, the Red Army stopped its advance just a few miles from War-saw to give the German forces time

and opportunity to burn Warsaw and, as Stalin saw it, to break the Pol-ish spirit. The Kremlin later also

refused to accept the creation of Soli-

darity, an independent Union in the

Soviet bloc, and it recently rejected

the idea of a second visit by the pope

It is, therefore, no coincidence that the August ceremonies started just in front of the Powazki military ceme-

enough to show that there is a real

and permanent divorce between the

regime and the Polish people. Now.

after 18 months of liberty and seven

months of martial law, the divorce is

more evident than at any time since

the end of World War II, as is the

fact that Poland has been abandoned

and forgotten in the Soviet zone of

The recent declaration made by the

to be their own masters.

By Norman Kempster

outside the towns but, if so, the number was very small, probably not more than 10.

However, the Israeli estimates omit casualties in the Palestinian refugee camps and Beirut, casualties that undoubtedly were substantial. Israel puts the number killed in the camps at between 1,000 and 1,200, claiming that almost

all were PLO members. Israeli officials say that the initial Red Cross estimate originated with the Palestine Red Crescent Society, a Red Cross affiliate, and was repeated by Red Cross officials in Europe without proper checking. The International Red Cross has since said that it never issued any casualty figures at all, but the record scens

clear that someone, speaking in the name of the Red Cross, did put out the numbers. The Palestine Red Crescent is headed by Fathi Arafat, brother of Yasser Arafat, head of the Palestine Liberation Organization. Most Israelis consider this fact alone to be conclusive evidence that the casualty figure was inflated.

There seems to be little doubt now that the carly estimates on both sides were based far more on propaganda than on fact. Estimates originating in Beirut seem to have been intentionally inflated. The estimates from Jerusalem were made to look low by ignoring the toll in the refugee camps and in Beitut.

All the numbers now in dispute relate only to the first week of the war, when Israel overran southern Lebanon and laid siege to predomi-nantly Moslem West Beirut. Since then, an unknown number of civilians have been killed in Beirut. Most of them were victims of the Israeli

Poles Remember the History Lessons of August

By Leopold Unger

for calm — but determined — dem- 600 leaders of the independent union

You're free

TO 60

ion activities

and between 4,000 to 6,000 union members who have been sentenced

since the coup d'etat Dec. 13, or who

are awaiting sentence for "illegal un-

(the provisional coordination com-

mittee of Solidarity) calls for a

"movement of general resistance" with the aim of setting up " a self-

But the police are watching the sit-

uation closely and are acting to stem

any movement before it starts. They

began by taking over half a dozen bo-

tels in Warsaw and by organizing mo-

torized patrols by the mobile squads

governed republic" in Poland.

The declaration of the "5 of TKK"

says that a few civilians may have been killed bombardment of the western half of the city, but some were killed by PLO rocket and shellfire into predominantly Christian East Beirut.

While casualty estimates from varying sources still appear daily in press accounts of the fighting, no one in a position of responsibility on either side is now playing the numbers game. Israel has not updated its estimates for a month. A recent press report from Beirut said that authorities there are not even trying to estimate total deaths and injuries.

The Lebanese Red Cross has no figures that are considered accurate and neither do police. The Christian Phalangists, who pride themselves on their efficiency, also duck the ques-tion. The newspaper An Nahar, considered the most independent news outlet in Lebanon, estimates that 5,000 had died by July 28.

Jean-Jacques Kurz, information director for the International Red Cross mission in Beirut, said that because so many families have been scattered by the war, an accurate casualty count

is almost impossible.

The Israeli estimates for civilian casualties in the sweep through southern Lebanon appear to be accurate as far as they go, but they leave out areas where the death toll was highest and they seem to classify most Palestinian casualties as military rather than civilian.

Israel Gravinsky, an aide to Economics Minister Yaacov Meridor, said the Israeli report includes only "bodies we saw, counted and helped municipal authorities to bury."

As such it can be precise. Gravinsky, who is in charge of keeping track of the plight of civilian victims, said 10 civilians died in Nabatiyeh,

65 in Tyre and 256 in Sidon. PLO resistance, ineffective as it was, was concentrated in six areas of southern Lebanon — Nabatiyeh, Tyre, Sidon. Damour and the refugee camps of Ein Hilweh near Sidon and Rashidieyeh near Tyre. Gravinsky said that between 1,000 and 1,200 persons were killed in the Palestinian centers. We expect that most if not all of these were

Israeli military sources estimate the death toll among PLO fighters at between 1,000 and 2,000 for the southern Lebanon phase of the war, Israel's own casualty count for that period was about 225 killed: At least another 100 Israeli soldiers have been killed since the Israeli force reached the outskirts of Berrut

Gravinsky said Israel has no figures on casualties in West Beirut because its forces do not control the city and are unable to conduct an accurate body count.

Prime Minister Menachem Begin and De-fense Minister Ariel Sharon say that Israel suffered a number of military casualties because it attempted to avoid hurting civilians. Random interviews with troops bear this out.

Nevertheless, Israel has made extensive use of bombing and long-range artillery, which al-ways claim some civilians. Jerusalem has made it clear that it feels free to attack PLO targets even if they are located in civilian areas or next to embassies, hospitals or orphanages. Israel's explanation is that the PLO is responsible for such civilian deaths because the guerrillas at-

such civinan deaths occase he greathes at-tempted to use civilians as shields.

Begin frequently implies that so long as Isra-el does not order the intentional killing of civil-ians, it has fulfilled its ethical responsibility.

Los Angeles Times.

year's record tax reductions for busi-

ness, while hitting consumers with higher cigarette, telephone, and air-

Traditionalists among them hate to

boost taxes in an election year, but assume that to let the budget deficit

mushroom would be even worse.
That's not the way that dedicated
"supply-siders" like Rep. Jack Kemp
of New York see it. They bitterly ar-

gue that the president, in backing the tax boost, is scuttling the basic thrust of Reaganomics — a lowered tax bur-den to stimulate business investment.

line ticket taxes.

National

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land this year not because of the weather but because of the political climate.

clandestine leadership of solidarity at the beginning of August is a reflection of Solidarity's proposal tion of this divorce as well as of the for a national "entente."

August is full of historical dates political impasse in Poland. The Solitical of war remains in effect, and Poles always remember their his-

month of self-imposed silence to call

onstrations throughout Poland to re-

member Aug. 31, 1980, and the signing of the "21 Points" in Gdansk.

This declaration, signed by five leaders of the union who managed to

escape the police dragnet on the day martial law was declared, last Dec.

13, is Solidarity's answer to the feeble

July 21 by the Polish strongman,

Gen. Wojciech Jaruzelski on the eve

The Poles had expected Gen.

Januzelski to declare a general amnes-

ty -as has been done before on simi-

lar occasions — but the leader of the military government offered only

of the national holiday.

asures of relaxation announced

Reagan's Tax Flip-Flop Feeds the Political Fires

By Hobart Rowen As for the Republicans, they are split as never before on the wisdom of scaling back a goodly chunk of last.

WASHINGTON -- The same Congress that last year passed the biggest tax cut in history - \$350 billion over three years — is poised to pass the biggest tax increase on record, \$100 billion in the same period. But it is not yet a sure thing.

"If a tax increase had gone to the House floor last week, it would have lost by 100 votes," Jack Albertine of the American Business Conference, an experienced Hill-watcher, says.

Earlier, the bill just squeaked by in the Senate, and the House avoided a vote by sending the "Tax Equity and Fiscal Responsibility Act of 1982" to a Senate-House conference. Albertine expects that the legisla-

Arbertine expects that the legislar-tion, labeled a tax "reform" bill by its chief sponsor, Republican Sen. Rob Dole, will eventually pass, but not be-fore an awful lot of blood is spilled. "What terrorizes me," explains a Democrat, "is that inevitable 30-sec-and TV commercial during the elecond TV commercial during the elec-tion campaign next fall that says: 'Congressman Joe Zikh voted to in-

the Poles now call their military ruler,

is taking no chances. The 16th of August is the anniversary of the strike

committee at the Gdansk naval ship-

union movement in the Communist

other anniversary, that of the signa-ture of the Helsinki accords, on Ang.

1, 1975. "These accords have been

ed that the pipeline should not cross

International Herald Tribuna

Polish territory.

Yet. Warsaw also remembers an-

yards, that started the independent

For example, the conservative Heritage Foundation calls the tax package "a breach of faith." It cites a letter to Reagan from 70 hard-core GOP congressmen charging that "the Republican Party is in danger of making a U-turn back to its familiar role of tax collector for Democratic spending programs."
Economist Paul Craig Roberts, a supply-sider theorist who quit as an assistant Treasury secretary earlier this year, told this reporter that "the

result of the tax increase would be a larger, not a smaller deficit" because it would worsen the recession. This, he admits, is a standard Keynesian, known as the Zomo. Gen. Zomoza, as or Democratic-style, analysis. Reagan's real trouble, the way Roberts and Kemp see it, is that the president has fostered a climate of

massive uncertainty. They see OMB Director David Stockman as the evil yet another tax increase.
"So we have yet another govern-ment," sighs Roberts, "that came to

town with one policy, and six months later announced a new one." But what are the alternatives? Mal-

completely ignored in Poland, and we will not forget that," a Polish observcolm Baldrige, the plain-speaking secretary of commerce, says that without The West should not naively atthe additional revenues provided by the bill the deficit will soar. For fiscal tempt to find in Jaruzelski's very disappointing measures a pretent to get rid of the Polish problem. We, in Po-land," he added, "will not let it disap-pear behind the issue of the Siberian 1983, the red ink would hit \$175 billion. And for fiscal 1985, the prospect would be a \$250 billion deficit. gas pipeline to Western Europe. The Russians know that and wisely decid-

Yet, if Reagan really wants the tax bill, he will have to mount the kind of drive to keep defecting House Republicens in line that will further embitter his right-wing supporters. The truth is that Reagan is hikewarm about the bill. He tells some businessmen brought in by Albertine: "I wasn't elected to raise taxes, and I don't like doing it." But Roberts says Reagan has now been "flip-flopped to death" on the tax issue. The obvious reference is to Stockman, presilential aide James Baker, and Sens. Pete Domenici and Dole.

In the House, despite fears by indi-vidual Democrats that their votes could amount to political suicide, the count amount to pointest sinches, the Democratic leadership will push for support of the bill, it a majority of the Republicans go along.

For one thing, many of its provisions, such as withholding on interest and dividends, are consistent with a support of the provisions.

mainstream Democratic views over the years. And if this tax bill is not passed. House Democratic leaders know that some other tax bill will have to be passed in the future - per-haps with Democrats rather than a Dole in the lead. If the middle of the road Republi-

cans and Democrats lose out to a combination of the GOP right-wing and those Democrats who would rather let Reagan take the rap for a swollen deficit, the financial markets will correctly conclude that tax and budget policy might better be made at the zoo than at either the Capitol or the White House.

The Washington Post.

LETTERS TO THE EDITOR

tery in Warsaw, where a cenotaph was erected in memory of the thou-A Not So Easy Life sands of Polish officers massacred by

Regarding "Bonn's Social Safety Net Is Showing a Few Holes" (IHT, July 28): John Dornberg portrays the West German social safety net in the Red Army in the Forest of Katyn, near Smolensk. The symbolic tomb is ignored by the regime, but adored by The fact that the Polish military such a way that the not-so-much-inhas always been saddled with the task volved reader may have the impres-sion that working in Germany is pure of forcing the population to obey the orders coming from the Kremlin is heaven.

Six weeks paid holidays do exist. but are by no means the general practice. In my industry (transportation) the average paid holiday is more like four weeks a year.

One could also get the impression that West German workers in general go on "cures" every two years for one month at full pay. This is largely ex-

were just two employees entitled to a one-month "cure". From industry contacts I understand this percentage more or less represents the average.

ULRICH ENSS. Kelsterbach, West Germany.

More to McAlmon

Regarding Waverley Root's Montparnasse Memories (IHT, July 17, 23, 30): There was more to Robert McAlmon than Mr. Root allows.

In "American Poetry in the Twen-tieth Century" (1971) Kenneth Rexroth gave more space to McAlmon than to Hart Crane or Robert Lowell. Rexroth's conclusion: "A comparison of McAlmon's narrative poems with aggerated. My firm employs a staff of the self-conscious farmer poetry of 60 and within the last 10 years there Robert Frost or the cowgirl tragedies

lesson in literary discrimination. He. like Laura Riding, is a great lost GEOFFREY MINISH

Airport Rip-Offs

Regarding "Traveler's Poker" (Letters IHT, Aug. 4): All airport concessions — not just change booths — tend to be rip-offs. This is mainly because of the exorbitant charges airport operators levy on their concessionaries. In addition to paying a high rental charge the concessionaires usually have to turn over a percentage of their take to the airport operator. It is therefore not surprising that. shops and other concessions at air-

of Robinson Jeffers is an elementary ports often charge their customers more than at off-airport locations ANTHONYVANDYK

Some money saving lessons can be learned from Erich Zimmermann's experiences in changing money at air-

ports or elsewhere.

Most economically calculate your cash needs in advance and buy the required currencies at your usual bank. Larger amounts are calculated at more favorable rates of exchange

and still more so for regular cheuts.

Avoid changing money at weakends. Ratis will be at their lowest, as banks allow for weaker markets on Mondays, If possible, sived surport banks and exchange booths. PREDERICK SANDS.

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24 Sentenced in Seoul In Huge Loan Swindle That Shook Chun Rule

TOKYO - A Scoul district court imposed stiff prison sentences and fines Monday on a group of South Korean bankers, business executives and moneylenders for their roles in a multimillion-dollar loan scandal that has rocked the

The court's action, involving relatives by marriage of Mr. Chun's wife, Soon In Lee, has been widely whe, Soon is Lee, has been whomy interpreted by observers in Seoul as a hid to restore badly strained peblic confidence and stability to the economy, which were badly shaken by the swindle, the largest m South Korea. Senior Judge Huh Chung Hoon sentenced Lee Chul Hee, a former

Singapore Leader Grim on Economy At National Fete

national assemblyman, and his

SINGAPORE - Singapore marked the 17th anniversary of its independence Monday with a grim forecast from Prime Minister Lee Knan Yew that critical and uncertain economic times lie ahead. Mr. Lee said the island state, one of the smallest but fastest developing nations in the world, could end the year with its worst economic growth in more than a

The situation could become critical in the next two years if the recession continues in the United States and Western Europe, he

His gloomy forecast did little to dampen the celebrations, which were highlighted by a parade and a sion of floats. The parade gave unusual prominence to the armed forces, which have grown from two battalions to more than 50,000 soldiers backed by armor, jet fighter aircraft and missile-car-

wife, Chang Yong Ja, to maximum 15-year prison terms on charges that include bribery, embezzlement and violation of the comtry's foreign exchange control laws. They were ordered to pay fines amounting to about \$220,000. All 29 other defendants were found guilty, with 22 receiving prison terms ranging from one

The loan swindle perpetrated by the couple was disclosed by public prosecutors in May at the time of two major corporate bankruptcies and the collapse of South Korea's vast, unofficial loan market. Thirty-one persons were arrested, in-cluding bankers, company executives, money brokers and an influ-ential uncle of President Chun's

Lee Chul Hee, a former deputy director of the Korean CIA, and his wife, Miss Chang were arrested on charges of defrauding six Korean companies in a string of questionable loan deals and commercial paper transactions that al-legedly netted them \$270 million. Miss Chang, who is related to Mr. Chun's wife by marriage, allegedly paid Lee Kyu Kwan \$142,000 in bribes for his help in arranging government approval for a banking venture being promoted by her

Lee Kyn Kwan, an uncle of the president's wife, was arrested later on charges of influence-peddling, and he resigned his post as presi-dent of the influential Korean Mining Promotion Corp. The court sentenced him to four years in prison and fined him \$140,000.

The staggering sums involved in the loan scam churned up strong emotions in South Korea. Reports of Miss Chang's financial dealings of Miss Chang's financial dealings dominated the South Korean press, which called her the "Curb Money Queen." Prosecutors said that nearly a billion dollars in promissory notes had passed through her hands since 1979.

The effect has proposed Mr.

The affair has prompted Mr. Chun to shuffle his Cabinet three times amid calls from opposition leaders for his resignation.

was born of English parents in Philadelphia, joined the British Purchasing Commission in New York in 1939 and then became di-

rector of all Lend-Lease shipping

to Britain for the duration of the

war. He was awarded the Order of

the British Empire in 1944 in rec-ognition of his wartime service.

Ferre Grignard

ANTWERP, Belgium (AP)

at the University Hospital in sub-

Ferre Grignard, 43, who enjoyed a brief period of fame as a singer of protest songs in the 1960s, died

inday of throat cancer, officials

Richard de Rochemont Dies: **Produced 'March of Time'**

FLEMINGTON, N.J. - Richard G. de Rochemont, 78, former executive producer of the "March of Time" newsreel program, died Wednesday following a long ill-

He began his career as a newspaper reporter for the Boston Advertiser and later worked for the New York Sun, but in 1930 he left print journalism to join Fox-Mo-

Mr. de Rochemont left Fox-Mo-Paris in 1934 and joined the "March of Time" program. After a short stint as a vice president of the J. Walter Thompson advertising agency, he founded Vavin Inc. in 1955 to make films. The compaproduced films for the State Department and the Ford Foundation. He also wrote several books, including "Contemporary French Cooking," "Pating in America," and "The Pets Cookbook."

Sir Highie Edwards

SYDNEY (UPI) — Air Commodore, Hughie, Edwards, 68, the most decorated Australian service. man of World War H, died Thursday at his home in Sydney. Sir Hughie won the three highest Brit-ish decorations for bravery — the Victoria Cross, Distinguished Flying Cross and Distinguished Ser-

Walter Beresford-Redman NEW YORK (NYT) - Walter

Beresford-Redman, 82, director of the British Ministry of Supply Mission in the United States during World War II, died Sunday at the Glen Hill Convalescent Home in Danbury, Conn., after a long ill-

Mr. Beresford-Redman, who

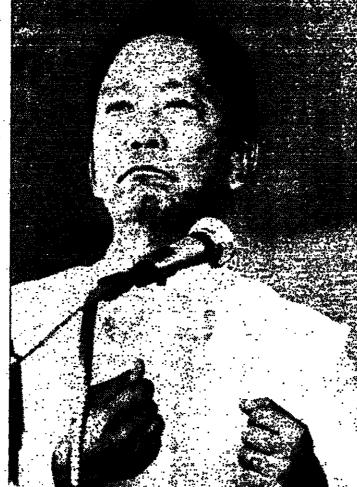
Sihanouk Plans Week Of Yugoslav Meetings

PEKING — Prince Norodom Shanouk, president of the new Cambodian coalition of anti-Vietnamese resistance groups, will leave China on Wednesday for a weeklong visit to Yngoslavia, his official spokesman said Monday. Khien Samphan, the Khmer Rouge leader, is to join the prince

The spokesman said Prince Sibanonk also plans to go to New York to address the United Na-tions General Assembly in September, and he also wants to go to Baghdad to make a speech to the conference of nonaligned nations next month.

50 grams of fresh caviar

An idea for summer evenings of the Champs-Elysées, in a romantic musical atmo with sampling prices for the best caviar and exquisite Persian specialities at LE GOLESTAN 67 Champs-Elysées, Paris 8 Tel. 225 62 90



President Ferdinand E. Marcos angrily raised the possibility of unrest in the Philippines when he visits the United States.

Marcos Says Opponents Plan Terror Campaign

Compiled by Our Staff From Dispatches
MANILA — President Ferdinand E. Marcos says that his opponents are planning a nationwide terror campaign to embarrass him, perhaps during his first visit to the nited States next month. Opposition leaders dismissed

warning as a sign of despera-

In a speech Sunday marking the 81st anniversary of the national police, Mr. Marcos said: "We have just received intelligence reports to the effect that there is a plan for a nationwide strike which shall be accompanied by assassinations

and bombings." Salvador Laurel, president of an organization that includes many of the president's critics, said the statement is reminiscent of those made just before Mr. Marcos imposed martial law in 1972.

"Mr. Marcos' statements reveal the desperate situation in which he apparently finds himself now, for they are the angry words of a per-son who has lost his cool because he has lost the support of the people," Mr. Laurel said in a state-

A Liberal Party spokesman, tioned the statement, saying: "It he knows already of opposition in conspiracy with terrorists, why

sn't he arrest them?" Mr. Marcos charged Sunday opposition are involved in the plot.
He said the government was compiling a list of the suspected plotters and would hold them accountable should the terror campaign materialize. The Philippine leader also said his government could take preemptive action if subsequent reports confirm the

The Manila newspaper Bulletin Today, quoting sources close to the president, said members of the Moslem separatist Moro National Liberation Front and the Communist New People's Army met in the Malaysian state of Sabah April 18

to map out the terror campaign.

The Moslem group is demanding a separate Moslem state in the southern Philippines, where an es-timated 60,000 people have died in

fighting in the past decade.

The New People's Army is the military wing of the banned Communist Party, which has been fighting the government since immediately after World War II.

Pakistan Storm Toll Is 56

The Associated Press QUETTA, Pakistan — The ital of Baluchistan province, has risen to 56, the relief commiss said Monday. All but two of the

Silence Over Reagan Grain Offer May Indicate Kremlin Uncertainty

By John F. Burns

New York Times Service MOSCOW - President Reagan's decision to propose a one-year extension of the U.S.-Sovict grain agreement has set off a ing game here about whether the Kremlin will negotiate on Mr. Reagan's terms or let the six-yearold pact lapse.

Western diplomats and busi-nessmen who follow the trade believe that the Soviet Union's pressing need for grain imports will impel it to accept a 12-month extension, just as it did last year. This year's Soviet harvest will be poor and possibly disastrous, and Western forecasts are that the Kremlin will be looking abroad again for at least 40 million tons of wheat, corn and other grains.

But the Soviet decision is by no means certain. A week after Mr. Reagan announced his decision. choosing a middle course between those in the administration who wanted a long-term agreement and those who favored abandoning it, the Soviet press has offered no comment on the U.S. move. This suggests that there is dehate inside the Kremlin about how to react.

There are, no doubt, Soviet officials who would like to rebuff Mr. Reagan by declining a short-term renewal of the pact that has regu-lated U.S.-Soviet grain trade since 1976. Fulminations in the Soviet press against the U.S. use of empargoes and other trade restraints have become insistent in recent months, spurred by the array of sanctions Washington imposed on the Russians in the aftermath of their support of the crackdown in Poland last December.

The grain situation offers the Soviet leaders an opportunity to demonstrate the themes that have been sounded by Pravda and other organs. These themes are, primarily, that U.S. embargoes have little or no effect on the Soviet Union since it can seek supplies elsewhere, and that the United States is shooting itself in the foot by passing lucrative trade deals to

other Western nations. Mr. Reagan, of course, is not

Hungary Raises Prices Of Food Items by 20%

United Press Interna BUDAPEST - Hungary raised the price of bread, rice, coffee, flour and other basic foods by 20 percent Monday as a result of the world recession, the government radio said.

"The general situation of the world economy has deteriorated, and so our credit potential has been sharply reduced," said Ferenc Darabos, head of the government office of prices. He said exports had been lower than expected, shrinking hard-currency reserves needed to purchase goods

proposing an embargo. But he has the United States have reached linked his refusal to negotiate a about 14 million tons out of a total long-term grain agreement, which the Kremlin and many American farmers would prefer, to the situa-tion in Poland. That makes any grain negotiation at this point inherently irksome for Moscow.

It is all the more so for the fact that the grain trade was the target of the first major U.S. embargo in recent years - the cutback imposed by President Carter after the Soviet intervention in Afghanistan in December, 1979.

Already Independent

To some extent the Russians have already demonstrated their independence of the United States in grain. When Mr. Carter limited rchases in 1979-80 to eight miltion tons, farmers in the United States lost many million tons of orders, and much of that went to other countries, mainly Argentina. Mr. Reagan lifted the Carter limitations in April, 1981, but the fig-ures for the current year suggest that the Carter action has had a lasting effect on Soviet buying pat-

With a month still to run on the agreement, Soviet purchases from

of about 45 million tons bought abroad. That is barely 30 percent, compared with the market share of nearly 75 percent that was held by the United States in the last full year before the embargo. And the share was rarely less than 65 percent in the years before that.

Despite the advantages that the United States offers — superior shipping facilities, a broad range of grains in varying qualities and the capacity to move large quantities swiftly — the Russians have found substitute suppliers. This year Argentina, once a minor factor compared with the United States, will sell the Soviet Union 14 million tons, about equal to the

Mubarak Arrives in Oman

United Press Internation CAIRO — President Hosni Mu-barak of Egypt arrived in Oman on Monday for a previously unannounced three-day visit to confer with Sultan Qaboos bin Said on the Lebanon situation and Arab

developments, Radio Cairo report-



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GAO Accuses Reagan Of Misusing Stockpile

By George C. Wilson Washington Past Service
WASHINGTON — Instead of

building up the nation's stockpile of critical materials as he promised. President Reagan is using it to reduce the budget deficit, the General Accounting Office says in a report to be made public

The watchdog agency's report was requested by Sen. Carl Levin, Democrat of Michigan, who is expected to demand an investigation of Mr. Reagan's management of the National Defense Stockpile.

The stockpile of scarce materials - including chrome, nickel and titanium, which are needed to man-ufacture missiles, jet airplanes and other weaponry — is intended to prevent the United States from being caught short in wartime. On March 13, 1981, Mr. Reagan

said he was making the first "over-due addition" to the defense stockpile and would make more. He reaffirmed this pledge to Congress on April 5, this year, declaring that

Brezhnev Urges That Outer Space Be Weapon-Free

United Press International MOSCOW - President Leonid I. Brezhnev urged Monday that outer space remain free of weapons and he called for international cooperation in developing the po-tential of space.

Mr. Brezhnev's call was con-

tained in a message to the second United Nations Conference on Space here. The conference is considering developments in space technology and their applications, with special regard to the Third World, and international coopera-

"The Soviet Union consistently declares that outer space should remain an arena of peaceful coop-eration, that the infinite expanses of outer space be free from weapons of any type," he said in the message, carried by Tass.

Mr. Brezhnev said that space ex-ploration now serves a wide range of experts, including "the geologist and the sailor, the agronomist and the meteorologist, the communications specialist and the doctor, the cartographer and the forestry

program, which he said has put cosmonauts of 10 nations in space, as an example of space coopera-tion. "Cooperation in outer space should unite people, develop the awareness of the fact that we all live on the same planet and that peace and prosperity on Earth de-pend on all of us," he said.

his additions to the stockpile dentonstrated a "serious commitment to enhance significantly the na-

tional security. But the GAO reports that Mr. Reagan has allowed money gained from selling excess metals in the stockpile to pile up in the federal treasury, where it helps lower the government's deficit, rather than using it to buy materials still needed in the stockpile.

The GAO says that the president's management of the stock-pile is also at odds with past con-gressional instructions. It notes that a report from the House Armed Services Committee that accompanied the 1981 budget reconciliation act said that no more than \$500 million from stockpile sales should be accumulated by the Treasury Department. The committee said that the stockpile is intended "to serve the interest of the national defense only and is not to be used for economic and budget-

ary purposes."

If money continues to accumulate in the stockpile's Transaction Fund at current rates, the Treasury Department will have more than \$500 million by the end of fiscal 1983, the GAO said, and the fund would have \$1.8 billion by 1987, or \$1.3 billion above the congression-

ally imposed limit.

The GAO says that White
House budget officials have directed the Federal Emergency Management Agency to make its blueprint of purchases and sales of war materiel conform to the president's budget, not to the master plan for improving the defense stockpile.
Officials of the White House

Office of Management and Budget told GAO investigators that they opposed the \$500 million ceiling mandated by Congress and proba-bly would seek to have it lifted as part of the fiscal 1984 budget pro-

Although the GAO report contains no responses from the administration, the agency says an bud-get office official at the General Services Administration, which does the buying and selling for the stockpile, said the White House had not earmarked more than \$120 million for 1983 stockpile purchases because the items still under established goals for supply are low

The GAO terms that explanation questionable. The agency says it and the Federal Emergency danagement Agency believe that the United States has inadequate levels of the following metals in the stockpile: bauxite, chromite and chromium metal, columbium concentrates, nickel, platinum and

"Over \$450 million is needed to meet the Jamaican grade bauxite goal alone," the GAO said.

Corsican Autonomists Win 8 Seats, Key Role

AJACCIO, Corsica - Corsican autonomists captured eight seats in Sunday's elections for a regional assembly, while neither the left nor the right was able to win a clear majority in the 61member body, elections officials said Monday.

The final results of the voting were not immediately available. Provisional official results indicated that the Corsican autonomists will play a key role in the assembly, which has the power to raise taxes, influence development and impose tariffs on goods from the French mainland in order to protect and encourage Corsican industry.
The results showed that candi-

dates from a variety of rightist parties won 25 seats, leftists captured 22 seats, minor party candidates won six seats and the autonomists won eight. Separatists had called for a boycott of the

A total of 138,412 people, or 68.34 percent of the 201,066 eligible, voted in the election. That compared favorably with the 65 percent voter turnout in national egislative elections last year and indicated that the separatists' call for a boycott of the vote had

Corsica is a tourist center that suffers from high unemployment, a drain of young workers, an unsteady agricultural economy and a weak industrial base.

BELFAST — A police patrol in

Armagh was ambushed early Mon-

day, and youths hurled gasoline

bombs in three other cities during

protests marking the 11th anniver-

sary of Britain's policy of intern-ment without trial that was in ef-

fect in Northern Ireland until

Five policemen and a British

soldier were wounded, none seri-

ously, and authorities jailed at

MASERU, Lesotho - Prime

Minister Leabua Jonathan has or-

dered a tightening of security fol-lowing the assassination of Works

Minister Jobo Rampeta, the local

Mr. Rampeta, his chauffeur and

policeman were killed Saturday

in an ambush in the north of the

mountain kingdom, which is com-

pletely surrounded by South Afri-

radio reported Monday.

Official, 2 Others Slain in Lesotho

been subject to terrorist violence by guerrillas of the Corsican National Liberation Front.

Although the voting Sunday took place without violence, gov-ernment and commercial buildings were bombed by suspected hard-line separatists in the days before the election.

Corsica, which has been part of France for 213 years, is a French region with all the rights of the other French regions of the mainland. But, in part because of some local dissatisfaction with alleged "colonialism" and paternalism by the Paris authorities, Corsica was chosen as the first region to undergo decentralization in the hopes the separatists and autonomists could be drawn into the political

No National Trend

Decentralization is a key element in the ruling French Socialists' political strategy. France's 21 other regions will vote for re-gional assemblies in about two

Analysts said that the election results did not indicate any national election trends because the Socialist Party has traditionally been weak here and the left of center Radical Party, which is weak on the mainland, is traditionally strong in Corsica.

In addition, Corsican politics has long been dominated by

least 42 persons. But the trouble man said that noters pelted offi-

Police Ambushed in Ulster Protest

was said to be not as widespread

There was no immediate claim

of responsibility for the police am-

bush, a bomb and bullet attack on

four officers. A police spokesman

said that there were no casualties

and that the attackers, believed to

be militants of the Irish Republi-

In Belfast, apparently the site of

ca. Police are hunting for the

killers, who were believed to be members of the Lesotho Liber-

ation Army, the military wing of

the opposition Basotho Congress

has claimed responsibility for a se-

ries of attacks against government

installations during the last three

years. The guerrillas demand an internationally supervised general

The Lesotho Liberation Army

as in previous years.

can Army, escaped.



Edmond Siméoni

powerful clans, and political ide-ology means less of a force on the island than traditional family ties and alliances. Edmond Simeoni, leader of

one of the two autonomist parties whose eight combined seats will hold the balance of power in the new assembly, said that he may seek election Aug. 20 as president of the assembly. Mr. Simeoni, who supported François Mitterrand for the presidency of France last year, said Monday that he belonged neither to the political left nor

He added that he would not bargain with the clans that traditionally have run the island's politics and that "the problem of Corsica's decolonization still re-

cers with gasoline bombs, attacked

the central police station and set fires that gutted a factory and res-

Sporadic violence was also re-ported in Cookstown in County

Tyrone, where a store was burned.

Catholic New Lodge area of Bel-fast was hospitalized with a

gunshot wound in the leg after he had apparently been "knee-capped" by a guerrilla punishment

Giant bonfires were lit in Catho-

lic quarters to commemorate the predawn roundup of 300 IRA suspects by British troops on Aug.

9, 1971. Women banged garbage can lids in the streets as they did

11 years ago to warn men of army raids that launched the internment

Police said that a man from the

To Most West European Nations, Nuclear Shelters Are Low Priority

By Maureen Johnson The Associated Press

LONDON - Survival plans for the civilian population in the event of nuclear war is a patchwork affair in most of the countries of Western Europe.

The neutral Swiss have built a network of bunkers and shelters in tunnels in the Alps to accommodate the entire population of 6.3 million. Spain, on the other hand, has no nuclear civil defense program "All we would be able to do gram, "All we would be able to do said an official in Mais pray," drid, adding that not even the Cab-

inet has a proper shelter.
Since Prime Minister Margaret Thatcher's Conservative govern-ment came to power in 1979, Britain has more than doubled to \$78 million its annual expenditure on civil defense, but that is still far less than one percent of the \$24.4

billion military budget.

As in France, Western Europe's only other nuclear power, British precautions do not run to statesubsidized shelters for ordinary citizens. The risk of nuclear attack is too remote to warrant the cost of \$104 billion, officials maintain.

3,500 Key Britons

British funds are used to build or update a network of 17 underground regional headquarters bunkers for 3,500 designated officials. There are minor allowances for 12,000 part-time volunteers who practice monitoring fallout, do-it-yourself survival manuals for homeowners and community pro-

Few Britons are prepared to pay for their own backyard fallout shelters at starting prices of about \$3,500. But Lionel Millett, a wealthy businessman, has. "I think war is imminent," he said. He has built a \$20,000 cement shelter 10 yards below his garden equipped with TV, electricity and

Most of the arrests were reported in Belfast and Londonderry, where gangs of young Catholics lobbed more than 100 gasoline bombs at opine, who retaliated by firing stinging plastic bullets.

Italy appointed a Cabinet-rank civil defense commissioner a year ago because of an outcry about

There is less action - in some cases none at all — among the nations of the North Atlantic Treaty Organization.

their citizens with shelter programs and by maintaining their civil de-

fense budgets include Switzerland,

Sweden and Finland.

disaster relief after the 1980 carthquake. Its measures are purely for natural disaster, and Italy has no shelters nor plans to build any.

Peace Movements Opposed

There is outright opposition among Western Europe's increasingly active peace movements and leftist politicians. They argue that civil defense creates a false sense of security when the only way to avoid a nuclear war is to disarm.

Recently, Home Secretary Wilham Whitelaw of Britain post-poned a nationwide civil defense exercise planned for September because 20 out of the country's 54 local legislative councils -- mainly ones controlled by the opposition Labor Party — refused to take part. The exercise has not been res-

France puts its faith in its own nuclear force. "Since we have the nuclear umbrella, we never felt the

nations doing the most to protect need to build shelters," an Interior Ministry spokesman said. With a population of nearly 54

million. France is spending \$14 million on civil defense this year,

compared with \$36 million by Deemark for five million citizens and \$214 million by Switzerland. West Germany plans a 32-per-cent increase in civil defense expenditure in 1983 to \$321 million.

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including \$39.8 million in subsi-dies for building shelters. The Interior Ministry spokes-man, Klaus Westkamp, said in Bonn that West Germany lost its chance by not including shelters when rebuilding started from the ruins of World War II. But who wanted to know anything about shelters right after such a terrible war?" Mr. Westkamp asked.

Like Switzerland, Denmark insists on reinforced rooms in most new buildings. Denmark has shelters for three-fifths of the population, contingency evacuation plans for major cities and a 14,000-mem-

ber conscripted defense unit. Civil defense units - to back up the police, military and fire services - range in Western Enrope from volunteer groups directed by bureaucrats to Sweden's insistence that every citizen is liable for civil defense duty. Last year, 46,000 Swedes undertook training programs lasting one to three weeks.

British Health Workers Strike for Higher Pay

LONDON - Britain's 1.2 milbeginning a five-day campaign for

An Associated Press survey Norman Fowler, secretary of so-showed that the West European cial services, said the government

Basque Guerrillas Open a Campaign In Spain Against Drug Traffickers

SAN SEBASTIAN, Spain — Basque separatist guerrillas announced a campaign against drug traffickers Monday. In a communiqué claiming responsibility for the bombing last week of a bar near San Sebastián, the separatist organization ETA alleged that the bar was a drug distribution point.

The communiqué, published in northern newspapers and signed by the militant military wing of ETA, accused police of allowing increased drug usage in the Basque region as part of campaign to al-ienate Basque youths from separatism. Police refused comment on

In another development, a San Sebastián businessman said Monday that he was tortured by Spanish paramilitary Civil Guards after being pulled from his house July 29 on charges of distributing ETA

The 44-year-old businessman, Mikel Navascures, denied any links with ETA and was released last Wednesday on order of a Madrid court. Under Spanish law. persons suspected of terrorism can be held without charge for 10 days.

Dragon Service all the way.

From Lai Lai Shangri-La Hotel,

half what the unions have demandlion health workers staged walk-outs and demonstrations Monday, and troops were on alert throughand troops were on alert through-out Britain.

"All major hospitals will be affected throughout Britain this week," said Christina Potrykus, a spokesman for the 300,000-mem-ber National Union of Public Employees, the largest of the 11 unions whose members walked out. The unions refuse to provide more than emergency service.

Mr. Fowler, accusing the union of harming patients, said 60,000 operations were postponed, 75,000 outpatient appointments delayed and 65,000 names added to hospital waiting lists because of the dis-Police in Hartlepool in northeast

England took over ambulance service after drivers abandoned their emergency service when told they would not be paid unless they performed their normal duties. Mr. Fowler said the government had made a "fair offer" under its

policy of wage restraint, and he said it was the "final offer."

Taipei

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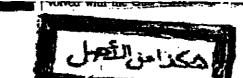
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ARTS/LEISURE

Listen, They're Playing Our Song(s)

By Michael Zwenin nal Herold Tribuse

DARIS - When Cynthia Weil I is angry with Barry Mann she has trouble figuring out whether it's because she hated his melody or he didn't pick up his

socks.

Partners as a couple and as a songwriting team for 21 years now, they come from the old school, where marriage was forever and songs had melody and poetry. "We write song songs," Weil said: "The kind you can sing after you've heard them."

They met and got their start at Don Kirshner's publishing com-pany Aldon Music, "It was like going to college," Mann said, going to college," Mann said, with the air of a nostalgic alumous. Don would call us up in the middle of the night and say, The Drifters are recording next week. and everyone would run out and write for The Drifters.

We wrote pop, R&B and country. You develop an ear for different styles after a while, it happens by osmosis. Leroy Van. Dyke's "If A Woman Answers" is so country that when I listen to it now I can't believe two kids from Brooklyn could have writ-

"While Cynthia and I were writing songs in one cubicle" — he the melody, she the lyrics — Carole King and Gerry Goffin, Neil Sedaks, Carole Bayer Sager and Howard Greenfield were in the next cubicles. We all learned our craft together."

Mann and Well hits include Mann and Weil hits include "Uptown," "We Gotta Get Out of This Place" "You've Lost That Loving Feeling" (recorded by 140 artists, including The Righteons Brothers, Kenny Rogers and Isaac Hayes), "Here You Come Again" and "I Just Can't Help Believin' " (recorded by 36 artists)

Plvis Presioy, Teddy Pender-grass, Dionne Warwick, Barbra Streisand ("Just a Little Lovin"), Bette Midler, The Crystals, Eydie Gorme ("Blame Uncounted Rosse Norm") Manage It on the Bossa Nova"), Mama Case Ellion, Grand Funk Railroad and The Animals have recorded their material. And they wrote the song "The Shape of Things To Come" for the cult movie "Wild in the Streets."

In 1977 Dolly Parton crossed over from country with their "Here You Come Again." George Benson crossed over from jazz with "On Broadway" in 1979. Last year James Ingram crossed over from R&B with "Fast Once," a track on Quincy Iones. "The Dude," which won a Grammy and has been on the charts for more than 70 weeks.

"Crossing over" means moving from a specialized market to the mass market, from a little pond to the big pond. In show business it is usually pronounced in a re-verent tone, like a preacher describing the parting of the Red Sea Mann and Weil's stylistic range takes crossing over to cosmic proportions.

Mann called Ingram's crossover a Cinderella story. Weil picked up the theme without losing a beat: "Most singers resist crossing over because they are afraid of offending or losing their old fans. Yet Ronnie Milsap and Willie Nelson did it. People cross over all the time."

"We hired Ingram to cut a demo of 'Just Once." Mann took the theme into the bridge: "We'd never heard him before. I played the demo for Quincy to see if he'd use the song on The Dude' and be ended up signing

Weil came up with a tag: "He's one of the best singers I've ever

A "demo," short for demonstration record or tape, is like a draft to give a producer or record company an approximation of the material. In the film business many people make their living writing outlines and screenplays that never become movies, and the demo market supports a small army of hopefuls. Mann and Weil's first hit was "Bless You," recorded by Tony Orlando, then Aldon Music's in-house demo singer. Neither Mann nor Weil now sings or produces — Mann calls the team "straightassed songwriters" -- so they rely

There have been some exceptions. In 1961, for instance, Mann sang "Who Put the Bomp (in The Bomp Bomp Bomp)," which he co-wrote with Gerry Goffin Earlier this summer, it Norway, he sang "You've Lost That Loving Feeling" for a TV special. He also teamed up with the show's stars, Inge Lise Ryp-dal of Norway and Tommy Kor-berg of Sweden, for "On Broadway." The Mann-Weil show, part of a six-part series called Songwriters for the Stars," will be aired Aug. 28 in Norway, Sept. 9 in Sweden, and in Finland

on demos and outside produc-

And Mann has plans to produce: "I want to get rid of that frustration of not hearing my work as I envisioned it. I have an unknown artist, Phil Perry, a black R&B singer with a four-oc-tave range. I found another singer who is as good as James Ingram and this time I decided to produce him myself."

and Britain later this year.

Weil described their work habits: "We've been trying to get organized for 21 years. We always say next week we'll set aside such and such a time to write but we write at home and the phone's ringing and the gardener comes



Songwriters Mann and Weil.

and my daughter's friends are arriving so it's difficult to isolate

"Sometimes we'll sit and try to write a song from scratch," Mann added. "I'll have the tape running. Maybe nothing will come out but I'll listen the next day and there will be one line that will trigger something." "Or a title will flash out of a

conversation," said Weil. "Then we whip it out the next day." One way to keep a team alive is to split up from time to time. Mann collaborated with Al Gor-

goni to score the film "I Never Sang For My Father." He is working on a novel. He has hopes for it. Weil's aunt is a literary agent. Weil wrote the recent Barry Manilow single "Somewhere Down the Road" with Tom

Snow. She has also written a

screenplay: "By the time it was finished I saw that everything was wrong but I didn't know how to fix it and I got sick of it. One nice thing about writing songs is that they're short. I like to start things and complete them while I still remember why I started

They've lived in Los Angeles for nine years, though Mann "still feels like an out-of-towner. But New York is not home any more either. The music business in California is extremely social, a lot of deals are made at parties. We're not very social. I have a feeling our life will change in three years, though I can't say why and how."

Weil's code would seem to be understated: "I guess we're very compatible and understanding of

tume and other workshop areas, as

well as designers' sketches and a

A number of the photos are rou-

tine, but there are fascinating ones

of Reinhardt rehearsing Hof-mannsthal's "Jedermann" in the

early years, of Toscanini rehearsing Mariano Stabile, his Falstaff,

in the 1930s, and of Lotte Leh-

The exhibition, "Salzburger

Festspiele - Hinter den Kulis-

sen," is at Schloss Arenberg, Aren-

a.m. to noon and 2 to 5 p.m.

number of scenic artifacts.

the curtain.

Stress, Orchestras and Drugs

By Donal Henahan

New York Times Service NEW YORK — Performance IN altering drugs have been much in the news lately. Famous athletes, booked on this or that controlled substance, have been coming forward to confess, possi-bly out of deep guilt at suddenly realizing that they were setting a poor example for the nation's youth. Or, just as possibly, because the habit was growing beyond the bounds of their seven-figure in-

In any event, it is clear that society's demand on the athlete for improved physical performance, a de-mand that begins in earliest youth and continues throughout what should be his or her educational years, greatly aggravates the prob-lem. We all live with the pressure to perform, but nownere is that pressure more unrelenting than in professional sports.

The Green Room

Except, perhaps, in the profes-sional concert world. It could be said that musicians are athletes of a specialized sort, and they, too, spend their lives under pressure to perform excitingly for a demanding public. It would be surprising therefore, if experimentation with drugs did not crop up in the green room as well as in the locker room. We live in a society so pervasively drugged - both benignly and malignantly - that almost any problem is considered potentially solvable by some combination of mils or injections. Any problem including that age-old curse, stage

For some years now, we have been hearing of experiments with drugs known as beta-blockers, which stem the flow of adrenaline and are widely used to treat high blood pressure. They also seem to calm a high-strung performer and alleviate, if not climinate, the symptoms of stage fright.

We first learned of this artistic breakthrough half a dozen years ago when clinical pharmacologists of the Royal Free Hospital in Lon-don hired Wigmore Hall and engaged 24 string players with histo-nes of stage fright to perform un-der the influence of a beta-blocker. The results were promising, ac-cording to an article published in the medical journal The Lancet. Performers showed lower blood pressures, heart rates and other stress reactions

Not long after that, an American doctor who happens also to be mann, ready to go on as the Marschallin, impishly checking out the auditorium through a peephole in a tuba player took up the idea. Dr. Charles Brantigan of the Universi-ty of Colorado Medical Center reported in the Rocky Mountain Medical Journal that stress symptoms were drastically reduced in his subjects and that some of them bergstrasse 8-10, daily from 10 actually showed improvements in

In January, Brantigan published in the American Journal of Medicine the results of more tests, made at the Juilliard School and the University of Nebraska, Working with Neil Joseph, an ophthalmolo-gist, he administered propranolol, cas of the most widely prescribed beta-blockers, to performers 90 minutes before they went onstage.

According to a report in Senza Sordino, the official publication of the International Conference of

Symphony and Opera Musicians, the drug "dramatically reduced the effects of stage fright without detriment to technical execution. In fact, teachers, performers and critics involved in the study noted significant improvement in accuracy, rhythmic stability and memory among the propranolol users."

Therein, of course, may lie prob-lems. The list of propranolol's possible side-reactions alone is enough to induce hypochondriacal shock in any susceptible person. But, as Tem Hall, a Chicago Symphony violinist, put it in the Senza Sordi-no article: "There is also an ethical issue. Might not use of potent prescription drugs by a performer at an audition give him an unfair edge over the competitor just as it might to the athlete or race horse? Does an audition by a candidate who uses propranolol reveal with greater or less accuracy how he will play on the job? Must orchestras be prepared to administer blood and urine tests to audition applicants?

Drugs and other medications are aiready used by many musicians, of course. Orchestral workers are susceptible to all the ordinary ills of humankind but also to a specific range of occupational hazards: hearing loss, orthodontia prob-lems, headaches, high blood pressure, anxiety, premature aging, loss of hair, violinist's elbow, cellist's thigh, rosin allergy, rehearsal pho-

In addition to these routine complaints, virtually all musicians know from their earliest years the curse of heart-pounding stage fright. The attack can come during a new piece or in the middle of one they have played all their lives, at Carnegie Hall or at a chamber-music concert in the local church, at an audition or in a run-through with respected colleagues.
The best feel its icy grip at

times, as we know from expert tes-timony by such paragons as Yehu-di Menuhin, Alicia de Larrocha and Arthur Rubinstein. Vladimir Horowitz, in his unpredictable middle years, raised stage fright to the status of high theater: Would he appear? One never knew. Recently, the Italian pianist Arturo Benedetti Michelangeli, one of the great cancelers of our time, showed up in London and played two con-

cocuracy, memory, rhythm and so certs in a row. Elder citizens could not remember when that had last happened.
However, a casual concert-goer

might observe, the orchestral musician must be relatively immune to the malady of stage fright. After all, there is safety in numbers: If a violinist hasn't quite mastered a difficult passage, discreet miming of the fingering and bowing will not be noticed, except perhaps by the colleague in the next chair. The orchestral mistakes obvious to the public are generally those of com-mission, such as an entry two bars early. It is rare that anyone in the andience will criticize a tutti player for coming in two bars late — or even for failing to show up.

All this overlooks the fact that, while the performance life of most orchestral players is corporate and comparatively free of anxiety, many regularly take solo roles as principals or section leaders. Hall, the Chicago Symphony member describes the symptoms he and his colleagues may experience: "that dreaded onset of sweaty palms, racing pulse, trembling hands, dry mouth, labored breathing, nausea and memory loss.

Hall notes that the participants in the most recent study by Brantigan included some New York Philharmonic musicians. The tubaplaying researcher reported that cardiovascular stress response in the more accomplished musicians in New York was of greater magnitude than that seen in music students at the University of Nebraska." He conjectured that "an inability or unwillingness to tolerate a high degree of stress is a leading reason why capable musicians leave the profession."

New Yorkers recently had a vivid demonstration of another variety of stage fright. During a New York Philharmonic concert in Central Park attended by an estimated 225,000 people, one listener went berserk in the middle of Rimsky-Korsakov's "Scheherazade" --sensible enough reaction to that infuriatingly repetitions piece. He leaped onto the stage yelling out a demand that the orchestra play more Wagner and less Rimsky, and had to be wrestled down by the police.

Brantigan and his fellow reearchers were not there to record the Philharmonic players' reactions, but one can imagine them: sweaty palms, racing pulse, trembling hands, dry mouth, labored breathing, nausea and memory

There are times in any musician's life, after all, when stage fright is the only reasonable reaction. Besides, if it were climinated, what would protect the musical world from being overrun by hordes of fearless, calm, inept reci talists? Piease, doctor, be careful with those beta-blockers.

Maazel 'Fidelio' Is a Shipshape Revival at Salzburg Festival moments, and in the scenery, cos-

By David Stevens

tional Herald Tribute SALZBURG — "Fidelio" has been as much part of Salzburg Festival history as most of Mozatt's operas, having appeared in 20 festival programs from 1927 to 1970, and it was after a 12-year hiatus that Beethoven's only opera returned to open this year's festival in a new production.

This revival was conducted by Lorin Maazel, who takes over next month as director of the Vicuna State Opera; was staged by 80-year-old Leopold Lindtherg, a ver-eran director who has done many plays at Salzburg but no opera; and had two relative newcomers in marital devotion and political freethe main roles, the soprano Eva dom. In this case, that point came

By Richard Eder

New York Times Service

PARIS — An American special-ist in medieval Hebrew manu-

scripts has lost a battle to keep a

newly mearthed 12th-century lew-ish building in Rouse from being turned into an auxiliary parking

lot for the town courthouse across

Prof. Norman Golb of the Uni-

versity of Chicago, who six years are identified another site nearby

as the only remains found in Eu-

rope of a medieval yeshiva, or He-

brow college, had appealed to the of Justice and Culture ministries and to the local prefect to stop

and so me local prefect to stop work on the parking lot.

The buildozers, which came upon four foundation walls of the building when they began work earlier this summer, were called off temporarily while the authorities

discussed what to do. The Justice Ministry, after sending a commit-tee-to inspect the site, decided to go ahead with the parking lot but to leave one of the four walls

Golb has identified the remains

as those of a mansion belonging to the wealthiest Jewish family in the

west of France. The discovery only

60 yards from the walls of the yeshiva makes the site one of the

most precious evidences of medi-

eval Jewish civilization to be found

The professor, whose study of

old manuscripts convinced him that Roven in the Middle Ages

was a center of high Jewish learn-

ing and culture — surpassing Paris at the time — is the author of a

VIENNA - A Buddhist Pagoda

with a 25-meter (82-foot) wooden

tower in Japanese style is being built on the banks of the Danube

in Vienna, a spokesman for the Austrian Buddhist community

said. It will be financed by private

donations from about 1,000 Bud-

dhists active in Austria and take

about four months to build.

Pagoda for Vienna

anywhere in Europe, he believes.

berg as Florestan. Austro-German reviews of the premiere ranged from cool to harsh, inevitably invoking such resonant names as Toscanini and Furtwängler, Lehmann and Flagstad, and others as-sociated with "Fidelio" at Salzburg...

In any case, at the second performance matters were musically shipshape, if not historic. One of the ways of measuring a performance of this hybrid work is by noting the point at which it leaves be-hind its earthbound Singspiel origins and soars into the stratosphere of Beethoven's exaltation of

Marton in the title part and the when Leonore leaped between the

Ancient Site in France Yields to Parking Lot book in Hebrew called "The History and Culture of the Jews of Medieval Roneo." The discovery of the walls occurred a few weeks before a scheduled trip by Goib to Rouen, where

he is preparing a French transla-tion of the book, Local archaeologists identified the foundations as those of a substantial house dating from about the 12th century, and they hypothesized that it might have a Jewish connection. Golb found in his manuscripts a precise identification of the sile. It belonged, according to contempo-rary documents, to "the Jew Bon-Jaquino.

Jew in western France. "The discovery of this house, just a short way from the yeshiva, is an extraordinarily valuable historical monument to this high set-tlement," Golb said. "France has preserved dozens of cathedrals and susands of churches that made up her Christian tradition. It would be a crime to destroy this evidence of the Jewish tradition,

nevie," who, according to the pro-

fessor's research, was the richest

simply to provide parking space for the cars of 12 judges."

The local archaeologists and cul-tural groups, along with the Rouen press, had already begun to sug-gest that the authorities should reconsider or modify their plans. A compromise was drawn up, allowing the preservation of one of the foundation walls and parts of two others. The Justice Ministry decision, in essence, adopted the com-

Golb considers this insufficient. "Unless the four walls are preserved, the sense of this as a building is destroyed," he said during a visit to Paris to see officials from the Justice and Culture ministries.

In 1976, Golb got into a controversy with Ropen archaeologists who believed that remains found then were those of a synagogue. Golb's manuscripts identified them instead as a yeshiva. Further excavation revealed that the building lacked the curved apse that a synagogue of the period would have had.

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dungeon, and not a moment too soon. Up to then, everything had been orderly and precise; from then on, through the Leonore Overture No. 3 and the final scene, it was exciting.
It did not help that Lindtberg's

detailed but all-too-literal stage direction tended to deal with the trivia of the libretto more effectively than with the spirit of the music, nor that Hans Ulrich Schmückle's sets - despite their evocation of Goya — tried to fill up the wide stage of the Grosses Festspielhaus with a prison-camp landscape that equired a lot of coming and going to fill with movement.

Although Marton seemed to operate close to the edge of her vocal resources in the role's big moments, she did so with a sense of dramatic intensity and involvement that carried the day. Gold-berg — who is scheduled to sing the daunting title role of "Tamhäuser" in Vienna in October, in the first new production of Maazel's regime — was a rather re-served, medium-weight Florestan. His opening cry of protest against the darkness lacked the tone of despair that is surely in the music, but then he was installed in a relatively accessible dungeon, big enough to be an annex to the Carisbad Caverns.

Theo Adam's now familiar portraval of Don Pizarro, a study in concentrated malevolence, was the pivotal performance in this production, and he was ably seconded by Aage Hangland's solid, amiable nando, and Lillian Watson and Gösta Winbergh as Marzelline and

The return of last year's produc-tion of Verdi's "Falstaff" was remarkable on two important grounds — the sparklingly detailed playing that Herbert von Karajan drew from the Vienna Philharmonic, and the musical and theatrical exuberance in the pairing of Giuseppe Taddei and Rolando Panerai as Sir John Falstaff and

Ford, respectively.

Taddei, especially, is one of the marvels of the current operatic stage. At 66, his juicy baritone is still largely intact, his career has been rooted equally in the dramat-

evil Pizarro and Florestan in the ic and buffo repertories, and he is a man of clearly Falstaffian appetites himself. All the equip needed for a memorable Falstaff, both Verdian and Shakespearean, and so it turned out -- especially in the scenes with Panerai's veteran straight-man of a Ford. Together they made Karajan's straightforward staging — no fine touches but no hamming either — more droll than it would otherwise have

> In the rest of the cast, Janet Perry and Francisco Araiz made a beautifully matched pair of young lovers as Nanetta and Fenton, Christa Ludwig provided a ripe but not overripe Mrs. Quickly, and Heinz Zednik and Federico Davià both sang well and provided good comic foils for Taddei as Bardolph and Pistol. Raina Kabaiwanska was the somewhat lightweight Mrs. Ford and Imidehe Page. Günther Schneiderssen's wide-screen Windsor was solid and traditional.

> An intermittently fascinating photo exhibition, running through the end of August at the Max Reinhardt Research Center, is devoted to backstage doings of the Salzburg Festival since its inception in 1920 -- photos taken at rehearsals, of artists in informal

Ice-Cream Eaters In the North Are Rocco, Tom Krause's Don Fer- European Champs

United Press International
GENEVA — Much more ice cream is eaten in colder Western European countries than in warmer ones, new statistics show. People in Sweden eat an average of 26.5 pints of ice cream a year,

per inhabitant, according to fig-ures published by Nestlé. Next come the Swiss and Danes (16.8 pints each), the Irish (16), West Germans (14), the Dutch (12.5), Austrians (12.1), Belgians (11.9), Britons (11), Italians (10.8) and the French (9.3).

At the bottom of the list are the

Spanish, at 5.3 pints, and the Portuguese, with 2.3 pints.

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Sheilch Ali Khalifa al-Sabah, Minister of Oil and former Finance Minister of Kuwait, will be the keynote speaker at the third annual International Herald Tribune/Oil Daily conference on "Oil and Money

Senator James McClure, Chairman of the U.S. Senate Energy Committee and one of the main formulators of U.S. energy policy, will open the second day of the conference, and U.S. Secretary of the Treasury Donald T. Regan will answer questions via live telephone hook-up following a special video address to the conference from

Washington, D.C. Senior executives in energy, finance and related fields wishing to register for this conference may return the coupon below.

ENERGY IN AN UNCERTAIN ECONOMY -

SEPTEMBER 20

KEYNOTE ADDRESS

Sheikh Ali Khalifa al-Sabah, Minister of Oil, Kuwait.

THE SUPPLY AND DEMAND OUTLOOK FOR OIL Theodore Eck, Chief Economist, Standard Oil Company (Indiana). Helen Hughes, Director of Economic Analysis and Projections, The World Bank. Ian Seymour, Executive Editor, Middle East Economic Survey.

Moderator: Herman Franssen, Chief Economist, International Energy Agency. WHERE OIL AND GAS WILL BE FOUND IN THE '80's

Hans Grunau, Senior Exploration Consultant, Petroconsultants.

NEW POWER RELATIONS IN THE GULF James Akins, former U.S. Ambassador to Saudi Arabia.

THE IMPACT OF DOWNSTREAM ARAB INVESTMENT Donald O'Hara, former Pres., Nat. Petroleum Refiners' Ass. Abduthady Taher, Governor, Petromin.

SPECIAL ADDRESS Donald Regan, U.S. Secretary of the Treasury, via satellite.

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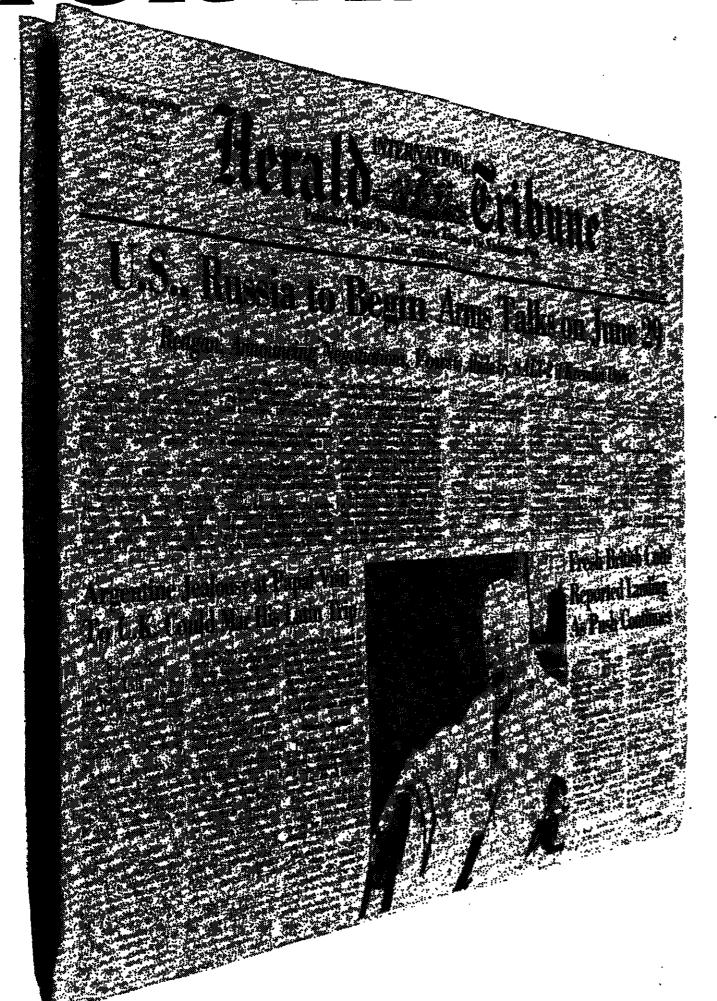
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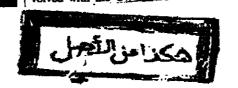
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Damages Put

At \$3 Billion

Compiled by Our Staff From Dispatches NEW YORK — Cities Service,

left waiting at the altar by Gulf Oil

last Friday, Monday decided to

buy back as many as 20 million of its shares and sued Gulf for \$3 bil-

Cities Service said the suit char-

\$5 billion cash tender offer as in-

volving "intentional and malicious

breaches of contract... of a di-mension unprecedented in the an-

Cities Service said the lawsuit is

based on alleged frandulent con-duct by Gulf in connection with

the merger agreement the two companies signed on June 17 and

Gulf's failure to employ, as it had

expressly agreed to do, its best ef-

Charles J. Waidelich, chairman

of Cities Service, received his

board's permission Monday to

take whatever action was necessary

to buy as many shares as necessary

to prevent chaos on Wall Street

and protect company shareholders.

He had said Sunday that the

purchases would start as soon as

trading resumed to give Cities Service, the United States' 16th-larg-

est oil company, time to find a new company to buy it or, failing that, to arrange for an "orderly liquida-

Hastily Drawn Plan

ly drawn plan, less than 48 hours after Gulf's withdrawal Friday,

was timed to reach stockholders

before the start of trading on the

The NYSE said that it had

received assurances from Morgan

Guaranty, which had been han-

dling the tender of Cities Service

shares, that the return of shares to

stockholders would be accom-

plished by Friday. The exchange

said trading in Cities Service stock

would be on a normal basis rather

Late Monday, trading in Cities

Service opened at \$30 a share, off \$7.25 a share. It closed at \$30.125

James Grinder, a spokesman for the stock exchange, said he did not

than on a when-distributed basis.

New York Stock Exchange

The announcement of the hasti-

ummate the merger.

nals of American business.

terized Gulf's termination of its

TUESDAY, AUGUST 10, 1982

BUSINESS BRIEFS

VW To Start Short-Time Working

WOLFSBURG. West Germany — Volkswagen, West Germany's big-gest automaker, plans to introduce short-time working at its domestic car plants for the first time since 1975 because of poor sales at home and sbroad, it said Monday.

West Germany's second largest employer said it would discuss with worker representatives the partial shuldown of car production at two northern plants for two weeks in September and October. About half the 58,000 workforce at its Wolfsburg plant and more than half its 9,500 workers at Emden could be affected.

VW's group vehicle sales fell 9 percent in the first half of 1982 and domestic deliveries fell 8.4 percent.

New Product Possible at DeLorean

LONDON — Sir Kenneth Cork, the receiver appointed to handle the failed Del orean car company, said Monday that a three-man British consortium planned to make a new product at the company's Belfast

Sir Kenneth, who flew to New York Monday for talks with U.S. smessman John Z. Del orean, who founded the deluxe sports car company, said the principals had been talking with a merchant bank about the new product. He said he could not reveal the product, but it would need separate tooling and a work force of up to about 1,500 after two

Sir Kenneth is due to advise the British government, who put £83 million (\$141.99 million) into DeLorean, on the best way of making the firm viable. Sir Kenneth said he was going to check Mr. De Lorean's claim that he now has the finance to keep the company operating.

Sohio Agrees to Settle Price Charge

WASHINGTON — The Energy Department announced Monday that Standard Oil of Ohio has ageed to pay \$15 million to settle alleged violations of the department's rules.

Sohio did not admit to the violations in agreeing to the tentative settlement, the department said. According to the announcement, Sohio will pay \$5 million to the federal government for alleged production

Another \$10 million will be distributed to the governments of 19 states and the District of Columbia where the company distributes its products. That penalty involves alleged pricing violations, the department

Banks Probe Channel Link Finance

PARIS - Banque Indosuez, Banque Nationale de Paris, Crédit Lyon-nais, Midland Bank and National Westminster Bank have formed a group to study possible methods to finance a channel tunnel or bridge between France and Britain, Crédit Lyonnais said Monday.

It said the group will produce a report by the end of the year.

Armco Signs \$100 Million Contracts

MIDDLETOWN, Onio — Armoo said Monday it has signed two steam coal contracts worth more than \$100 million. It said the 10-year agreements with Weyerhaeuser and Mobil Corp's Container Corp. subsidiary provide for delivery of about 250,000 tons of low sulphur coal annually from Armeo's West Virginia mines.

NEC America Buys Memorex Plant

TOKYO — Nippon Electric Co. said Monday its U.S. subsidiary NEC America has bought a Memorex Corp. plant in Dallas, to increase production of communication-related equipment. It did not give the price.

Compiled From Agency Disporches

Hong Kong Land Sale Sends Markets Reeling

By Adrian Wright

HONG KONG - The sale by the government of a piece of land in central Hong Kong to the Bank of China and the continued decline of the Hong Kong dollar Monday unsettled local investors and

forced share prices down further. Dealers said the land sale to the Communist institution at what property analysts said was a bargain price, again focused attention on the uncertain future of Hong Kong after 1997, when much of the British colony's land is due to

The Hang Seng stock index lost It has shed more than 220 points in the past month.

revert to China:

The Hong Kong dollar, which has also been steadily losing ground; slipped further Monday to 6.17 against the U.S. dollar, off six cents from Saturday's rate, and close to the 6.18 recorded last September, the unit's poorest value egainst the U.S. dollar since 1974. Nervous investors have been ing from the stock market and selling Hong Kong dollars for U.S. dollars, dealers said.

But John Bremnidge, Hong-Kong's financial secretary, said ay he took a positive view of the land deal with the Bank of Chi-

He said the community should be encouraged by the deal, which he said would involve total investment by the bank of 2 billion Hong Kong dollars (\$324 million), half in land cost and half in con-

Struction.

A government spokesman said the land price reflected the full market value. But property analysts said the price of about 140,000 dollars a square meter was very low compared with the 355,000 dollars paid by a local developer for a prime central site in

Many investors also thought the price reflected a downward movecarnings of \$41.7 million in 1981 on net sales of \$1.3 billion. It re-

into frozen foods and new prodncts for the food service industry. Under the agreement, approximately 50 percent of Campbell Taggart's 15 million common shares outstanding will each be converted into \$36 cash and ap-Under terms of the merger agreement, the present manage-ment of Campbell Taggart will continue to operate the baking concern as a wholly owned subsidiary of Anheuser-Busch.

will have a redemption value of \$40, bear dividends at the rate of 9 percent a year and be non-callable for five years. The preferred shares will also each be convertible into .0.645 of a share of Anhenser-

The proposed merger is subject to the execution of a definitive agreement and shareholder ap-

proval . leading brewer, is a diversified company with interests in theme entertainment parks, bakers yeast, can manufacturing, malt produc-tion, and snack foods.

CURRENCY RATES

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IBM's newest line, the 3081 computer.

IBM Begins to Flex Its Marketing Muscle

New York Times Service

NEW YORK -- International Business Machines is becoming noticeably more aggressive in competing for computer sales, a change many industry officials and analysts attribute at least in part to last January's dismissal of the government's antitrust suit against the company.

Where IBM once stuck to a standard price list, the company

now is offering big discounts on some equipment and increasingly is willing to negotiate prices in an effort to drum up sales. An IBM spokesman, Peter Singer, said the pricing moves began before the dismissal of the antitrust suit and "are not related in

any way" to that action. Most industry observers do not see it that way, however. While the discounting started slowly a few years ago, it was because IBM already sensed a victory in the antitrust suit, they said, and it has accelerated since the dismissal.

"They were getting pretty tough in the marketplace before that," said Gideon Gartner, president of the Gartner Group, a Stamford, Conn., market research concern. "But those moves were taken in anticipation of a win."

"They're offering quantity discounts on almost anything," said Robert T. Fertig, president of Enterprise Information Systems, a Greenwich, Conn., consulting company. "They're willing to wheel

and deal,"
"Call it 'taking off the gloves,' " said Edward Cherney, president of CMI Corp. of Troy, Mich., a leading computer leasing

concern dealing in IBM equipment.

No one has suggested that IBM is engaging in illegal practices.

Rather, industry observers say, the marketing tactics IBM is only now starting to use have been used by other computer companies for years. IBM, however, had been extra-conservative in pricing "I think it's long overdue," said Kenneth N. Pontikes, chairman and president of Comdisco, the largest independent leasing company dealing in IBM computers. "They've basically been sitting ducks for everybody in the industry for years."

The recent pricing changes are part of a larger plan by IBM to meet increasing price competition, especially from Japanese com-panies, which have been willing to lower prices and profits to gain

IBM has invested heavily in automated manufacturing facilities to produce computers in large volumes and at low costs and therefore needs to sell large quantities. The recession has made it more difficult than usual, contributing to the price flexibility, analysts

IBM traditionally charged a single price for a given piece of (Continued on Page 11, Col. 6)

79.75 points during the day to close at a two-year low of 1,089.87. Busch, Campbell Agree to Merge It has shed more than 220 points

ST. LOUIS, Mo. -- Anheuser-Busch Cos. said Monday agreed in principle to acquire Campbell Tag-gart Inc., the Dallas-based baking cently exhanded its business lines industry leader, for \$570 million.

Derty mark element in the economy of the col-

ony, according to market sources.

Analysts noted that the transac-

tion was announced within two

weeks of a government agreement with the China-led Mighty City Consortium to buy back a large area of land in the New Territo-

ries, a deal widely interpreted as

a time when rising concern over the colony's political future had al-ready strained the political and fi-

They said the deals had come at

favorable to the consortium.

proximately 50 percent into one new share of Anheuser-Busch convertible preferred stock. The convertible preferred stock

Busch common stock.

Anheuser-Busch, the world's Its 1981 earnings were \$217.4

million on gross sales of \$4.4 bil- port quotas.

EEC Expects U.S. to Keep to Steel Agreement A final decision is due Aug 24 pute which, coupled with the Soviunless Washington persuades U.S. et pipeline issue, has been at the BRUSSELS - The EEC said steelmakers to drop their bid for heart of the decline in EEC-U.S. Monday it expects Washington to

convince the U.S. steel industry to end a bid for stiff duties on Westem European steel now that an agreement has been reached on im-If not, the EEC will withhold final approval of last week's agree-

Bill O. Mead, chairman of

Campbell Taggart, is expected to

join the Anheuser-Busch board of

directors after the merger is com-

pleted. C. B. Lane is president of Campbell Taggart.

ment to limit exports of 11 European steel products to the United States through the end of 1985, EEC External Affairs Commissioner Wilhelm Haferkamp said. "The American steel industry will have to gear itself to what has

been worked out in the (EEC-U.S.) steel arrangement." he said.

He added that Washington made "a commitment to us. And the future will show whether the American government has over-estimated its persuasive powers or not"

He said the EEC will keep Washington to that "arrangement although U.S. steel industry spokesmen have termed it neither fair nor equitable. U.S. steelmakers have sought stiff import duties on fast-rising subsidized steel imports from 7

EEC nations, asserting these hurt their operations. Preliminary U.S.

duties were imposed last month.

import duties - a possibility the EEC is counting on.

"Campbell Taggart is one of the

best managed companies in the

country, and we look forward to

working with their management team," said August A. Busch III,

chairman and president of An-heuser-Busch Companies.

Venezuela Oil Output Down

CARACAS - Crude oil produc-

tion in Venezuela averaged 1,728,000 barrels a day in the week

to Aug. 3, the energy and mines

ministry said Monday. The figure

represents a decrease of 380,000

barrels a day, or 18 percent, com-

"Contacts with the U.S. administration over the weekend have led us to believe the United States agrees with us that statements by (U.S.) steelmakers don't change the U.S. government's decision to recommend and get an (import) agreement," EEC Industry Commissioner Étienne Davignon said. EEC steel producers are sched-

uled to meet Tuesday to discuss the EEC-U.S. accord. Mr. Davignon and Mr. Hafter-

kamp led an EEC delegation in four days of talks in Washington last week on the steel import dis-

et pipeline issue, has been at the relations of late.

Within hours after agreement was announced, David M. Roderick, chairman of the U.S. Steel Corp. — the largest steelmaker in the United States - rejected the deal saying it will not change the EEC subsidy system. But Mr. Davignon said, "We are

sure...this type of agreement is less evil" than continuing with the threat of import duties which are levied from U.S. importers in the form of cash bonds. In the past year, EEC steel im-

ports have made up 6.4 percent of the U.S. market. The deal reached last week will reduce this to 5.754

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percent from Oct. 1 to the end of The 11 products covered in the reement represent 80 percent of all EEC steel exports to the United

States, Mr. Davignon said. The agreement affects bot rolled sheet and strip, cold rolled sheet, plate, structurals, wire rods, hot rolled bars, coated sheet, tin plate, rails, stainless steel sheet and strip and stainless steel plate.

Not included are tubes, which the United States had wanted to be included as well. Mr. Davignon said he expects no great increase in export of tubes because there is currently a "stock of 11 months" of tubes in the United States as a result of bad market forecasting.

Dow Loses 10 in First Hour, Later Regains Some Ground

age opened down 10 points, but late in the day some bargain-hunt-ing brought it back up to close off 3.99 at 780.35, its lowest level since April 21, 1980.

than three to one, and volume rose to 54.6 million shares from the 48.66 million traded Friday.

The Cities Service-Gulf situation to trim it.

dicted interest rates would rise

Gulf offer, subject to antitrust clearance by the Federal Trade Commission, of \$63 a share. But despite Gulf's strong defense of the deal as having cost roughly \$6 a barrel for Cities Service's vast oil and gas reserves, Wall Street analysts criticized the per-share price

(Continued on Page 11, Col. 5)



Charles J. Waidelich

know what action the NYSE would take to protect investors.

"That'll depend on what the governors and floor officials decide," Mr. Grinder said.

A handful of Wall Street profes-

Seated beside his lawyer, Martin Lipton, in Mr. Lipton's mid-Man-hattan office, Mr. Waidelich said

scribed only as a "major U.S. com-pany" interested in buying Cities

contact other potential buyers.

Gulf Pullout Jolts Stock Market;

Cities Sues Over Failed Merger

deal, speculated Friday that Cities Service stock might decline sharply

holders had been "damaged." Mr. Waidelich said that he had already been approached by the chief executive of what he de-

He declined to say specifically whether it was an oil company but, indicating clearly that Cities Service was for sale, he said that he expected to start immediately to Cities Service had accepted a

Compiled by Our Staff From Dispatches NEW YORK. — Gulf Oil's deci-sion to drop its \$5 billion takeover broadly lower Monday. The Dow Jones industrial aver-

sionals, thought to have lost as much as \$300 million on the Gulf

he was astounded by the Gulf move, felt hurt by it and that, moreover, Cities Service's stock-

as too high.

Mr. Waidelich said that if the

tion. Texaco fell 1/2 to 261/4 and

bid fr Cities Service drove prices on the New York Stock Exchange

Declines led advances by more

"It's a mini-panic, particularly among the arbitragers," said Mi-chael Metz of Oppenheimer & Co. He said many of the arbitragers, traders that specialize on merger speculation, are being forced to sell other stocks because of the decline in the value of the stock of Cities Service that they are hold-

The selling touched just about every group on the NYSE, particularly stocks that were rumored to be in the takeover camp. Analysts said the Gulf-Cities Service case would chill merger activity and speculation for months to come because of the huge losses incurred

hammered the market at a time when prices already were being whipped by investor concern over the record federal budget deficit and lack of action in Washington Sen. Robert Dole of Kansas pre-

sharply if Congress rejects the administration-backed \$99 billion tex-increase bill, which is in legis-Some analysts said Wall Street's rout last week indicates investors don't have much faith in the tax program. President Reagan has

sonally for the revenue raising bill. Analysts said the market also was depressed by a report by the National Association of Purchasing Managers showing no sign of a recovery in the industrial sector of the economy as incoming orders in July remained weak.
On the NYSE floor, oil stocks were weakened by the Gulf Oil ac-

postponed a vacation to lobby per-

Exxon, trading ex-dividend, closed at 25%, off %. Both stocks were among the day's most actively traded issues. Sun Co. announced it aban-

doned a well in the British North Sea and fell % to 27%.

U.S. Steel eased % to 16½ after it and other steelmakers denounced an accord that would limit imports of European steel. Beth-lehem Steel, which eliminated pay increases for salaried employees,

was unchanged at 15. Anheuser-Busch and Campbell Taggart jointly anounced that their boards have approved an agree-ment in principle for the merger of the two companies. Anheuserbusch eased 1/2 to 471/2, and Camp-

bell Taggart rose 1% to 31%. NLT Corp. rose 2½ to 38% as American General disclosed the details of an offer for NLT.

Towle Manufacturing fell 4¼ to 15%. It was unable to explain the Credit markets recouped early

losses and were higher in active trading, aided by an unexpected injection of temporary reserves by the Federal Reserve, dealers said. The benchmark Treasury 14 per-

cent bonds due in 2011 rose % from Friday's close to 104%. Bills and other security yields improved sharply after the Fed added temporary reserves by arranging overnight repurchase agreements with federal funds trading at 11 percent. Fed funds opened at 11 percent and remain locked at that rate.

came as a surprise to some dealers whose reserve projections suggest-ed the central bank might have to drain a small amount of reserves in this statement week. "The Fed appears willing to err on the side of ease," said Irving

Auerbach, economist at Aubrey G.

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The Fed repurchase agreements

Lanston & Co.

Markets Closed Financial markets in Singapore were closed Monday for a holiday. Markets in Taiwan were closed be-

Dollar Surges to 12-Month High Against Mark, Exceeds 7 Francs

Compiled by Our Staff From Dispatches LONDON — The dollar surged Monday to a 12-month high against the Deutsche mark and a five-year high against the British pound but eased off its highs later

in the day. In Paris, the U.S. currency opened at a record 7.0525 francs, compared with Friday's close of

Dealers said the increase was

mainly due to the news last Friday of an unexpected rise in U.S. M-1 money supply and firmer Eurodollar deposit rates Monday.

The dollar for overnight delivery closed sharply higher at 262.90 year from the 261 opening in Tokyo, despite intervention by the Bank

of Japan, estimated at between \$300 million and \$400 million, dealers said. In Frankfurt, the dollar closed near its day's low after hitting a 1982 high at the fixing on strong interest rates and AEG-Telefunken's slide into receivership, dealers said. The dollar closed at about 2.5270 DM, up slightly from its fixing level but below its 2.5305

Dealers said the U.S. unit lost some ground when mark interest rates rose a bit and the interestrate gap closed slightly.

Monday's fixing level of 2.5258

DM was the highest since Aug. 17, 1981, when the dollar was officially set at 2.5270 DM. The Bundesbank sold \$5.55 million at the Monday fixing.
In London, the dollar fell from its highs against most major curive award mid-session on

profit-taking, but ended sharply higher than Friday's closing levels. Traders said Monday's session was nothing special in terms of volume but the tension over AEG-Telefunken's problems unnerved the market at least during the early hours. The West German company

said it was going to make a partial arrangement with its creditors under bankruptcy laws.

A couple of traders said they thought the U.S. unit might decline in the next day or so on profit-taking although the market is basically underpinned by high in-

Trading was nervous and conditions volatile as profit-taking, initi-ated in New York, surprised some Enropean traders who were long on dollars and pulled the currency

back from morning highs.

Late news that the Federal Reserve added reserves to the banking system through overnight repurchase agreements depressed the dollar further toward the close,

In New York, the dollar was sharply lower than its opening levels at midsession, with most of the fall coming after the Fed's action. Dealers said the Fed move took many dealers by surprise and caused the dollar to drop by almost two pfennigs against the mark in less than an hour.

The dollar was quoted at 2.5080 DM after opening at 2.5230 DM. It closed Friday at 2.5115 DM. Dealers said that despite the dollar's strength, there appeared to have been little central bank inter-

vention in U.S. markets. Gold closed in London at about \$337 an ounce, just above the day's lows of around \$335.50 and about \$11 below Friday's close of \$346. The metal was fixed at \$336.00 in the afternoon down from a morning fix of \$337.75 and compared to an opening of \$336.00-\$336.50.

Dealers said the metal was ini-

tially weak in response to the strong dollar and signs of a firming in U.S. interest rates, but firmed on moderate buying interest at the lows despite baying broken below the recent trading range floor of around \$342. Some dealers said the outlook

for gold could be turning bearish again after failing to maintain the recent period of consolidation between \$342 and \$366 dirs. However, U.S. interest rates remain the key market factor, they

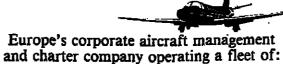
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U.S. Carmakers Set Low 333 Price Rises

Stiff Yourly Increases Are Cited As One Reason For Industry Slump

Br John Holusha New York Tones Service

DETROIT — With 1982 sales already shredded by deep consumer resistance to showroom prices, planning their smallest price in-creases in years for the 1983 models, according to preliminary noti-fications sent to dealers in recent

neral Motors began notifying ers in late June that there would be no price increases at least suitally on its small, front-wheel drive cars in the "X" "P" and "A" lines, nor on the Chevrolet Geovette and the comparable Pontiac T-1000.

It said increases on the rest of its line, with the exception of the Chevottet Corvette, would be limited to 2 percent

Following GM's traditional price leadership, Ford, Chrysler and American Motors notified their dealers they would keep their average price increase to under 2

Final retail prices will not be announced until the 1983 models are introduced, starting in introduced, starting in September and October, but they usually are very close to those signaled in adce to dealers.

As one example of how the comrecently announced that it would put a sticker price of \$5,595 to \$7,470 on its new Renault Alliance front-wheel-drive subcompact, which goes on sale in September. At the lower price, the Alliance would be roughly comparable to Chevrolet's Chevette, now priced at \$5,513, and would barely undercut Ford's Escort, now at about

The automakers traditionally give early notice to dealers to per-mit them to make corporate fleet. from \$3,773 to \$9,011.

sales in advance of new model in-

Stiff increases in new car prices each year since 1978, along with high interest rates and the singuish national economy, have been blamed for the domestic industry's sales slump, now well into its fourth year.

Dealers surveyed by Ward's Anto World magazine earlier this year rated the so-called "sticker shock" of higher prices as the ma-jor deterrent to sales.

William Pochiluk, an auto industry specialist with Chase etrics, estimated that the higher prices have cost Detroit 500,000 auto sales a year for the

past several years.

But Greg Sutliff, a Chevrolet dealer in Harrisburg, Pa., said, The factory has to set prices even

if volume is low.

To me, the best news is this looks as if they expect some real volume and they're putting their money where their month is.

Prices of new cars, propelled by the general inflationary trend and the high cost of developing new, more fuel-efficient models have increased by more than 50 percent

As calculated by the National Association of Automobile Dealers, the average selling price of a car in 1977, including imports, was \$6,120. By this last spring, the average had jumped to \$9,370.

Price gains for the decade are even more startling. A study made by Runzheimer & Co., a consulting company based in Rochester, Wis., found that the price of a typical Toyota Corolla increased almost two and a half times between 1973 and 1982, from \$2,839 to equipped Chevrolet Malibu Classic increased almost as sharply,



'80 '81 '82

In the same period, according to the firm, the level of general prices throughout the economy increased 121 percent

69 '70 '71 '72 '73 '74 '75 '76 '77 '78

Between the start of the 1982 model year last September and now, however, the annual rate of inflation has fallen sharply relative to earlier years, and is now less than 10 percent. The decline has moderated cost pressures on the automakers, giving them some lee-way in permitting price increases

below the levels of recent years. Despite the known effect of rising prices on sales, most of the domestic auto companies have steadfastly sought to protect their profit margins with price increases and, notably, in the case of GM's "J"-body cars, by increasing the level of standard equipment.

from rebates, dealers have com-plained that the incentive programs only create a stop-and-go market with no overall increase in sales. Consumers, they say, now know to hold off purchases until an incentive is offered.

Despite short-term sales sourts

An editorial in Automotive News, a dealer-oriented trade publication, said, "Today's car buyer is wise to the rebate-incentive business and he is not going to buy when no such inducements are in

"If the company can sell a car at a lower price in May, why not in

But GM, for one, has contended in the past that it cannot actually lower prices, even on models that

Italy Tightens Controls on Bank Subsidiaries aries and associates of the [Italian]

It would not apply to purely industrial or trade subsidiaries of Italian companies but would be applied to majority Italian-owned mixed operations that were prima-

rily financial holding companies with a limited trade or industrial Italian residents with a minority

interest of more than 10 percent in an overseas holding company would not be subjected to the new regulations but would be required to provide regular statistical information to the foreign exchange authorities to help the compilation of detailed figures on capital invest-

Cities Service Files Lawsuit

(Continued from Page 9) company failed to find a buyer, "we'll undertake an orderly liqui-

He said that in the meantime, to protect the company's sharehold-ers in what he called "a very voiatile market situation," the company would start buying its own

stock immediately.

He said, "We're doing it to prevent chaos in the market and to protect our stockholders while we seek out merger partners or candidates interested in buying the com-pany. Our aim is to replicate the Gulf deal."

Mr. Waidelich said that from the start of serious talks with Gulf, both sides knew that there would be antitrust problems and that they were "prepared to make whatever divestments that were re-

Asked whether, in view of the FTC position, two big oil compa-nies could merge, Mr. Waidelich replied, "The action taken by the FTC demonstrates beyond a shadow of a doubt that a major oil merger is possible.'

Asked the same question Sunday, T. Boone Pickens Jr., chair-man of the Mesa Petroleum Co., who touched off the Gulf takeover by making an unsolicited bid for Cities Service, said, "Sure. I think Cities Service is still the same company that Gulf offered \$63 for.

"There hasn't been anything about the company that would scare me about its values, and I didn't see anything insurmount-able in what the FTC complained

"So I would have to believe there'd be other oil companies in-

Mr. Pickens, who had 4.1 million shares of Cities Service, accepted an offer from Cities Service of \$55 a share in exchange for a five-year peace pact. He thus would be unable to bid for Cities

Saudi Said to Link Gas Price to Crude

BAHRAIN — Saudi Arabia plans to link liquefied petroleum gas prices to its light crude oil level, the Middle East Economic Survey.said Monday.

The authoritative Nicosia-based journal said the Saudi state oil company Petromin told customers last week it expects the govern-ment to approve a new pricing formula to this effect.

· Saudi Arabia, the largest natural gas liquids exporter, charges an average of \$240 a metric ton for its liquefied gas but MEES said the price, based on the energy equiva-lent, should be \$270 at the current Arabian light price of \$34 a barrel.

ICI Defers U.K. Methanol Plant, **Buys PUK Dye Interest in France**

LONDON — Imperial Chemical Industries has suspended plans to build a methanol plant at Billingham, Teesside, England, costing an estimated £100 million (\$169 million), a company spokesman said

The plant, the design of which is almost complete but has not been placed before the main Imperial board for sanction, would have produced up to 2,500 metric tons a day of methanol, doubling Imperi-al's output in the Teesside area, he

The project is not being abandoned, he said, but merely suspended because of the recession, and could be restarted if the business climate improves. In a separate development

Imperial announced it will expand its melinex polyester film capacity in the United States by 25 percent. When completed in early 1984, the \$54 million expansion at ICI America's Hopewell, Va., plant

(Continued from Page 9)

equipment, regardless of the quan-

tities ordered. Moreover, IBM's prices were high, allowing others to undercut. IBM competed on the

asis of its name, salesmanship

In the late 1970s, however, IBM

began offering discounts for vol-

ume purchases of certain equip-ment. The discount schedules are

published and available to every-

one. Gradually, the discounts have grown to include more and more

What has generated an even big-

er stir in the industry, however, is

IBM's recent willingness to offer

to negotiate on a customer-by-cus-tomer basis for prices not included on published discount lists.

Those so-called "special bids"

give IBM sales representatives new

flexibility to win big contracts.

IBM, for instance, can put togeth-

er many different products in a

package and offer a special low

Connecticut Mutual Life Insur-

ance recently negotiated the pur-

chase of 1,000 personal computers

the contract it cannot disclose the

prices paid, according to Albert E. Reavill, executive vice president.

Similarly, Exxon recently negotiated a deal with IBM for a large

number of series 4300 computers at a sizable discount but is kept by

the contract from disclosing de-

from IBM, but under the terms of

and reputation for service.

IBM products.

IBM Begins to Flex

Its Marketing Muscle

will bring capacity to 42,000 metric tons a year.

Melinex was developed by Imperial in Britain, the company said, and is used for packaging and in microfilm, reprographic, photographic, computer and videotape narkets.

In Paris, the French Industry Ministry said it authorized the sale of the dye activities of Produits Chimiques Ugine Kuhlmann, the chemicals subsidiary of stateowned Pechiney Ugine Kuhlmann, to Imperial.

A Pechiney spokesman said negotiations are continuing between Imperial and Produits Chimiques, whose dyes and pigments sector accounts for around 10 percent of its 8-billion franc (\$1.14 billion)

tails, said a source in the oil com-

some competitors by surprise. Terry Miller, president of Government Sales Consultants, a compa-

my that helps clients sell to the fed-

eral government, said IBM won

out over his clients for two govern-

ment contracts with bids that were

well below the prices listed in a schedule that IBM usually uses in selling to the government. "They have not in the past discounted single machines to the government," he added

ment," he added.
IBM also won a contract to sup-

ply the Library of Congress with a

3033 computer by deeply discount-

ing the machine, according to P.

David Pappert, president of Vion Corp., which sells IBM-compatible

computers to government agencies.

They beat the socks off us," he

said. Analysts noted that the 3033

a large computer that has recently

been surpassed by the 3081, is a natural candidate for heavy

discounting as IBM tries to clear

In yet another move, IBM Cred-

it, a subsidiary of IBM, formed a leasing partnership with Merrill Lynch. IBM Credit, either alone or

with Merrill Lynch, will buy com-puters from IBM and then lease

them to customers. The new strate-

gy will allow IBM to record in-

come from such transactions as

sales, improving its cash flow, ana-

out its inventory.

IBM's aggressiveness has taken

turnover, Industry sources said the Confédération Générale du Travail, the largest labor union in Pro-duits Chimiques, had hoped to prevent the sale following a plan last May to restructure the French chemicals industry around the na-

tionalized companies Rhone-Poulenc, Société Nationale Fif-

Aquitaine and CDF-Chimie. Last month Elf chairman Albin Chalandon said the company was reconsidering whether to take over Produits Chimiques because of the deterioration in parts of the chemi-

cal industry.

He said Elf was no longer able to set aside the 1 billion francs a year necessary to invest in chemi-

The Industry Ministry said the sale of the dyes sector to ICI was the only way in which these activities could survive in France.

It said Imperial had promised that production at Produits' three plants would be kept high enough to retain most workers.

Imperial had also undertaken to maintain research activities and the current level of exports and to give equal importance to its invest-ments in France and abroad, the ministry said.

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Referring to its adventisement in this paper of 10th March, 1982 the undersigned announces that the original shares from 10% free distribution have been received. As from 20th August, 1982 one new CDR Ricoh Company, Ltd. cam cp.no. 24 a.c.a. and talon will be available at Kas-Associatie N.V., against delivery of 10 div.eps.no. 22 of CDRs Ricoh Company, Ltd.
After 22nd October, 1982 the equiva

lent of the CDRs, which have not been claimed by the holders of div.cp.no. 22 will The proceeds, after deduction of expenses, will be held in cash at the disposal of said

holders.
Further the undersigned amounces that as

Further the undersigned amounces that as from 20th August, 1982 at Kas-Associatie N.V., Spaintrast 1972 in Amsterdamic N.V., Spaintrast 1972 in Amsterdamic N.V., Spaintrast 1972 in Amsterdamic div.cp.no. 23 (accompanied by an "Affidavit") of the CDRs Ricoh Company, Ltd. each repr. 100 Shs., will be payable with DBs. 3,87 net. (div. per rec-date 31.3.1982; genes Yen 4,50 p.sh.) after deduction of 15% Japanese tox = Yen 67,5 = DBs. -,71 per CDR.
Without an Affidavit 20% Japane (= Yen 90, = DBs. -,95) will be deducted.
After 31 10 1082 the div. will only be waid

After 31.10.1982 the div. will only be paid under deduction of 20% Japanax with Dis. 3,63 net, in accordance with the Japanese

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AMSTERDAM DEPOSITARY COMPANY N.V. terdam, 3rd August, 1982.

Companies will be required to - The Italian governaries] and the consideration that show the Trade Ministry annual parent company." this instrument can be used to audited accounts of the holding evade foreign exchange company and its subsidiaries and

ment said Monday it had imposed new controls on foreign-based holding subsidiaries of Italian companies to close a potentially damaging loophole in foreign ex-

The controls will come into ef-

A Trade Ministry statement made clear the move stems directly. from the collapse of Milan-based Banco Ambrosiano, forced into

"The growing phenomenon [of try, the statement said.

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regulations ... as appears to have happened in recent clamorous cases, has made it necessary to estabhish clear and non-discretional con-

feet Nov. 9, the Foreign Trade Trade Ministry sources said the move has been under study for move has been under study for some months. But the final deci-sion was made last Friday when the government called in the liqui-

liquidation last week by massive. Italian company seeking to set up debts in its overseas network head in overseas holding subsidiary will ed by Banco Ambrosiano Hilding be required to obtain prior approve al from the Foreign Trade Minis-

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simprofilists of the control of the

The Trade Ministry will also trols," the statement said.

dators for Banco Ambrosiano.

Under the new measures any

will have to gain prior ministry ap-proval for their holding companies to acquire subsidiary holding com-

monitor the distribution of profit of majority Italian-owned overseas

holding companies and will demand timely advice on any changes in the shareholdings of Italian residents, it said.

Trade Ministry officials said the decree covered companies "whose activity consists of the acquisition.

management and exploitation of interests in other companies, and the provision of finance to subsidiment abroad, the ministry said.

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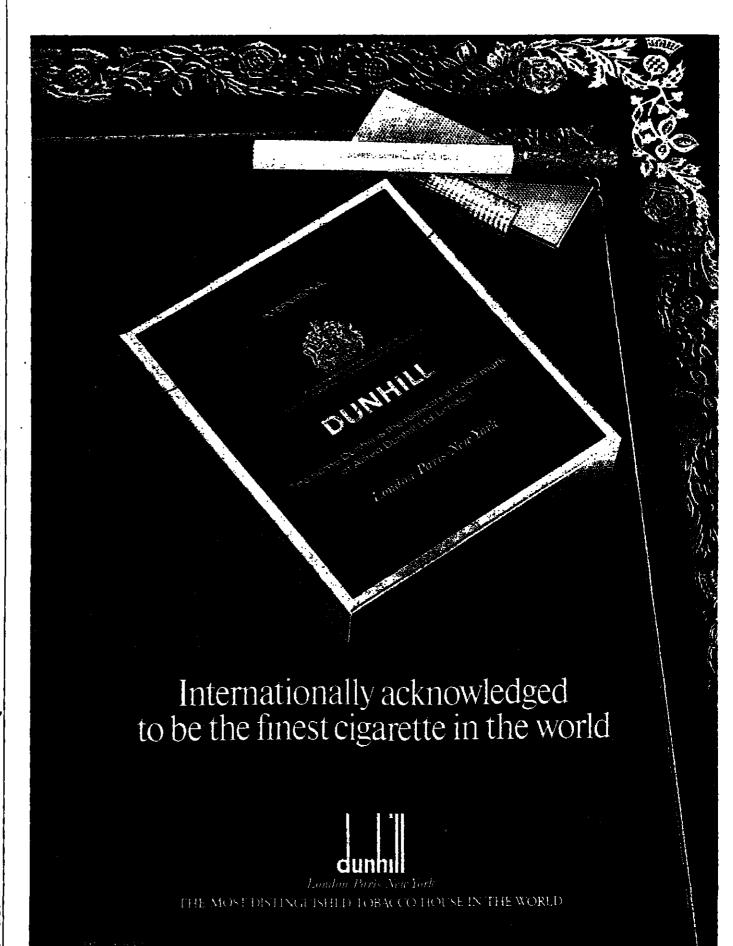
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in July 1981. The year on year rate of consumer price inflation last month was 2.50 percent and the

wholesale inflation rate a negative



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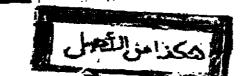
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PARIS - Japan should enjoy a gradual recovery in economic ac-tivity over the next 18 months with the inflation rate remaining low, the Organization for Economic Cooperation and Development said Monday.

But it warned in a report that higher economic growth depended on improved world trade and on Japanese exports remaining strongly competitive at the current low exchange rate of the yen.

Japan has been sharply criticized by some Western nations who think that the yen is being kept artificially low to boost exports and maintain Japan's huge trade surplus with the West. The report said recent govern-

ment measures to increase home demand and raise imports by bringing forward public works schemes might falter towards the end of this year.

It said the continuing low level of Japanese imports of a wide range of products remains a prob-The OECD said the present low value of the yen was caused partly by outflows of capital to the Unit-

ed States, where interest rates are much higher. This could be solved by impos-

OECD Forecasts Gradual Recovery for Japan

ing selective and temporary capital controls, but the OECD said Japan was not thinking of reimposing controls except in an emergency. It forecast a sharp rise in the

balance of payments surplus next year to \$20.8 billion from \$6.5 bil-

lion this year.
"A substantial increase in the surplus would clearly be undesirable as it would exacerbate protec-

the OECD said.

The Japanese government does not expect the surplus to widen so sharply in 1983, and the OECD said its forecast assumed that economic policies and the value of the yen remained steady.

All the OECD's forecasts for Ja- force were without a job.

pan were unchanged from those in a half-yearly review of the 24 coun-

tries released last month.

These said that gross national product growth should double next year to 4 percent, that inflation would edge up to 3.75 percent from 3.5 percent and that unemployment should fall slightly. In une, 2,3 percent of Japan's work-

Purchasers See Continuing Slump in U.S.

By Lydia Chavez New York Times Service

NEW YORK - The U.S. economy showed no signs of improvement in July, with new orders re-maining weak, employment down and summer production shutdowns being extended, according to a survey by the National Associ-ation of Purchasing Management.

Although many government of-ficials interpreted the second-quar-ter increase in the gross national product as a sign of a turnaround of the second second second second second product as a sign of a turnaround second s in the economy, the association's report, released Monday, said, "There is no evidence at all of any pickup in the industrial sector."

The monthly survey of 250 purchasing managers, who represent 21 industries and 40 states, has been taken since the 1930s and includes questions on new orders, and prices for steel, paper, and production, employment and incopper declined in July, according

ventories. In response to a special question in the July survey, more than 36 percent of the managers said that the summer shutdowns at their

the summer shutdowns at their companies were extended beyond the normal period. This compares with only 6 percent reporting extended shutdowns last year.

The survey reported that 38 percent of the managers said production declined in July, compared to 37 percent in May and June. Half of the managers said that inventories, which have been declining nearly every month for the past eighteen months, were lower

past eighteen months, were lower in July. More than half of the managers are ordering production materials as needed.

No material is in short supply,

copper declined in July, according to the survey. Gasoline and petro-leum products were the only items that increased in price.

The survey reported that 43 percent of the managers said that layoffs continued in July, a slight improvement from the 45 percent in Ĵune.

July was the 13th consecutive month that employment dropped. Employment generally rises at this time of year because of summer

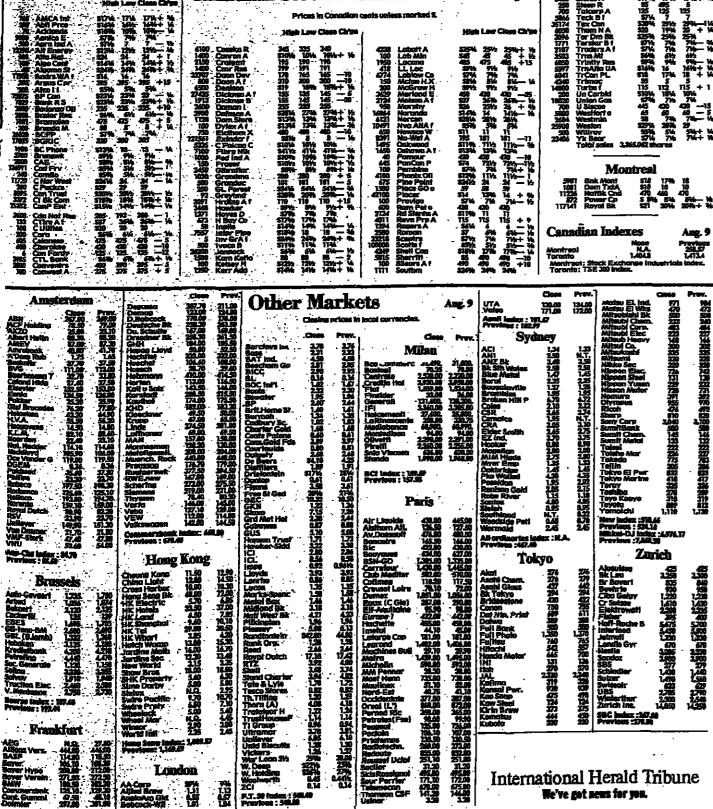
hiring. The association's composite index, which takes into account seasonal variations of five of the survey's questions and applies various weights to each, registered 40.4 percent in July, compared with 39.6 percent in June.

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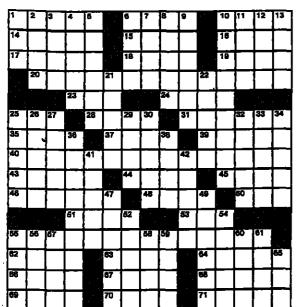
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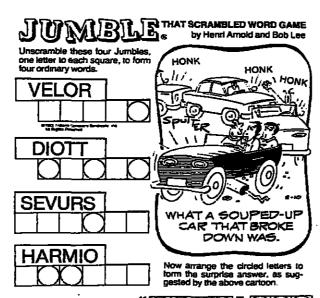








THAT'S NOT, ENTIRELY TRUE, JUNE!



Jumbles: NEWLY GNARL TIMELY SUBMIT Yesterday's You might serve it to others, but you wouldn't want to eat it yourself—
A TENNIS BALL

Imprimé par Offprint, 73 rue de l'Evangile, 75018 Paris



I GUESSTHAT WAS A HAPPY ENDING. I KNOW I WAS GLAD WHEN IT WAS OVER."

BOOKS

Clipped Wings: The American SST Conflict By Mel Horwitch, 473 pp. \$25 MIT Press, Massachusetts Institute of Technology, Cambridge, Ma.

By Douglas B.Feaver

02142.

tion of nature, I believe an overemphasis on science will destroy us," said Charles Lindbergh.

That was in 1966, and the elderly Lindbergh, a member of the board of directors of Pan American World Airways, was talking to Interior Secretary Stewart Udall about the effects of sonic booms — the startling shock wave heard when a jetliner "goes supersonic" as it literally carches, collides with, then passes through the wall of compressed air created by its own sound:

own sound. In his book, Mel Horwitch, an assistant professor of management at MIT, walks us through the history of the U.S. supersonic transport (SST) program. The SST itself started in the late 1950s, grew with government sponsorship but little public attention through most of the 1960s, then was summarily executed in 1971 by a com-bination of environmental concerns

and economic question marks.

Coming as it did, during the Vietman war, Lindbergh's comment acman war, I mobergus comment ac-companied a growing awareness on the part of ordinary people that they were entitled to challenge the techno-crats, even if they did not possess their superior knowledge.

It is difficult not to fall in love with

aviation's technology, since it's obvi-ous that we aren't supposed to fly. But by the time the SST debate was over, the right to question was firmly estab-lished; the SST defeat come despite arguments about supersonic flight being the next logical step in mankind's never-ending search for faster transportation, about progress for progress' sake, about national pride,

about reaching for the higher ground. The SST protest movem started with concern about the sonic boom, which the Federal Aviation Administration knew from tests in Oklahoma City in 1964 would not be all that well received. One transcontinental flight would boom 5 million people, it developed, and the FAA became so skittish about the subject that it declined to make more tests in civil-

it declined to make more tests in civil-

Subsequent tests of the boom's impact on civilian populations were suspended and the FAA restricted supersonic flight to over-ocean routes. By the time Congress took its fina SST votes in 1971, new issues had also been raised: The wholes of hundred of SSTs would hasten the destruction of the symmetry of the atmosphere's ozone layer which shields humans from ultraviole; which sine strong numers from numerics: a radiation; the government should not be subsidizing at the rate of almost \$300 million annually a development program for the benefit of Boeing which was not putting that much of this own money into the bitty.

its own money into the kitty. The central point of Horwitch book is important: The people kney more than the technocrats. The proo is in the British-French Concords which itself provided fuel in the form of national pride for the SST side. Only 16 Concordes have been built and nine of those were "sold" to en ther British Airways or Air France.

There seems to be little future fo SSTs unless some as yet undiscovere technological break-through eliminates the sonic boom. Congress' Office of Technology Assessment said is a report two years ago that it would cost \$6 billion in development costs to get a second-generation SST off the ground, and that kind of mone would require substantial govern mental participation for what appear at the moment to be a questionable

Douglas B. Feaver is on the staff o The Washington Post

THE SPORTY GAME

By John Newhouse. 242 pp. \$14.95. Alfred A. Knopf, 201 East 52d Street, New York, N.Y. 10022.

Reviewed by Christopher

Lehmann-Haupt

A T FIRST a reader is amused by the incongruity between the sub-ject of John Newhouse's latest book and its title, "The Sporty Game."

But one doesn't get far into New-house's report, before realizing that the title really does refer to risks being "sporty" in the airline industry. And those risks do involve betting everything you have — in some cases as much as an entire company worth several billion dollars."

Moreover, it's a game that matters considerably to all American citizens. As Newbouse points out, the commercial airline business produces one the United States' leading export prodncts, and hence one of its leading means of offsetting a negative balance of payments. Also, "the airplane, like the semiconductor chip, is closely linked to economic growth because of the technologies it embodies."

Finally, and most obviously, because of growing dependence on air travel, the health of the industry affects our comfort, convenience and safety. Where the airline industry bets billions of dollars on its product, we air travelers bet our very lives. This last could have been an excuse

for great solemnity on Newhouse's part. Yet he takes a middle course throughout. True, the book's title is just about its only light touch — at least it is if you take as seriously as the industry does the expression "unk-unks," short for "unknown-unknowns," which can cost a given program millions of dollars; or the so-



called "chicken test," which involves firing an unplucked four-pound chicken at a fast-running jet engine to be sure that the engine can stand the impact of a seagnll or a duck, and "gulp" it through, in a manner of speaking.

On the other hand Newhouse shunbeauth heartedness as well. In a chan-

heavy-heartedness as well. In a chap ter called "Comfort, Convenience and Safety," he suggests that the first two
items may be compromised somewhat
by the pressures currently being put
on the industry as a result of recent

deregulation in the United States.

But on the subjects of past safet and the possible future lack of it, he is extremely cautious. The message has conveys concerning the future of ai travel is that aviation itself "is not in herently unsafe, but, like the sea, it terribly unforgiving of any careless, ness or neglect."

With similar clarity, Newhouse re counts such landmarks in the histor of commercial aviation as Pan Am and Boeing's huge gamble on the 747 and how it was almost lost before i was won; how Europe's Airbus Indus try has come from far back at grea odds to become a major rival to Roe ing on the international market; ir short, how losing at the game car amount to winning and vice versa. Ac cording to Newhouse, what nov threatens the United States' ability to compete with Western Europe and Ja pan in building and selling airlines i a whole complex of diminishing busi. ness capacities, ranging from worke productivity to a willingness to be bold. Unfortunately, Newhouse con-cludes, the Reagan administration "reprivatizing" of the economy in probably just the wrong new set of rules for this vital industry, because free-market economics is exactly the game that our rivals will not be will ing to play. In his view, precisely be cause this game is so sporty, private industry can no longer afford the gamble.

If this seems a paradox, it is onlone of many that Newhouse has cluci dated in this quiet but forceful report.

Christopher Lehmann-Haupt is on the staff of The New York Times.

CHESS

By Robert Byrne

IN a typically spirited encounter from the sixth round, De Firmian accepted a pawn sacrifice from Gurevich and defended himself to vic-

tory.
It was not clear what compen for the exchange Gurevich could have expected after 15 B-B5, Q-N4; 16

enough for Gurevich. After 18 FAF,
RxP, Black had a half-open KB file to
compensate for his now isolated KP.
Since a defensive move such as
20 . . . R-N1 would leave no doubt
about who had the initiative, Gurevich sacrificed his QNP with
20 . . . B-B1; 21 QxP to start an attack with 21 . . . O-R5. tack with 21 . . . Q-R5.

The mass of black pieces in the vicinity of the white king looked menac-

cmity of the white king looked menacing, but De Firmian's defense with 22 NxB, PxN; 23 N-K6! made it difficult for Gurevich to proceed. Thus, 23 . . R-Q3! would prove a failure for Black, who must drop material—26 . . R-B2; 27 Q-N8ch, R-Q1; 28 QxKP.

QxKP.

Consequently, Gurevich charged ahead with 23... P-Q5; 24 NxR, PxB; 25 Q-Q5ch, K-R1; 26 PxP, Q-B7ch, still hoping to get something out of the frail white king position.

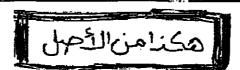
Of course after 22 R-R6 the



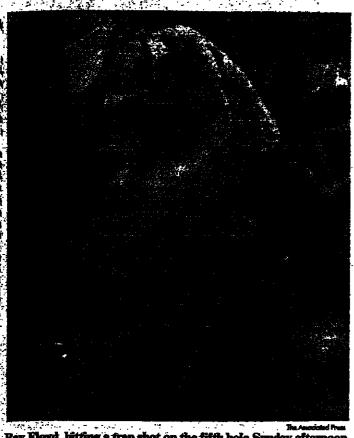
Position after 30 ... N-R4

Q-B6ch! NxN; 35 RxBmate. Thus. 31 ... N-N2 was forced and after Q-K5!, the black pieces were too tied up to attack

acc op a			
	PIRCD	EFENSE	
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1 P.E4 2 P.Q1 3 N.Q83 4 N.E3 5 P.EE3 5 P.EP3 7 P.QP4 8 P.R3 9 P.2P 11 N.Q3 11 N.Q3 11 N.Q3 11 N.Q3 11 N.Q3 11 N.Q3 11 N.Q3 11 P.P.P 19 Q.P.4 20 Q.N4 20 Q.N4	POSITION OF THE POSITION OF TH	23 N-K6 24 N-K7 25 Q-Q5-ch 25 Q-Q5-ch 26 P-KP 27 K-R1 28 Q-R-Q1 30 K-R2 31 Q-B5-ch 32 N-B7-ch 33 N-R5-ch 34 N-B7-ch 35 N-R5-ch	Onnoberio Operio Operio Operio National National Operio Op



SPORTS



Ray Floyd, hitting a trap shot on the fifth hole Sunday afternoon.

Higueras Triumphs In 3-Set Clay Final

INDIANAPOLIS — Spaniard José Higueras, weakened and frus-trated for two years by hepatitis, continued his tennis comeback Simday with a 7-5, 5-7, 6-3 victory over Jimmy Arias, a 17-year-old American, in the men's final of the U.S. Open Clay Court tennis

It was a satisfying victory for Higuerus, even though he said he still wasn't playing his best termis. The hepatitis wasn't strong, but it was the kind that is difficult to get rid of," he said. "Sometimes you to Higneras; Arias won \$16,000 for have it all your life. I lost a lot of second place.

strength.
"This match was very important for me," he continued. "First, it's a tournament I always wanted. Second, I wanted to prove to myself I

can keep playing and playing well—that I can be in the top 10 Higneras, once ranked as high as ninth worldwide, dropped to 36th last year. Seeded fifth here, he

started the tournament with a duranking of 14th in the world.

Arias said the turning point was made in the third set, when Higueras min the third set, when Higneras is broke serve at 3-3. "I knew I was it in deep trouble," Arias said. Hi-

vice break, using a powerful fore event.

hand for most of his points. Hi-gueras came right back and broke Anas' serve - but the youngster responded with another break for a 44 tie. They each held serve the next two games, but Higueras then broke Arias again and held serve

to win the first set. Each held serve through the first six games of the second set before Higneras briefly turned things his way. Arias rallied to tie, 5-5, held serve and broke Higueras to send the match into the decisive set. The victory was worth \$32,000

Higheras, the runner-up to Jun-my Conners in the 1978 tournament, had suffered from hepatitis for two years before it was detected early this year. Winless during his battle with the illness, he ended the frustrating slide with a victory in May at Hamburg in the International Tennis Championships of

His triumph over Peter McNamara lasted five hours, six minutes, the longest match in grand prix tennis history. He then reached the quarterfi-

as gueras claimed his first U.S. Clay mals at Rome and the semifinals in Court title by closing out the the French Open, losing to Con-match with a held service and an more, before reaching the final ther break.

round last week at North Conway,
Higheras, 29, was at his best N.H. He was trailing Ivan Lendl, backhand, keeping his opponent ed because of rain. It was never on the defensive from early in the restarted — so Higneras could have time to get to Indianapolis Arias tied the set at 3-3 on a ser- for the start of the clay-court



Jose Higneras jokingly plopped himself down on the knee of a linesman during a break in Sunday's U.S. Clay Court final.

Transactions :

DENVER-Signed Tom Jackson, ilinebacker, to g series of ene-year constructs.

N.Y. FETS—Piscoed John Nilti, fisiblock, on the intered reserve list, Walved Croig Jones, kicker; Jeff Kathri, spinter; Dave Greenbolph, tight ent; Jeff Kathri, spinter; Dave Greenbolph, tight ent; Jeff Kathri, spinter; Dave Greenbolph, tight wince.

SAN FRANCISCO—Walved Jomes Gripsby, defensive Rhemon; Al Kilgure and Jimba Whotley, wide receiver; Sisse Kralpock, quarterback; and MRW Williams, ramina back.

SEATTLE—Walved Chuck Hebron, wide receiver; Jeff Smith, finebacker; and Dale Castro, pareter.

WASHINGTON—Walved Alon Bolllager, Rod the 23-day displied Rer to-diarn, pitcher, Irgan the disc

MEW YORK - Tread this dischied INT.

MEW YORK - Tread - Bucky Dent, shortstep.

to Texas for Lie Mazzilli, autholder placed
Roser Ericksen blicher, on the 21-day dischied
Ros retreactive in Aug. 4 and recalled Dave
Larache, plicher, from Columbus of the Emische, pitcher, from Celembos in the Information Langue.

SEATTLE—Steppe! Dove Revertine, first baseman; sent Gene Melson, pitcher, to Salt Links City of the Positic Coast Langue.

LOS ANGELIES—Reactiveled Burt Hooten, pitcher, and sent San's Saltier, pitcher, to Albumerane of the Positic Coast Langue.

MEMORITATION COAST.

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Floyd Steadies, Wins PGA by 3

By Gary Pomerantz

TULSA, Okla, — He was 65 holes into a tournament that was rightfully his. Now, on the ragged 12th hole, Raymond Floyd's cool seemed ready to become his col-

His record 10-under par was down to seven under, his five-shot lead was down to two -- four holes ahead, Fred Couples was eagling to go five under. And Lamy Wadkins was about to join him. Instead of front-running. Floyd was jog-ging backward. He actually seemed ready to default the Pro-fessional Golfers Association

"Then," Floyd said later, "I had a little talk with myself on the 12th tee. I've had hundreds of talks with myself. But this one worked."

Floyd proceeded to hit a great 3wood tee shot and then dropped a 6-iron shot to within five feet of the cup. The ball hit the green of the fabled 444-yard par-4 and didn't move. Floyd sank his birdie putt, to move to eight under, and soon birdied Nos. 15 and 16.

Once again, he was in com-mand, in control in time. So Floyd won the 64th PGA after all. He won it by three strokes over Wadkins with a 72-hole total of 272, eight under par at the Southern Hills Country Club. Even a double-bogey 18th couldn't keep Floyd from collecting a

\$65,000 check Wadkins (67-275) won \$45,000. Third-place finishers Couples (66-276) and Calvin Peete (69-276) took home \$27,500 each for their

And Floyd took home pride in winning his third major tourna-ment, one in which he led from start to finish. He monopolized the 1969 PGA and the 1976 Masters,

On a Sunday afternoon that was humid but humane, Floyd was out of control. He missed eight greens and six fairways, more than in any other round. He had four bogeys (Nos. 3, 5, 9, 10), four birdies (Nos. 8, 12, 15, 16) and the double bogey on 18. It was not capital-G good, but it was good enough. Even Floyd had to admit that

"at the start I was struggling, I made some bonehead shot selections, some bad mental errors. And when you do that you think, 'You know better than that,' I did too. I guess it was the pressure. I just didn't handle it well."

The challengers were watching leader-board tabs as the man who had paralyzed par for three rounds had his lead go on the critical list of uncertainty. The contenders were hopeful, not expectant; they know Floyd's front-running tend-

whole new tournament. But I didn't expect it. When you have heart like Raymond, it makes you want it that much more."

"At No. 12," said Peete, "I thought there was a chance. I fig-ured, If I could go into the cinbhouse five or six under,' ... Unfortunately it didn't happen. I'd rather be chasing anybody but

Said Couples, 22, the second-year PGA tourist who burglarized the back nine with a 32 Sunday (he broke the course record Thursday with a 29): "I was just thinking about the Masters." The Masters?

"Yeah. The top eight finishers here qualify for the Masters. I was not thinking about Floyd," said Couples, who are only a banana before Sunday's round ("I get ner-vous. I figured the banana would

be enough").

Meanwinle, Greg Norman and
Jay Haas (both 72-277) lost hold of the second-place tie they'd created after three rounds. Playing with Floyd, they finished in a fifth-place threesome with Jim Simons

Tom Watson actually crawled onto the leader board. His 68 placed him at even per 280 for the tournament and produced a ninthplace tie with Jerry Pate, Tom Kite and Lon Hinkle PGA postscripts:

Watson, who failed to tie Ben whenever the smog lifts; the

Pointer, 6-L L—Forsch, 17-6.

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CFL Standings EASTERN DIVISION

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third major in the same year: "I'm looking forward to the next tourton Post Service

> Jack Nicklaus, who finished with a 67-283: "I'm not going to play anymore until I start hitting the ball better. I'm tired and going

 Pate, tied for ninth, icing down a still-ailing left shoulder: What I should be doing is putting a tourniquet around my neck"

Seve Ballesteros, the 1980 Masters winner who [mished 12th here (73-281), bemoaning Tulsa's heat and humidity: "It was much more than I could take. In time, I will be all right." · And Floyd, his 18th career

tournament victory in the bag, his third victory of the year and his \$305,409 in 1982 earnings: "If I had blown this, I don't know if I

By Dave Anderson

New York Thnes Service

mond Floyd walked through that Oklahoma oven without getting burned and won the Pro-

fessional Golfers Association championship.

cal PGA match-play final.

Jones, golf's patron saint.

play, as it was before 1958.

mula for 16 competitors.

capable of showing all 18 holes.

NEW YORK --- As if made of asbestos, Ray-

But he lost to Lanny Wadkins in the mythi-

As currently constituted, the PGA is the

weak sister of golf's four major tournaments.

The United States Open and the British Open

each projects the aura of a national champion-

ship; the Masters prolongs the charm of Bobby

In contrast, the PGA's only link to tradition

based on what it once was and what it

should be again --- a match-play tournament

rather than a stroke-play affair.

In a stroke-play tournament, the champion

is the golfer with the lowest total of strokes

In a match-play tournament, a champion

This is not meant to diminish Floyd's tri-

shed, and certainly a more distinctive, ma-

umph at Southern Hills Sunday; it's meant to

propose that the PGA would be a more distin-

ior tournament if it were conducted at match

Its current format was adopted that year in a concession to television's inability then to cov-

er more than a few holes. Now, of course, TV is

With that proposal in mind, imagine a hypo-

thetical match-play tournament at Southern Hills among the PGA tour's top 16 money-

winners there. The draw was based on the

United States Golf Association match-play for-

The results of each match were based on

emerges after having won several matches on a hole-by-hole basis in head-to-head competi-



Dong DeCinces

Match Play: Rooting for a Return to the Roots

each of the 16 golfers' hole-by-hole scores in last week's PGA championship. The initial eight matches were based on Thursday's first

round. The eight winners advanced to the

quarterfinals, which were based on Friday's

econd round; the semifinals were based on

Floyd lost the match-play title, 3-and-1, to

On his way to the final, Wadkins knocked

Tom Watson, the U.S. and British Open

Saturday's third round: the title match was

Wadkins, whose conquests as a dragon slayer

were a tribute to the drama that a match-play

out Tom Kite, Jack Nicklaus and Craig Stadler, disposing of the third, seventh, and

champion and the second leading money-

winner, was eliminated by Calvin Peete in the

Upsets and scares are the beauty of a match-

play tournament, a beauty that golf no longer

displays in this country except in amateur com-

petition. U.S. golf needs a match-play event of

importance; with its history as a match-play tournament during its first 42 years, the PGA championship would simply be returning to its

A Draw of 128

Ideally, a PGA match-play tournament would have a draw of 128 golfers, thereby cre-

ating 64 first-round matches on a Tuesday, fol-

lowed by 32 matches on Wednesday, 16 on

Thursday, the quarterfinals on Friday, the semifinals on Saturday and the final on Sunday —

The primary argument against a match-play

event is that TV would be shortchanged if the

title match were to end, say, on the 14th or 32d

hole. But if a TV network can adjust to a sud-

den-death playoff that extends its show, it

surely could adjust to a match that ends an

hour earlier than scheduled. Even with a 36-

at either 18 or 36 holes.

leading money-winners, in that order.

based on Sunday's final round.

tournament could create.

DeCinces Again Has 3-Homer Game As Angels Defeat the Mariners, 9-5

SEATTLE - Doug DeCinces hit and very confident at the plate. I three home runs Sunday night to lead the California Angels to a 9-5 victory over the Scattle Mariners.

DeCinces duplicated his feat of Ang. 3, when he hit three homers in a 5-4 loss to Minnesota. The only other player in American League history ever to have two three-home run games in a season was Ted Williams, in 1957. It has been done five times in the National League. The Angel third baseman has 11 homers in his last 10 games and 23

DeCinces connected with the bases empty in the first and third innings and with a man aboard in

the eighth. Teammate Bobby Grich had a two-run home run in Homering for Seattle were Richie Zisk, Todd Cruz and — in-

"Tve been hitting all the pitches

side the park - Julio Cruz.

off all the pitchers to all fields,"

know exactly what I'm doing every time I swing the bat. "If I could patent it, I would."

Orioles 10, Royals 6

In Baltimore, pinch hitter Terry Crowley hit a grand-slam homer with one out in the ninth boost the Orioles past Kansas City, 10-6.

BASEBALL ROUNDUP

Batting for Rick Dempsey, Crow-ley hit Mike Armstrong's 2-2 pitch for his third home run of the year. Red Sox 12, White Sox 6

In Boston, Carney Lansford had four bits, drove in four runs and scored four times to pace the Red over Chicago, 12-6.

hole format, of the 39 PGA match-play finals, only 10 ended on the 32d green or earlier. Seven went all the way to the 36th.

mat would limit the attendance on the last two

or three days. But it would add two days (Tues-

day and Wednesday) to the tournament, there-

by increasing the overall attendance as well as

It is also argued that a match-play format

jeopardizes the appearance of the most popular golfers, such as Nicklans and Waison, on the

final few days. But it elevates the stature of the

golfers who qualify for the late rounds after having upset the big names.

Head-to-Head, Hole-by-Hole

mat is, simply, that it's the way most golfers compete — head-to-head and hole-by-hole.

Each match is new and different. It also creates

mano-a-mano theatrics that stroke play seldom

provides. In recent years, golf's most memora-

ble tournaments have involved Watson out-playing Nicklaus on the back nine four times

in virtual match-play situations — at this year's U.S. Open, the 1977 British Open and the Mas-

Imagine the potential drama if Watson and Nicklans met in a PGA match-play final over

In its match-play years, a lesser-known pro occasionally would win the PGA title — Wal-

ter Burkemo in 1953 and Chandler Harper in

1950 — but golfers of history often won the PGA title: Walter Hagen five times, Sam

Snead and Gene Sarazen three times each, Ben

But now, as a stroke-play tournament for the

last 25 years, the PGA championship has lost

its romance as well as its identity. It's time to

return to the match-play format that provided the PGA with the dignity that it sold in its

Hogan and Byron Nelson twice each.

The primary argument for a match-play for-

the television income.

ters of 1977 and 1980.

18 or 36 holes.

Another argument is that a match-play for-

Blue Jays 7, Tigers 4 Blue Jays 7, Tigers 4

In Detroit, Toronto took a pair of 7-4 games from the Tigers, Wil-

said DeCinces. "I'm controlled he Upshaw singling home the tiebreaking run in the seventh inning of the nightcap and Lloyd Moseby's two-run double capping a four-run fifth in the opener. A's 5, Twins 2

> In Minneapolis, Jeff Burroughs' two-run double keyed a three-run sixth that gave Oakland a 5-2 triumph over Minnesota and a sweet of a three-game series. Brewers 7. Indians 6

In Cleveland, Paul Molitor hit a two-run homer in the ninth to rally Milwankee past the Indians, 7-6.

Rangers 6, Yankees 4 Yankees 8, Rangers 4

In New York, Oscar Gamble and John Mayberry drove in three runs apiece to help the Yankees beat Texas, 8-4, and salvage a split of a doubleheader. In the 6-4 first game, Larry Parrish drove in three runs with a sacrifice fly and a tiebreaking, two-run homer in the

Dodgers 2, Braves 0

In the National League, in Los Angeles, Ken Landreaux scored twice — both times after stealing second base — and Bob Welch pitched a three-hitter over eight innings to help the Dodgers beat Atlanta, 2-0, and cut the Braves' Western Division lead to 11/2

Pirates 4, Mets 1

In Pittsburgh, Don Robinson combined with Kent Tekulve on a six-hitter and Bill Madlock hit a two-run triple that led the Pirates past New York, 4-1.

Giants 3, Astros 2 Giants 8, Astros 3

In San Francisco, Jack Clark had three runs batted in and Reggie Smith contributed a two-run double as the Giants downed Houston, 8-3, to sweep a doubleheader and run their victory streak to seven games. Clark won the 3-2 opener by singling in Chili Davis from

Expos 2, Cardinals 1

In St. Louis, Tim Raines doubled in the decisive run in a tworun third and Dave Palmer and Woodie Fryman combined on a six-hitter to give Montreal a 2-1 victory over the Cardinals.

Cubs 8, Phillies 5

In Chicago, Jerry Morales singled in the go-ahead run and Ryne Sandberg followed with a two-run triple, highlighting a four-run-eighth that gave the Cubs an 8-5 triumph and a sweep of a three-game series with Philadelphia. Padres 3, Reds 1

In San Diego, Tim Flannery drove in two runs and rookie lefthander Dave Dravecky, making four hits over six innings to lead the Padres past Cincinnati, 3-1.

Said Wadkins, the 1977 PGA winner: "If he bogeys 12, it's a whole new tournament. But I Braves may have crumbled for games behind the Giants making any bold pronouncements, in August and beat them by 10 not with 50 games remaining. The games. That's the difference expe-

rience makes.'

By Mike Littwin Los Angeles Times Service

LOS ANGELES — Ted Turner is a man of foresight, if not exactly wisdom. He claims to know the future and believes, fervently, that it

He has his disciples. Last week, for example, Turner was on the cover of Time magazine while the Atlanta Braves, a Turner en-terprise, graced the cover of Sports Illustrated. Times were good for the House of Turner. But now the future has begun to

catch up with the Braves, and in a harry, a few bricks have broken loose.

"Other people have dynasties," Turner told an Atlanta writer. "Why can't we have a dynasty? Just when we got our dynasty going, we started going bad." The Braves have done funny things to people this year. Now, they're doing funny things to themselves.

They have lost 10 of 11 games eight of them to the Los Angeles Dodgers. And nine games of what was, on July 30, a 10%-game lead over the Dodgers in the National League West have disappeared like the mountains behind Dodger Stadium. The mountains come back

Sunday's Major League Line Scores

Turonto 300 010 300—7 12 1
Defroit 951 921 985—4 10 1
R.L.Jockson. Geisel (5), D.Morrov (5) and
Whitt. B.Mortinez (7); Gumpert, Tobili (1),
Ructor (6); Pushnick (7) and Pathev,
L.M. Perrish (7), W.—Geisel, 1-1, L.—Rucker, 2-2,
HRs.—Toronto, Whitt (11), Detroit, Hebres (7),
Orkland
Minnesoto 180 900 103 100—5 10 0
Minnesoto 180 900 903 100—2 10 0
J.Jones, T.Jinderwood (5) and M.Heatin;
Hovens, Felfon (6), Rodfert (6), R.Dovis (8) and
Solvens, W.—T.Ijnderwood, 8-4, L.—Navens, 8-4,
Chicaso 111 200 100—6 10 0
Beston 490 102 616—12 11 0
Trout, Escornego (1), Barolos (4), Bornes (6)

Trout, Escenneso (1), Barolos (4), Bornes (6) and Flak; Rathey, Bursmeler (4), Clear (8) and Allerson, W—Bursmeler, 5-4, L—Trout, 6-7, MRs—Chicogo, Flak (18), Boston, Allerson (3), Evans (18). Milwaukee Cleveland **₹710 202 802—7 10** 0 Hoveland 100 202 018—6 14 0 Vuckovick, Assustine (7), Bernard (7), Ingers (9) and Simmons; Barker and Hassey, Bendo (7). W—Bernord. 3-1. L— Borker, 13-7. HRs—Althestike, G.Thomos (27), Molitor (12). Cleveland, Horron (24), Hoyes (7), Kuntos Chy 200 802 902—6 12 2

Removed Landers 200 510 894—16 10 6
Leonard Castre (5), Armstrona (9) and Slooght Guide (9); Flancapus, Stewart (6), TARCHINEZ (9), Steddard (9) and Notun. Despess (9), W—Steddard, 2-3, L—Armstrons.

The 10 Days That Shook the Braves, who are suddenly as solid

The best thing the Braves can do, of course, is to forget about it. Count their losses and go from there. It's the best thing, but it may be the next thing to impossible.

While their collapse may be sudden, it wasn't unexpected. Young

teams in their first race at a pennant rarely succeed. Look it up. These Braves have never been in a pennant race. Neither has their manager, Joe Torre. You have to know Torre hasn't

- he still shaves after each game. After a tough loss, Dodger Manager Tom Lasorda never comes near anything sharper than a sparerib. "Not panicking is the whole thing," said Torre, who looked calm after Sunday's 2-0 loss.
But the night before, he was

ejected for the first time this sea-"You can't have doubts," he said. "You look at the standings. It's not as easy as it was last week, but we're sure as hell the team

that's on top.'

Panic? The Braves made seven errors in the weekend series here. They kicked away leads in two of the four games. They blew their best chance to score Sunday when a runner was thrown out at the plate, by about 10 feet. If that wasn't panic, it would do.

The Dodgers weren't playing great baseball. They were playing the Braves. Now, that's the way it used to be. The Braves were only dangerous when they were playing somebody else.

This year, though, they won their first 13 games and took off from there. Their closest rival was the San Diego Padres, for heaven's sake. If they hadn't been in a pennant race before, they still weren't. To make a race of it, the Braves had to stumble and nearly fall. That may come next

They've got talent, a lot of power, some speed, improved pitching. They're legitimate. But their average age is 25, the youngest in the National League.

Looking Back

Ron Cey remembers another young team, the 1973 Dodgers. They were leading Cincinnati by 10½ games in August and finished a not-so-close second. Cey couldn't understand it then. He does now.

"After it was over," he said, "you could look back and see what had happened. You don't understand the problems when you're in the middle of it. There's pressure, and we hadn't learned to handle it

We learned later. In '78, we

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Experience is the ability to handle the bad times. To handle the larger crowds, the added media, the distraction, the cover of Sports The magazine introduced the

Braves as America's Team II. There is already a book out about the 1982 Braves. At Atlanta Stadium, where they may draw two milhon this year, you see such signs as "We're World Serious."

collective slump. Players start figuring out how far ahead they are in the loss column. And the owner wonders what happened to his dy-

It may all work out in the end, For sure, the Dodgers aren't might be a little more fearful.

only to prop themselves back up. They have to go from Dodger Sta-dium to San Francisco, where the Giants have won six straight.

"I still think we're a better team than the Dodgers," said Glenn Hubbard, the Braves' second baseman. "When we snap out of it, we're going to blow them out." He looked like he meant it, but then Hubbard stopped himself. "Of course, they're a great team," he added. Of course.

So it goes. Pitchers start to protect leads, infielders try to make the safe play. The hitters go into a tion, which looks as if it's tinted with fear. The manager wouldn't be surprised.

"You look at a guy who's being brave," Torre said. "He's afraid, or he wouldn't be brave. If he isn't for the Dodgers have problems as well. And it takes a much greater afraid, he's stupid."

Let's take it for granted the

imagination to see either the Braves aren't any more stupid than Padres or Giants in first place in any other baseball team. But, just now, with 53 games to play, they

Major League **Standings**

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Atlanta's Terry Harper led off Sunday's seventh inning with a single and went to third on a hit by Rafael Ramirez, Chris Chambliss then lined a shot off the glove of pitcher Bob Welch. Thanks to shortstop Mark Belanger's quick fielding, catcher Mike Scioscia was ready and waiting for Harper — with the ball and a body block. Welch retired Dale Murphy and Bob Horner to end the threat. be xis er sh

LETTER FROM INDIA The Clocks of Jai Singh

By Gregory Jensen

United Press Inte TAIPUR, India — When clocks chime the hour in Tokyo or Moscow or Chicago, those in India still have 30 minutes to go. But that makes no difference to some of the biggest timepieces in the world, part of the weird, surrealist landscapes in stone that Maharaja Jai Singh, founder of the "pink city" of Jaipur, built 250 years ago.

They are observatories, cerie collections of giant but precise instruments for heavenly calculations, built in masonry and iron and scattered in the open air. They rank among the strangest works of humankind. The biggest is in Jaipur, the best known in New Delhi. Jai Singh also built three

Each is like a city Salvador Dali might design. They contain buildings like empty orange peels cut in half, sliced into strange segments and set, open side up, in square

masonry cups.

There are sundials three stories high — great stone triangles set on edge in pools of water, flanked by upthrust stone curves. Their sole purpose is to tell the time.

There are circular structures pi-erced by odd windows, mysterious darkrooms lit only twice a year by the sun entering a precisely angled slit. One structure is like a modernistic sculpture — two double-walled bulbous lobes bisected by a sloping ramp. It's a triple sundial, telling what the time is in most centers of the known world.

Long after Jai Singh's death, India was put five and a half hours ahead of Greenwich Mean Time. The whole sprawling country is in one arbitrary time zone, fixed by the longitude of 82.5 degrees.

Remarkable Accuracy

But the huge stone instruments built by this astronomer-warnot-prince, "the Newton of the East," still measure time with remarkable accuracy. They also measure much

One circular building in Jai Singh's Delhi observatory, built with a precision that modern industry would envy, uses cunning geometry and carefully calculated windows to compile a calendar of the sun's year. Another, a few feet away, does the same for the lunar

ac. Next to them at Jaipur cluster 12 small sundial structures, each pointing a different way to line up with zodiac stars when they touch

the horizon. Other great stone instruments determine eclipses, measure the azimuth and altitude of the sun, fix summer and winter solstices and clock the sun's passage across the

equator. These observatories are the enduring work of a remarkable man. Mogul emperors gave him the so-briquet "Sawai," meaning "one and a quarter," to indicate that his ments were more than one normal man could have produced.

Time of Anarchy

Jai Singh, born in 1688, was only 11 when he ascended his principality's throne. It was a time of anarchy, and Jai Singh was a war-rior for most of his life.

But as a boy the prince became fascinated with astronomy. Before long he had found that the astronomical tables in his extensive library were wrong. Jai Singh set out to correct them.

He formed an astronomical staff. Emissaries were dispatched to Europe to collect facts. European astronomers were brought to Jaipur. Jai Singh found their small, hand-held instruments unreliable, so he constructed instruments so huge and immovably fixed that human error was minimized.

His Delhi observatory was the first, built between 1710 and 1718. Jai Singh used it to compile a new star catalog. He built observatories in the principal centers of Hindu learning including Ujjain, Banaras and Mathura. The one in Mathura no longer exists, but those in New Delhi and Jaipur are popular tour-

The observatory at Jaipur, finished in 1734, sprawls within the maharajahs' city palace, a marvel in itself. One side of the palace crupts in the famous "Palace of the Winds," a five-story pink confec-tion of decorated balconies and openwork screens, designed so that court women could watch street

processions unobserved. Walking through Jai Singh's observatories today, one has the impression that creatures from outer space have left eerie, mysterious, but obviously purposeful artifacts intering the sunbaked Indian earth.

Art Buchwald is on vacation.

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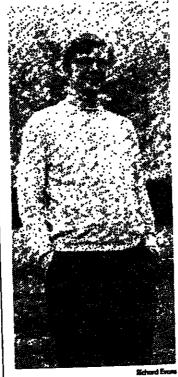
SWITZERLAND

FOREIGNERS

By Richard M. Evans tional Herald Tribure MEVAGISSEY, Cornwall Colin Wilson wishes his first book hadn't been a best seller on both sides of the Atlantic: Early success, he feels, marked him as a literary black

When Wilson's "The Outsider" was published in London in 1956, the first edition sold out in one day. Wilson was 25. The Outsider is a study of the alienation of modern writers through an analysis of anti-hero characters in the works of Hemingway, Dos-toevski, Hesse and Sartre. Wilson's existential views and his cocentric lifestyle - he had slept in a tent on Hampstead Heath, to save money, and bicycled to the British Museum to write—aroused interest. London critics labeled him, along with the play-wright John Osborne, as an intellectual leader of a new generation

of "angry young men." But then came the bad reviews. A publicity campaign by his pub-lisher had made him the idol of the popular press, and soured the opinions. The Sunday



Colin Wilson

Colin Wilson

Still Something of an Outsider, a Cult Figure

Is Working His Way Back to Popularity

Times speculated that people put copies of "The Outsider" on their coffee tables so as to appear indon critics gave it top reviews. tellectual, but that no one really

A scandal added insult to injury. The young writer was living with his girlfriend, Joy, now his wife and the mother of their three children. When her parents came to London to save her from what Wilson imagines they must have thought was sin and Bohemian squalor, they brought along a human consciou horsewhip. There was a row, the Halves of Brain gossip columns got hold of it, and Wilson is curious about rethe couple fled to Ireland to escape the reporters. When Wil-

the Rebel," was published in 1957, the critics slaughtered it. They were sick of bloody angry young men." Wilson recalled with a chuckle, "and I couldn't really blame them either. The publicity job had been nonstop. was the kind of coverage the Beatles got five years later."

Wrong Way Around

son's second book, "Religion and

His career has been one of gi-gantic ups and downs — fullpage reviews and long periods of profound obscurity, good friends and great arguments. And the ups and downs are due. Wilson said, to the book that made him

famous in a single week.
"T.S. Eliot told me just after The Outsider came out that I'd done it all the wrong way around. He said that a writer's work should first be understood by a small circle of people, who could then pass it on to a larger pub-lic." But Wilson claims that the smaller intellectual circle was mistrustful of such a best seller, that the British literati would have nothing to do with a popularized existential philosopher.

During the 1960s the burst of fame from "The Outsider" gradually died away. Today, at 51, Wilson has managed to shed more than a little of the black-sheep image. Though his books on the "new existentialism" — his optimistic reaction to the alienation and sometimes hopelessness of thinkers in the early years of the century - did not earn him the acclaim he wanted, success came in other fields.

In 1972, Wilson, long fascinated by such paranormal phenomena as telekinesis and mind reading published "The Occult," an exhaustive history of mercelained justive history of unexplained

phenomena. It became his first best seller since "The Outsider," and even his old friends the Lon-

"It's peculiar, because my ideas haven't changed since the days when my books were being ig-nored — not in the least little bit. I've always said exactly the same thing: that man has an enormous mental potential he's never realized, and that there seems to be something slightly wrong with

search done on the right and left halves of the brain. He theorizes that many so-called paranormal powers come from the "instinctive" half of the brain. Modern man, he says, has developed logic at the expense of instinct, and this may explain such psychological maladies as alienation and boredom. Scholars have taken Wilson's ideas seriously. He was invited to teach courses on such research at the University of Washington in Seattle in 1968 and at Rutgers University in

Wilson, a rather short, bespectacled man who lives in a farmhouse on the southern Cornish coast about 50 miles west of Plymouth, seems never to run out of ideas. An interest in what he calls "outsider types" in society has led him to publish "A Case-book of Murder." Politics has its share of outsiders as well; Wilson's "Marx Refuted," being published this month, is a collec-tion of some of his writings on Marx and essays by other people, ranging from Arthur Koestler to British Prime Minister Margaret

Wilson said he sees Marx as "a man who hated society because it didn't give him what he wanted, and then built up a whole political theory around that feeling. But that theory doesn't work be-cause what really makes society work is the drive of the individuals, of outsiders. You can't put them together. That kind of collectivism leads to tyranny.

The writer has always been a bit of an outsider himself, living at the fringe. He was born of a working-class family in the industrial town of Leicester in 1931. He won a scholarship for secondary education, but left school at 16 because he got "absolutely no encouragement of any kind" at

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AT SACLE STUDIO TO 7 ROOMS UNITURNISHED OR FURNISHED. SHORT TERM ACCEPTED. home. Throughout his teens, he sent short stories to various mag-azines, which sent them back. He worked as a civil servant, joined the air force and then got out of it by pretending to be homosexual, married at 19 a girl he'd gotten pregnant, separated from her after 18 months, and went off to France to work as a ditch digger.

It was after his return to London that Wilson decided to camp out on Hampstead Heath. All his free time went into writing; at night he worked in a coffeehouse. He read widely, and was struck by the negative tone of modern literature. The idea for The Outsider" soon came to him.

Very Personal There was lots of existentialism in the air at that time in London - that is to say, there was alienation. Alienation is what interested me. It was very personal. I felt that I was naturally clever, and that instead of being able to go to university like I wanted, I was condemned to work for £5 a week and barely survive."

Now the angry young man has come of age. He has more than 20 books printed in 35 languages. His ideas are taught from the Esalen Institute in California to the University of Moscow. Be-hind him lie friendships — and disputes - with Aldous Huxley. Alan Watts, Fritz Perls. He writes every day. His journals alone run to millions of words.

"Fliot was right: I've had to build up that small circle who understand my work. Now it's moving out to a larger circle." But he is wary of the rise in his popularity. Historical studies such as "The Occult" and psychological thrillers like "The Mind Parasites" have attracted, in part, a new kind of readership.

There's been a big interest in parapsychology and unexplained nomenon over the past 10 vears. I don't want to be a cult figure. Not again. A lot of what the occult enthusiasts are saying is extremely dangerous rubbish." Meditation and giving vent to the unconscious are fine, he said but only the intellect can put them to work for people's bene-

"Like T.S. Eliot, I'm really very much a conservative. But, like I said earlier, my ideas haven't changed. They've expanded a little, that's all. I'm almost writing the same book.

PEOPLE

Falklands: The Movie

A Boush producer has disclosed plans for "Task Force South," the first film based on Britain's battle to reclaim the Falkland Islands from Argentina "It will feature the untold story of the Falklands campaign — the operations behind enemy lines by the Army Special Air Service and Marines Special Boat Squadron commando units," said the producer, Essen Lloyd. He said the film will have a budget of £10 million (about \$17 million) and will take at least two years to shoot and edit. The movie is to star Lewis Collins, whose first big cinema role was in "Who Dares Wins," also produced by Lloyd. That film, based on the SAS raid that freed hostages at Iran's London embassy in May, 1980, opens in London on Aug. 26. Lloyd said that, for "Task Force South," he hopes to use locations in the Falklands, which were seized by Argentina on April 2 and recaptured by Britain in June. "We will have to consider the expense," he said. "If it is too great, we will use parts of Scotland which are similar." which are similar.

A 1948 novel by the Nobel Prize winner Helmick Böll, which a now forgotten publishing house turned down, is to be published soon, according to Der Spiegel magazine. Böll, now 64, won fame in West Germany in the early 1950s with novels and short stories chronicling the effects of Nazism and World War II on Germans and their efforts at reconstructing Gertheir efforts at reconstructing Suman society after 1945. Now, Der. Spiegel said, Böll has allowed publication by his 34-year-old son, René, of an early work in the same vein, "Das Vermächtnis" (The Legacy). The magazine said it is "classic early Böll," the story of a German soldier and two officers, first in 1943 and then in 1948, the year of the currency reform that was the foundation for West Germany and its prosperity. Böll offered the novel to a publishing house that no longer exists and whose name the Cologne author has forgotten, Der Spiegel said.

A concert pianist, Gary Gold-schneider, hopes he has set some world record by playing all 32 of Beethoven's sonatas during a 12hour radio broadcast. "I really did it for the community," Gold-schneider said of his marathon at the American Victorian Museum in Nevada City, Nev. "This whole little town was vibrating with Bec-

into a store without hearing Rec thoven music played." He and the staff of the station that broadcast the recital said they believed it was the longest uninterrupted radio transmission ever of a single classical recital. Goldschneider said he thinks it was also the longest recital ever, and the first time that all of Beethoven's sonatas have been played straight through from beaming to end. Normally, he said, the works are performed in a series of nine recitals. Goldschneider did them in about nine hours of play. ing time broken by breaks of 15 minutes every two hours and a 30minute break before the last hour. He said 110 persons bought \$3.20 tickets to attend the event and 10 or 15 sat through the entire performance.

Demonstrators in British Columbis heaved tomatoes at Canadian Prime Minister Pierre Filioti Tradean to protest what they called his extravagance during a holiday in the Rockies, and Trudeau responded to another group of pro-testers with a single finger sainte. About 10 tomato-carrying protest-ers near a rail tunnel petted almost all the cars on a train to make sure they hit the plush private car in which Trudeau and his three young sons were riding Earlier, Trudeau was greeted at a tailway platform by several denoustrators protesting his use of the private train car in a time of economic hardship, said Doug Highes, one of the protesters. A witness said Trudeau showed his disapproval by raising his middle finger before drawing the window blind on his CAI.

Prince Charles has done it again tumbled from his horse, that is, during a polo game at Windsor Great Park. The 33-year-old prince landed with a jarring thad and sat on the grass for about a misute before remounting his horse, Cin-derella, and rejoining the match He later changed Cinderella, a sixyear-old on loan from his mother, Queen Elizabeth II, for another horse, and went on to score for the Maple Leafs, the team owned by the Canadian millionaire Galea Weston. They won the match to take the Jaipan Trophy. Princes: 122 50 Diana, who reportedly isn't enthusiastic about Gharles' playing polo, wasn't there to see the latest of his

year. One purpose of the op- "orange peel" hemispheres show the sun's position in the	12
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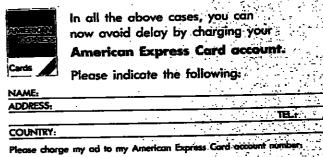
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